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Paris, Monday, September 12, 1994

Christopher Seeks Unity On Using Force in Haiti

But Opposition Mounts in Congress

By Paul F. Horvitz International Herald Tribune

WASHINGTON - Amid mounting opposition in Congress to an invasion of Haiti, American officials began a new effort Sunday to justify using force and defended President Bill Clinton's right to act without prior congressional approval.

Secretary of State Warren M. Christo-

pher also made a general call for American "unity" as a means of persuading General Raoul Cedras, the Haitian military leader,

to step down voluntarily.

In broadcast interviews, the secretary was joined by Madeleine K. Albright, chief delegate to the United Nations, in setting the stage for two events that now seem virtually certain to occur: a speech to the nation on Haiti by Mr. Clinton, and sharp debate in Congress on the merits of a U.S.-

"There are big stakes in Haiti," Mr. Christopher declared, later adding: "This is a time when we need to have a sense of unity on behalf of the United States."

He said that democracy in the Western Hemisphere must be defended, that "unspeakable" human-rights violations were occurring in Haiti, that a new wave of Haitian refugees would destabilize the Caribbean and that the credibility of the United States and the United Nations were at stake after their demands that

Haiti's military rulers step down.

American officials have already stated flatly that an invasion will occur if the Haitian military regime that deposed President Jean-Bertrand Aristide does not step aside. Some officials apparently believe the junta will pull up stakes only on the eve

of an invasion. The deadline for U.S. action remained vague, although informed speculation has focused on an invasion during the threeweek period beginning the last week of

September. "We are down to a very short period of time," Mrs. Albright said.

Mr. Christopher reacted sharply to recent suggestions that an invasion might be timed to give the White House a boost in opinion polls before the November conessional elections

"Those charges are just pure baloney,"

The White House is well aware that Congress, including many Democratic members, and the American public are generally dubious about an invasion.

Bob Dole of Kansas, leader of the oppo-sition Republicans in the Senate, made it clear Sunday that he would press for Sen-ate debate on Haiti and for a vote asking Mr. Clinton to seek the consent of Congress before ordering troops into action.

Mr. Dole called an invasion "a big mis-

take" because no American lives are threatened in Haiti. He agreed that the president has the power to act without congressional approval, but said Mr. Clinton should defer to Congress anyway.

Under the War Powers Act, Congress can eventually cut off funds for U.S. troops fighting overseas. Mr. Christopher said it was his duty to

defend the president's "constitutional prerogative" to order a military strike. "He is commander in chief; he is responsible for the armed forces," Mr. Christopher stated, noting that Congress did not vote before the U.S. invasions of Grenada

Mrs. Albright said a Haiti incursion, already authorized by the United Nations,

would not constitute an act of war but rather a "police action." American officials continued to engage

in well-publicized invasion preparations, evidently hoping that General Cedras

See HAITI, Page 4

Cuba Police Patrol Beaches In Crackdown on Rafters

By Tod Robberson

COJIMAR, Cuba -- Cuban policemen began cracking down Sunday on refugees a Tuesday government deadline, after which no departures by sea will be al-

An Interior Ministry police captain pa-trolling this popular beachfront on Sunday morning said he was under orders to persuade rafters not to leave. He added, how-ever, that the police were not instructed to interfere with the departures of any rafts already waiting at the beach.

Cuba is responding to an accord signed Friday with the United States calling on President Fidel Castro to halt an exodus of rafters that has flooded U.S. detention centers with more than 20,000 refugees

since August. In exchange, Washington agreed to raise the limit on visas it grants to legal Cuban refugees from the current 2,700 a year to

State-run television said that in compli-ance with the accord, the police would immediately begin confiscating any vehi-

Separatists Ride

As Quebec Votes

By Clyde H. Farnsworth

MONTREAL - Quebeckers seem

Almost all polls indicate that Jacques

Parizeau, 64, leader of the separatist Parti

Québécois and a former provincial finance

minister, will defeat Premier Daniel John-

son of the Liberal Party, 49, a former

business executive and the most federalist

Once elected, a Parti Québécois govern-

ment is committed to drafting a constitu-

tion for an independent Quebec, opening

talks with Ottawa on the transfer of pow-

ers and the division of assets and passing a

resolution in the Quebec Assembly affirm-

no on independence, Mr. Parizeau said.

"We are going to settle this in 1995,"

Mr. Parizeau said recently. "We are going

See OUEBEC, Page 4

Newsstand Prices

premier in several generations.

poised to elect a government on Monday that is committed to breaking away from

Atop the Polls

cles used to transport rafts to the seashore and that drivers would be arrested.

Scores of police patrolled Havana's searays leading to beaches.

launching points here in Cojimar, about 5 miles (9 kilometers) east of Havana, activity had significantly diminished Sunday in comparison with a packed beachfront on Saturday and Friday.

cheered with each raft departure. "The Gestapo passed through here early this morning," said Ramon, a Cojimar resident who sold an inner tube raft on

They told everyone they would have better chances at the U.S. interests section to apply for immigrant visas, he said.

government sent students, factory workers

front Malecon Boulevard on Sunday while checkpoints were established on key high-

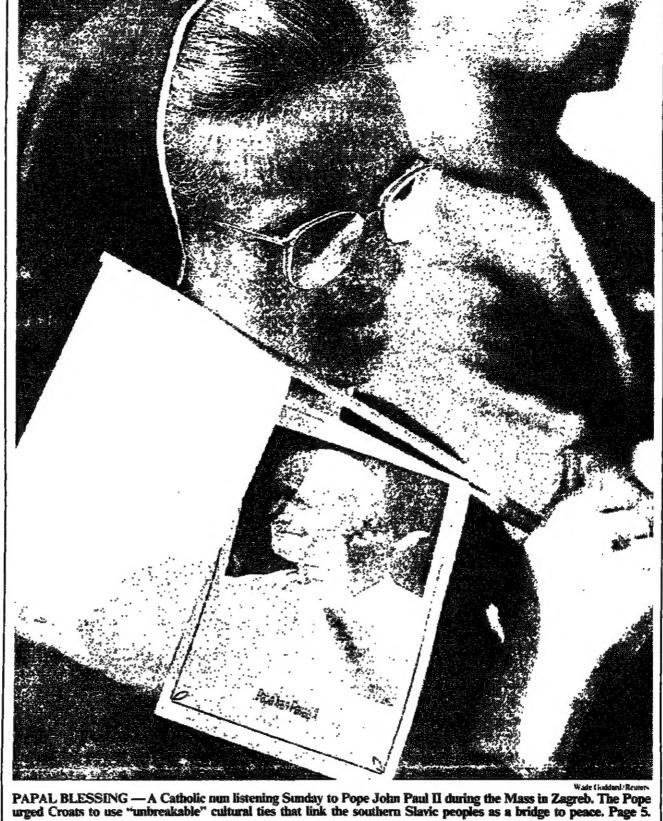
At several of the most popular raft

The police, carrying sidearms and clubs, stood at various points observing the activity, Curious onlookers, tourists and supply vendors stayed away, in contrast to the scene here a week ago when hundreds of observers crowded the beaches and

Sunday for \$200.

On Saturday, residents said, the Cuban

See CUBA, Page 4



Japan Voters Rebuff Murayama Coalition

By T. R. Reid Washington Post Service

TOKYO - Japan's shaky governing coalition suffered a serious loss in a special election Sunday that seemed to show voters were unhappy with the status quo and

eager for further political change. In voting to fill a vacant seat in the upper house of Japan's national Diet, or Parliament, the people of Aichi Prefecture handed an easy victory to Yusuru Tsuzuki, a political newcomer backed by a reformminded coalition opposed to the govern-

ment headed by Tomiichi Murayama. Mr. Tsuzuki trounced Mr. Murayama's candidate, Jiro Mizuno, by 48 percent to. 28 percent. Despite campaigning on his

behalf by virtually every member of the

ly managed to scratch out a second-place finish against an independent. Makiko

The defeat, in the first national election since Mr. Murayama became prime minister two months ago, prompted political pros here to question the basic viability of the Murayama government. He heads an unusual marriage-of-convenience coali-tion in that Mr. Murayama's Social Democratic Party has aligned itself with two of

the most conservative parties. But the left-right alliance proved to be a serious political negative in the election. At the local level, the Socialist workers did not want to cooperate with the conservatives, noted a political commentator,

Murayama government, Mr. Mizuno bare- Minoru Morita, on the TV Asahi network. "That suggests that this coalition will never really be able to work together," he said. "And that means it cannot be a seri-

ous political force." Mr. Murayama's government is proba-bly not in immediate danger of falling. But the political weakness revealed by the election could undermine its already weak

That, in turn, could make it harder for the U.S. government to determine whom to deal with in trade negotiations.

For the anti-Murayama coalition parties, the timing was perfect. They plan to form a single large party this fall, and are trying to recruit the largest possible num-ber of Diet members to their side.

Kiosk

Turkish Guerrilla Seized in France

PARIS (Reuters) - Dursun Karatas, head of the extreme left Turkish guerrilla group Dev-Sol, has been arrested, the French Justice Ministry said Sunday. A spokesman said he was detained at the border with Italy on Saturday.

Dev-Sol's members have been charged in the deaths of American and other Western military personnel, business-men and Turkish security officials.

Agassi Wins U.S. Open

NEW YORK - Andre Agassi defeated Michael Stich. 6-1, 7-6 (7-5), 6-5 on Sunday to became the third unseeded player in 114 years to win the U.S. Open

Earlier article, Page 15.

ing the will to separate. The new govern-Immigration Agency Gone Awry: Rude and Inefficient' ment would then call a referendum within 10 months to ask Quebeckers to vote yes or

By Joel Brinkley New York Times Service

WASHINGTON - The Immigration and Naturalization Service does not bother to collect as much as \$23 million a year in fees, easy money that could be gathered with just a letter here or a phone call there. That is because, officials say, the agency cannot afford to hire the clerks to write those letters and make those calls.

Yet, each month it finds a way to allow dozens of its inspectors to take round-trip, all-expenses-paid cruises to places like Nassau in the Bahamas and Cozumel. Mexico, often accompanied by friends or

family members whose expenses are also paid by the cruise lines.

GOLAN FRICTION - Israelis praying during a hunger strike to protest any return of the heights to Syria. Page 5.

The inspectors' job is to check the passengers' travel documents on the return

It is a curious division of resources - no staff to collect millions but just enough to perform a courtesy service for the cruise industry. Yet, it is a classic example of the mismanagement that plagues the immigration service, perhaps the most troubled major agency in the federal government.

A New York Times investigation has found that the agency, an arm of the Justice Department, is broadly dysfunctional. Hobbled by understaffing, underfinanc-

ing, conflicting mandates from Congress not willing to go on," said Walter D. Cadand widespread mismanagement. it is an man, district director in Miami. agency in disarray. It lurches from one immigration emergency to the next, its employees demoralized, its mission unreal-

On the most mundane level, the agency cannot find a way to open its mail and answer its phones. On a more serious one. it does not make a concerted effort to find and deport most aliens with criminal rec-

Even its own officials, inured to failure. consider the agency ill-equipped to handle its ever-rising demands.

"Lots of people are burned out, fed up,

Among the findings that emerged from interviews with scores of agency employees nationwide were:

 No agency of the government is more vulnerable to corruption than the immigration service, where frontline workers. paid little more than the minimum wage. give out green cards and other coveted documents that are worth thousands of dollars on the black market. Year after

year, dozens of employees are arrested for taking bribes or related crimes. Yet, even See AGENCY, Page 4

East German Governors **Are Soundly** Re-elected

Former Communists Continue Their Climb: Free Democrats Slump

By Steven Kinzer
New York Times Service

POTSDAM, Germany -- Both of Eastern Germany's most popular governors were resoundingly re-elected Sunday, securing their position as the most successful and powerful politicians to have emerged

from the former East Germany. Both of the winners, Manfred Stolpe of Brandenburg and Kurt Biedenkopf of Saxony, won absolute majorities, which are rare in Germany. Projections suggested that Mr. Stolpe would finish with about 53 percent of the vote and Mr. Biedenkopf with pendy 52 percent

with nearly 58 percent. In both states, the former Communist party continued its string of successes. Renamed the Party of Democratic Socialism, the former Communists took a projected 15 percent of the vote in Saxony and 19 percent in Brandenburg.

These results represented jumps of about one-third over the results of four years ago, and soldified the party's claim to be the third strongest political force in East Germany.

"We're moving ahead just as planned," Hans Modrow, East Germany's last Communist leader, said after the results became The party chairman, Lothar Bisky, said the results were "another sign that we will

be successful in entering the federal Parliament next month. In another result that could have national implications, the small Free Democratic Party fell short of the 5-percent level re-

quired for representation in both state leg-"We were sure that we would win at least 5 percent," said Sigfried Lietzman, a leader of the Free Democrats in Brande-

burg. "This is a terrible disappointment.
The Free Democrats have for years played a crucial role in making and breaking federal governments, and are vital partners in Chancellor Helmut Kohl's government. These results marked the fifth and sixth elections this year in which the party failed to jump the "5-percent hur-

If this trend continues and the Free Democrats fail to take five percent in next month's federal election, the political picture in Bonn would change dramatically. Mr. Kohl would probably have to assemble a radically different government or

surrender power. The Green Party, which despite a merg-er with the East-based Alliance '90 is still

See VOTE, Page 4

Metall Affair Comes Under Investigation In New York

By Alan Friedman

PARIS - The New York district attorney's office has begun an investigation of the Metallgesellschaft AG affair, which last year brought the German company to the brink of bankruptcy, following an oil futures trading loss of 2.3 billion Deutsche marks at its U.S. subsidiary.

Robert Morgenthau, the district attorney, said in an interview that his staff was investigating "the U.S. aspects of the Metallgesellschaft affair." He also said he was seeking the cooperation of German judicial authorities. Mr. Morgenthau, who gained interna-

tional renown in 1991 when he headed the U.S. investigation of the failed Bank of Credit and Commerce International, said he could not discuss details of the Metallgesellschaft case. But it has been learned from other U.S.

officials that the New York district attorney's office is looking at the role of both past and present Metallgesellschaft executives, and of Deutsche Bank AG, the leading creditor and a major shareholder of the troubled metals and mining conglomerate. Metallgesellschaft AG, a conglomerate

of 250 metals, trading and engineering businesses, is one of Germany's biggest companies, with annual revenue of about 25 billion Deutsche marks (\$16 billion). The company, which is undergoing a reorganization entailing job cuts and asset sales, said Friday that losses and restructuring costs had eroded all its reserves and part of its capital. As a result, Metallgesellschaft is expected to go back to bank creditors and stockholders for more cash.

Some of the company's capital problems relate to a recently announced accord that will allow Metallgesellschaft's U.S. subsidiary, MG Corp., to get out of unprofitable oil contracts it had with Castle Energy Corp., an American concern that had provided contracts for future oil deliveries to MG Corp. These contracts were at the

See CASE, Page 11

By Erik Ipsen

i Herald Tribune COWLEY, England - It was in the back row of a cavernous lecture hall at Cambridge University that the news first hit Hilary Briggs. Surveying 300 or so classmates on her first day of engineering classes, she noted just how few were women. "I had



been studying math, physics and chemistry at a private all girls school," Miss Briggs said. "It had never occurred to me that not all girls did the same."

Undaunted by the oddity of it all, four years later she upped the ante. She signed on at the archetype of male-dominated industries, the auto industry, joining the Rover Group, the British car maker now owned by the Germany company BMW.

There she steered clear of the traditional posts filled by women in the car business - marketing and purchasing.

A series of jobs on the hot and hectic factory floor quickly led to management posts as head of the

night shift, head of the paint shop and, three years ago, head of logistics for Rover's large car group here in Cowley, outside Oxford.

That position, which coordinates the flow of products to the customers, is akin to trying to fit together a "dynamic Rubik's Cube, with hundreds of suppliers, thousands of components, lorries with flat tires, storms, pestilence, floods and rail strikes," said Paul Kirk, Cowley's managing director.

The job is "a terrific proving ground," he said, where tensions are high and where all eyes are constantly on the "track."

The production track is a huge mechanism that takes £554 million worth of components supplied from 470 contractors and turns them into 92,000 cars a year. Any glitch in its even flow means mountains of components piling up at its head and waves of idleness sweeping out through the organization.

"Probably one of the worst things anyone can do is stop the track," said Richard Houliston, the supply manager at Cowley who reports to Miss

Responsibility for keeping the monster supplied with whatever it requires in the correct quantities, sequences, qualities and at the right four years ago.

time falls to Miss Briggs, her seven lieutenants and 120 associates

(Officially all 3,500 people at Cowley, from the managing director to the guard at the gate are "associates" — a classless legacy of Rover's four-year collaboration with Honda of Japan that extends to the fact that at work all associates don the same gray

overalls.)
The former Rover Group chairman, Sir Graham Day, once described Miss Briggs as the company's most dynamic young manager. Even well upstream in the supply chain from her spartan office overlooking the sprawling Building A assembly line, the praise is generous.

"Even though the business we do with her group has the greatest po-tential for complexity, it is the part of my business I worry least about," said Bob Ward, general manager of Lucas Rists, a company that supplies Cowley with 27 varieties of wiring systems. "This is a hectic and volatile business, and Hilary is very calm, ve-r-v calm."

It does not come naturally. Miss Briggs is almost literally a self-made woman. "I used to get angry and just...." Her voice trailed off as she slammed her fist into her open palm. That, however, was before tai chi -



Hilary Briggs tames a monster.

At the time Miss Briggs had just ended her stewardship of the night shift with its grueling § P.M.-to-7 A.M. stints four days a week. Rather than relax and enjoy her idle evening hours, she began searching for an evening class. She found one in tai chi, an ancient Chinese system of

"It makes me more centered and

relaxed in myself," she said. "Now when I get tense, I think about what is making me that way and then switch into prevention mode." She has discovered the ability to find escape valves in even the most stressful

Miss Briggs attributes such successes to teamwork. Members of her team concur. "She gives you a warm feeling that we are going to accomplish things together as a team," said Mr. Houlisto

To give the process a further boost, Miss Briggs also passes to her staff pearls of wisdom she has gleaned from her relentless attempts at selfimprovement undertaken outside Cowley's gates. From tai chi they are told of the importance of turning their opponents' energy into their own advantage. From orienteering, a sport the boss has practiced since school days and which helped her to win a Duke of Edinburgh Gold Medal Award at 17, they are told how to

find order in the midst of chaos. Miss Briggs has achieved her high point. She reports that she is now relaxed and confident enough to be able to do the once unthinkable nothing, absolutely nothing. "If I have a lot to do and I don't feel like doing it, I will sit," said Miss Briggs, her voice tinged with satisfaction.

Q & A: Vaclav Havel Ponders the Arts of Summitry and Writing

For Vaclav Havel, the Czech playwright who the invasion. So this is what I remembered when the European Union and a good one, too. It's tradition and ritual, where you can perceive some very good that we were able to discuss the prosspirit behind them. went from prisoner of conscience to president of his flying there on this anniversary. country in 1989, recent weekends have meant meetings with other heads of state in Alpbach, Austria, and Banska Bystrica, Slovakia. Mr. Havel discussed summitry with Alan Levy for the Interna-tional Herald Tribune.

Q. Your latest trip to Alpbach fell on the 26th anniversary of the Warsaw Pact invasion of Czechoslovakia in 1968. After a generation as a dissident, what were your feelings about this mission on that date?

A. It so happens that, in my mind, the 21st of August is linked with Alpbach in a special way. The European Forum there always takes place at this time of year and those invited include intellectuals as well as politicians. In 1968, I was invited to go to Alphach along with some 23 Czech writers, artists and scientists. At the last moment, though, I decided not to go because the air was growing dense in my country and I had the feeling I had better stay at home. Some of my colleagues who went to Alpbach proceeded straight into exile after the invasion, and 1968's Alphach forum became a kind of protest against

Q. In Bohemia in April, you were host to a summit meeting for seven presidents. In Alp-bach, there were nine, plus the Prince of Liechtenstein. Now how is President Arpad Goncz going to top this summitry when he holds his in Hungary next spring?

A. I'd find it very sad if this were to turn into a race for who can get more presidents together. It's not that difficult to assemble as many as 52. All you have to do is call a CSCE [Conference on Security and Cooperation in Europe] meeting. But the number is not what counts. For me, the focus is that a tradition is being established that presidents of countries are getting together informally on a regional basis to discuss matters that are of mutual interest to them and deal with them with the kind of detachment from everyday affairs that presidents can afford.

Q. What baggage have you brought back from

A. No new treaty, but, of course, this has never been the goal of these meetings. Each gathering has had a specific feature or prevailing theme. In the case of Alpbach, it has been a discussion of

pects of Union membership as equals. We came to agreement in various ways, and this became apparent in our conversations.

Q. Agreement in what ways? A. Well, I found agreement when I raised the question of values. I think that in public opinion, there is a growing impression that the European Union is just a technical mechanism regulating who is allowed to catch fish where or how many tons of wheat can be exported from Country A to Country B. Not enough is said and done about the civic and spiritual, human and historic di-mensions of the civil society, of freedom of speech and religion, and recognizing that the encouragement of talent and creativity is rooted in the centuries-old tradition of Europe.

Q. You are met everywhere with brass bands and 21-gun salutes. Do you enjoy all this pomp and ceremony?

A. I wouldn't say I enjoy ceremonies just on principle, but I do try to distinguish between what is enjoyable and what is pure cliché, like all those that are done with taste and simplicity, to judge.

Q. Are you enjoying your job? A. It's like any other job I've had throughout my life. I enjoy it when I'm succeeding, when it brings some results — and when it's hopeless, I will retire.

Q. Could you just leave it and go back to writing?

A. I have not stopped writing altogether, for I still write my speeches. But this is not always so pleasant. Before, as a writer, I wrote when I had some idea that I wanted to commit to paper, while now I have to write whenever [my advisers] plan a speech for me to deliver. Of course, I cannot do any other writing right now. I have neither the time nor the ability to concentrate on anything else. But one day, after I leave office, I would certainly like to write differently again.

Q. Do you think you'll be a better writer for your experience as president?

A. I would not venture to say whether I will have become a better writer afterward, but certainly I'll be able to draw upon a wealth of the posing for photo opportunities. But, after all, inspiring experience. Whether I will be able to ceremonies are a part of public life, and I do like make use of that experience, I would not venture

ored with a special Tony for

their life's work in the theater.

Miss Tandy, who became an

U.S. citizen in 1954, was born in

teaching jobs at night to supple-

ment her regular income as

Her love of the theater led her

to the Ben Greet Academy of

Acting where, in 1924, she began three years of dramatic

training. She was 18 when she

made her professional debut.

Medal of Art in 1990.

WORLD BRIEFS

U.K. Nears Accepting IRA Cease-Fire

LONDON (AFP) - Foreign Secretary Douglas Hurd of Britain said Sunday that London was moving toward accepting the IRA cease-fire as permanent, nearly two weeks after the republican movement announced a "complete cessation" of violence in Northern Ireland.

"There's been progress in the right direction, even in the last few days," Mr. Hurd said. He told the BBC that London was still waiting for "words and deeds" from the Irish Republican Army before accepting that the cease-fire was durable. But he stressed that it did not necessarily have to say the word "permanent." The IRA cease-fire took effect Sept. 1.

French Schools Ban Muslim Scarves

PARIS - The government has announced that it will ban the wearing of Muslim-style head scarves in public schools, asserting that the widening practice violates a tradition of secular education in France. The wearing of such scarves has become increasingly common among Muslim schoolgirls in France, particularly in areas with large concentrations of Arab or Turkish immigrants. Education Minister François Bayrou said in a published inter-

view that he was issuing instructions to principals of all public schools to start enforcing the ban immediately. The dispute over the scarves flared up first in 1989.

Asked if the scarf worn by some Muslim girls was the specific target of the ban, Mr. Bayrou said yes. He said the scarf had the effect of dividing Muslims and non-Muslims in schools.

New U.S. Concession to North Korea

WASHINGTON (WP) - The Clinton administration has decided that North Korea can store thousands of plutoniumladen nuclear fuel rods inside welded steel containers as any interim step toward handing the rods over to another country, U.S. officials said.

The plan is meant to help meet a North Korean demand that the spent fuel rods be preserved and retained on the country's territory, while also complicating any attempt by the government there to reprocess the rods and separate the plutonium for

potential use in nuclear arms. The new plan is the latest in Washington's longstanding diplomatic effort to halt and eventually reverse what U.S. officials claim is an ambitious North Korean program to develop miclear

Crimea Leader Dissolves Parliament

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SIMFEROPOL, Ukraine (AFP) — President Yuri Meshkov of the autonomous republic of Crimea announced Sunday the dissolution of the local Parliament, which has been in conflict with him for several weeks.

Mr. Meshkov said in a radio broadcast that he had also dissolved local government bodies and that a referendum on a new Crimean constitution would be held before April 9, followed by parliamentary elections within three months. He said he had aken on total authority" in the peninsula, which is a part of

Ukraine but dominated by a Russian population.

The move comes five days after the Parliament passed amendments to a law reducing the role of the president from that of head of state to chief of government.

TRAVEL UPDATE

SAS Cancels 70 Flights in Walkout

COPENHAGEN (AP) - Scandinavian Airlines System canceled 70 European, Nordic and domestic flights out of Copenhagen on Sunday as plane technicians started a wildcat strike to protest new working hours.

The strike, causing delays of up to four hours, did not affect intercontinental destinations or other carriers' flights, SAS said. About 100 technicians took part in the action in Copenhagen, the airline's hub. It was not known whether the strike would continue. Heavy rains and rough seas throughout the Caribbean were forecast for Monday as a westward-moving tropical storm system

southeastern Bahamas. and modernize Tan Son

Nhut International Airport in Ho Chi Minh City to handle 8 million passengers and 160,000 tons of cargo by 2000, an official

London on June 7, 1909. Her This Week's Holidays father died when she was 12 and her mother took clerical and

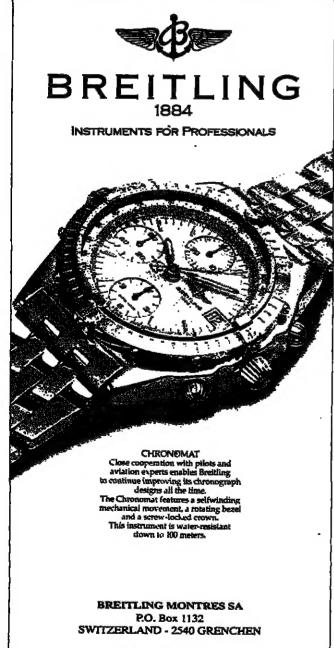
Banking and government offices will be closed or services curtailed in the following countries and their dependencies this week because of national and religious holidays:

WEDNESDAY: Nicaragua

THURSDAY: Costa Rica, El Salvador, Guatemala, Honduras, Israel, Japan,

FRIDAY: Malaysia, Mexico. SATURDAY: Angola.

Sources: J.P. Morgan, Reuters.



Tel.: 41 65 / 51 11 31 Fax.: 41 65 / 53 10 09

Jessica Tandy, Stage and Film Great, Dies year after she won an Emmy for In July 1994 they were hon-

By Marilyn Berger New York Times Service

Jessica Tandy, 85, who enhanced the American theater and enriched the American screen as few actresses have, died Sunday at her home in Easton, Connecticut. The cause was ovarian cancer, said her husband, the actor Hume

Miss Tandy triumphed on Broadway in 1947 as Blanche Dubois in Tennessee Williams's "Streetcar Named Desire," and was still a great star more than 40 years later when she played the title character in the 1989 film "Driving Miss Daisy." In the years between, she and her husband played opposite each other in success after success to become the most illustrious theater couple of their day.

With the role of Blanche Dubois, Miss Tandy emerged from a series of minor film roles as a maid for some of Hollywood's leading ladies, to establish herself as one of the leading ladies of the stage. The memory can still bring chills to those who saw her performance, which The New York Times drama critic Brooks Atkinson called

"incredibly true," Almost four decades later, another New York Times drama critic, Frank Rich, wrote of ber, "Everything this actress does is so pure and right that

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Miss Tandy in the 1992 film "Fried Green Tomatoes."

only poets, not theater critics, should be allowed to write about her."

brought that purity and rightness to her portrayal of an aged and fiercely independent Southern lady in Driving Miss Daisy." It was a performance that won her critical acclaim and, at last, an Academy Award. When she received the Oscar in March 1990, she was the oldest person ever to win

She vowed to go on working, although she said she hoped she would know when to stop, "be-fore they have to get the hook." The Academy Award came one

her performance in the televi-sion adaptation of "Foxfire," of which her husband was a co-writer. Even after she became They had already received the began breaking up. Heavy rain and gusty winds were also expect-writer. Even after she became Kennedy Center Lifetime ed to spread over the Windward Passage, Jamaica, and the which her husband was a co- They had already received the seriously ill, she continued to Achievement medal, in Decemand two television dramas. When Miss Tandy and Mr.

Cronyn first appeared together, in "The Fourposter" in 1951, audiences found a husbandand-wife team that would come to succeed Alfred Lunt and Lynn Fontanne as the foremost couple of the American theater. One triumph followed another, culminating in "The Gin Game" in 1977 and "Foxfire"

When they took "The Gin Game" to Moscow in 1979, they won the accolade that Mr. Cronyn treasures above all others. Oleg N. Yefremov, the di-rector of the Moscow Art Theater, wrote, "It takes a couple of When she was 80, she actors from America to remind us what Stanislavsky was talking about."

Miss Tandy was nominated five times for a Broadway's biggest award, the Tony, and won three: in 1948 for her role as Blanche Dubois, for "The Gin Game" in 1978, and for "Foxfire" in 1983. Mr. Cronyn was also nominated for "The Gin Game" but did not win. "I was bitterly disappointed," Miss Tandy said. "His performance is part of mine. I think he's very proud when I win, and vice



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Transportion Chief Defends USAir

PITTSBURGH — Transportation Secretary Federico F. Peña on Sunday defended the safety record of USAir, one of whose planes crashed Thursday night, killing 132 people, and said he planned to take a USAir flight on a business trip next week.

"Our review of all of our maintenance efforts and all our surveillance indicates USAir has been complying with our regula-tions," he said on the ABC News program This Week with David Brinkley." But he said he was unsure if the financially

troubled airline would survive its fifth fatal crash in as many years. Carl Vogt, a National Safety Transportation Board investigator, who appeared on the

same program, said investigators were examining many causes for the crash. Investigations range from analysis of the voice data to interviews with psychics, bird experts and witnesses. Canada geese had been

seen migrating through the area. Referring to reports that there may have been another plane in the area, Mr. Vogt said

OstenCO#

there was no evidence that choppy air from another plane could have caused the crash. The Boeing 737-300 slammed into the ground just short of Pittsburgh International Airport and burst into a fireball.

Mr. Vogt said earlier that reversal of thrust in the right engine was being investigated as a possible cause of the tragedy.

A reverser actuator from the aircraft's right engine was found in the extended position, he explained, which could indicate a loss of forward thrust in the right engine.

But Robert Machol, who retired as the Federal Aviation Administration's chief scientist this year, said on the NBC News program "Meet the Press" that he was sure the crash was not caused by a thrust reverser. "I suspect," he said, "there was something wrong with the airplane, either in the maintenance of the airplane, some mechanical device that broke some

some mechanical device that broke, some wire that shorted, some glitch in the software in the computer, something happened that made the plane uncontrollable."



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THE AMERICAS / BACK

washington—The record washington washington—The record washing the little Republic to 103d Congress—good, bad or dismally indifferent—hangs in the balance as law-makers return Monday for a final premakers return Monday for a final premakers return to salvage as much as they

can from the With Republicans emboldened by resordent Bill Clinton's sagging popularity and dent Bill Clinton's sagging popularity and dent Bill Clinton's property and dent Bill Clinton's sagging popularity sagging sagging popularity sagging sagging sagging sagging sagging sagging sagging sagging sagging the House and Senate, partisan tensions are high even by normal campaign-season standards, complicating efforts to reach consensus on major legislation by the end of the session on Oct 7.

The unfinished business is staggering, covering issues ranging from modest changes in the health-care system to a new world trade agreement, toxic waste clean-

try to force a vote on Mr. Clinton's plan to invade Haiti to remove its military regime.

The schedule is even more daunting. Congress has given itself less than a month to wind up its work.

Despite the failure of comprehensive health-care reform before the start of the late August recess, passage of most of the remaining legislation would give lawmakers a solid record of achievement and enable them to face voters Nov. 8 without embarrassment.

But success is far from certain on most of the high-profile bills. "It's bad enough being an incumbent at this point," said a Senate Democratic aide, "but an incum-

up, education, banking, housing, telecom- bent without anything to show for it is too

With passage of most of the remaining agenda, "you could say it's been a productive Congress and ask why this president and Congress are getting such a bad rap." said Thomas E. Mann, director of governmental studies at the Brookings Institution. But, without it, he added, the headlines would read "Gridlock Returns."

The Senate majority leader, George J. Mitchell of Maine, expressed cautious optimism in an interview last week that a stripped-down health care bill and most of the rest of the last month's agenda could be enacted, but he acknowledged it would not be easy. He also said he expected most Republicans to try to block any legislation

At Grass Roots, Health Plan Is Withering

By Robin Toner New York Times Service

the rods over the shether Mexico — Anyone who still hopes that major health-care legislation can be saved this year by an angry uprising from the grass roots will draw little solace from the experience of Senator Jeff Bingaman of New

Mr. Bingaman, a Democrat, bill this year and was sorry to

uninsured people in the nation.
would benefit from it.
nobody outside picketing because health-care reform has

But in this last, critical recess before Congress returns for the final business of the legislative year, Mr. Bingaman says that while some constituents were frustrated, many were actually relieved by the collapse of the health-care effort.

"There's been enough confusion sown around the issue that worked hard for a health-care I don't see a major push for us to just get something done in see it fade; he thought his state, order to get something before

Times Columnist Will Leave Paper

New York Times Service NEW YORK - Anna Ouindlen, who won a Pulitzer Prize in 1992 for "Public and Private," her twice-weekly Op-Ed column in The New York Times, will leave the paper at the end of the year to devote herself full time to her career as a novelist.

Ms. Quindlen, 42, joined The Times 17 years ago. She has been a general assignment reporter, a City Hall reporter and the deputy metropolitan editor

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and has been a columnist three times. From 1981 to 1983, she wrote the "About New York" column; from 1986 to 1988, she

wrote a new, highly personal column called "Life in the 30s,"

and since 1990 she has been

writing for the Op-Ed page. Ms. Quindlen has written three books, "Object Lessons," a novel; "The Tree That Came to Stay," a children's book; and "One True Thing," a novel just published by Random House. In addition, two collections of

her columns have appeared. "No one could possibly be happier in their professional life than I have been here at The Times," she said in a statement. "But when I finished writing my second novel earlier this year, I realized that I wanted to make considerably more of a full-time commitment to fiction writing than my work at The Times would allow.

health-care reform has floundered."

In New Mexico, and, political consultants say, in many other parts of the country as well, the murky, complicated struggle over health care that dominated the news over the summer may be fading into the background as the fall campaign gets under way.

At a debate last week, Mr. Bingaman was asked about health care only after questions on the deficit, cuts in military and drugs. Interviews with lawmakers in

10 other states last week suggested that Mr. Bingaman's experience is not unusual. Several members described the reaction of their constituents to the collapse of major health care legislation as mixed and muted. "For whatever reason, I'm

care," said Senator Thomas A. Daschle, Democrat of South Dakota, a major figure in the health-care effort. "They've gone from confused to opposed to ambivalent." In California, Representative

about jobs and crime and illegal immigration." And in New York, Represen-

of the calendar and the com- quickly."

with one of the highest rates of the break," he said. "There's plexity of the issue have created an exceedingly cautious public. "What frightens people most, and what puts off Congress —a

lot of members - was the time line," she said. "You are talking Plan A one day that becomes Plan B, and yet people don't know what plan B is yet, and they read that their representative is voting for it."

These soundings from the districts, if widely held, could have important implications for efforts to get even a modest health-care bill passed in these final weeks of the legislative spending, grazing fees, crime session. Leaders in the Senate are still hopeful that they can hammer out a bipartisan ap-proach that could cover millions of Americans.

But given the time constraints, it would not be easy. And advocates of health-care restructuring had long counted on the prospect of a public backlash to push Democrats not getting as much positive or and some moderate Republinegative feedback on health cans — to pass at least "a first cans - to pass at least "a first step" health-care bill this year.

Lawmakers said they did not

sense a great push from the public to act before Congress adjourns in October. Even a member of the Democratic leadership, Representative Vic Jane Harman, a Democrat. Fazio of California, chairman said: "This is not a top concern of the Democratic Congressiofor my constituents. They care nal Campaign Committee, said, "There's no question that at the moment, not only the expectation that we'll do something big tative Susan Molinari, a Repub- is reduced - but also the delican, argued that the pressures mand that we do something

Barry May Just Score Capital Comeback

WASHINGTON -- In the final weekend before a Democratic primary virtually certain to produce the District of Columbia's next mayor, Marion S. Barry Jr., the man driven from that office by a drug conviction, is close to achieving what many residents once thought unimaginable.

With Washington reeling from a serious budget deficit, an eroding quality of life, and strained relations with Congress. he finds himself a leading contender, despite having ended his last term four years ago with a six-month jail sentence.

Mr. Barry, 58, who was mayor for 12 years, is nearly tied for the lead in recent polls with John Ray, a city councilman for 15 years who has run for mayor unsuccessfully three times. Each is favored by nearly one-third of the voters. Mayor Sharon Pratt Kelly, who succeeded Mr. Barry in 1990, is a distant third with less than 20 percent of voters' support.

While Mr. Ray, 51, a lawyer, has been endorsed by several big unions, major business organizations and The Washington Post, the most electrifying theme throughout the campaign has been Mr. Barry's robust return to politics, trying to convince voters that he can be trusted to serve as mayor again. To many, it has been an easy sell. "I'm just blessed with

some charisma," he said in an interview, explaining why voters still find him attractive. "I have substance. But I add style to it. That means you're really dynamite."

Perot, Looking to '96, Assails Clinton

DENVER - With a harsh assault on President Bill Clinton. Ross Perot began a renewed drive over the weekend to turn his 1992 supporters into a political force that shapes the outcome of November's congressional elections and the 1996 presidential contest.

"We can slow down the rush toward big government in 1994 if we commit ourselves to do it. And, even better, we can bring it to a grinding halt in 1996," Mr. Perot declared here as he started a 10-city September tour. Mr. Perot won 19 percent of the 1992 presidential vote as a third-party candidate.

His speech was laced with attacks on Clinton initiatives, ranging from the crime bill to the failed health care proposal. But he reserved his most personal criticism for a possible U.S. invasion of Haiti: "This president indicates he is not going to ask Congress to approve it. I suggest that particularly in his case, since as a young man he declined to risk his life in combat, he go to those people in Congress who understand what war is all about" to get approval.

Quote/Unquote

President Clinton, in a speech to black Baptists at a convention in New Orleans, urging blacks and whites to adopt a new and less tolerant attitude toward illegitimacy and single parenthood: "Americans are raising a whole generation of children who aren't sure they're the most important person in the world to anybody. That is a disaster. It is wrong. And someone has to say again: It is simply not right. You shouldn't have a baby before you're ready, and you shouldn't have a baby when you're not married."



HIGHER, PLEASE! — Hillary Rodham Clinton protesting low pitches as she took a few swings in a batting cage on the South Lawn of the White House. She and President Bill Clinton had earlier viewed parts of the documentary "Baseball," produced by Ken Burns.

Away From Politics

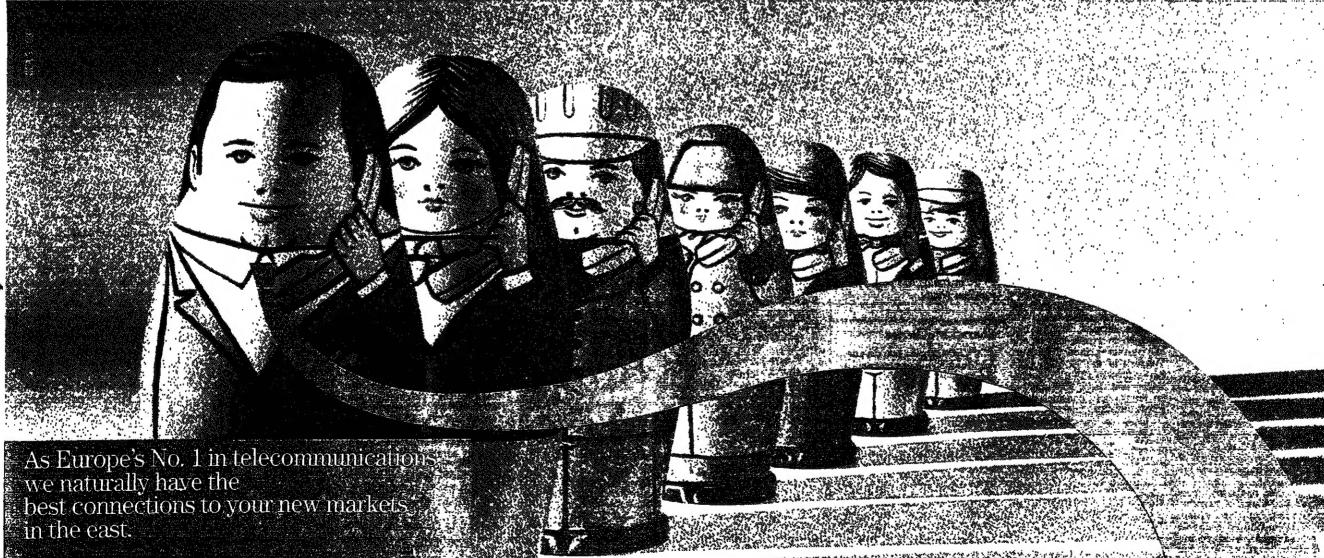
• Five people, including the security supervisor who allegedly masterminded the ob, were in custody over the weekend in the recent \$1.9 million Tiffany's heist, New York authorities said. Almost none of the stolen jewelry was recovered, but a

sixth man still at large is thought to have most of the valuables.

• A Ford worker opened fire with a handgun as a Dearborn, Michigan, union meeting was ending, killing two fellow

workers and wounding two others. • New York City high school students face larger classes and fewer course choices this year because of surging enrollments and the layoffs of hundreds of teachers aides and administrators.

Officials at a California church are evicting a preschool operating on the Santa Clarita church's property, saying that children should be reared by their parents. (AP. NYT. LAT)



Whether it's easy access to international telephone lines, or setting up inter-office computer links, fast and efficient two-way communications are an absolute must for western companies doing business in the emerging markets of eastern Europe. Unfortunately, the existing public networks in these countries cannot cope with the traffic demand and this creates a severe problem for many companies.

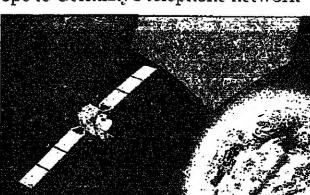
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the leading provider of satellite based data networks and services in eastern Europe. We have many other customized solutions to help you. For example, "DELOS" is a Telekom service that has been especially developed for companies who need direct access from eastern Europe to Germany's telephone network

and the world beyond. You can enjoy high quality two-way voice, fax and data transfer and avoid the frustration of waiting for a free line.

So - if a demanding communications challenge is looming on your eastern horizon, have a word with Europe's No. 1 – Telekom.

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China Vents

New Anger

At the U.S.

On Taiwan

By Patrick E. Tyler

New York Times Service
BEIJING — China has registered another "strong protest"
over the Clinton administra-

tion's decision to upgrade unof-

ficial ties with Taiwan, warning

that Taiwan was a potentially

ficial summoned Ambassador

J. Stapleton Roy on Saturday and accused Washington of "taking steps" to create "two Chinas, or one China, one Taiwan," and said this would not stall the development of

only stall the development of

relations but would also lead to

"We demand that the U.S.

government approach the ques-

tion of Taiwan with every seri-cusness and caution," the offi-cial, Deputy Foreign Minister

Liu Huaoiu, said according to

the Xinhua press agency.

Mr. Liu accused Washington

of "gross interference in Chi-

na's internal affairs" and of in-

fringing upon China's sover-eignty, saying, "This represents a major retrogression of the United States policy on the question of Taiwan, which will

Western diplomats here nev-

ertheless have argued that Chi-

na's warning does not portend a

serious rift in relations. Indeed,

for the last several weeks, senior

Chinese leaders have been ques-tioning U.S. officials about

what might be required to per-suade Mr. Clinton to consider a

Beijing's Taiwan strategy ap-

plomatic pressure to counter

pears to be one of stepping up

the recent successes of Taipei in

winning greater recognition for

China immediately protested

Wednesday when the adminis-

tration announced a series of

modest upgrades in the unoffi-

cial relationship that has exist-

ed between Washington and

Taipei since formal ties were

At the core of the dispute over Taiwan are U.S. military

cy usually neglects to correct them.

Deportation officers seldom deport anyone. Most deportations that do occur

are carried out on an honor system, Depor-

New York, for example, about 4 percent

• More than 4 million aliens come to the

agency each year with simple and perfectly

legal requests for green cards, work autho-

rizations or other permits, but, as one se-

nior manager put it, "We make people suffer." At its offices across the country,

immigrants stand in day-long lines leading

to surly, untrained workers who often can-

The investigation included interviews

state visit to Beijing.

its economic power.

severed in 1979.

actually show up.

entail grave consequences."

A senior Foreign Ministry of-

'explosive issue.'

their detericration.

AMERICAN

TOPICS

Many Emergency Rooms

Have Untrained Doctors

Many U.S. emergency rooms are staffed by

doctors who were never taught how to treat a heart attack, resuscitate a child or treat bleed-

ing, and patients may be dying as a result.
It would be fair to say that lives could be

saved," said Dr. L. Thompson Bowles, "if all

emergency departments were staffed by ap-

propriately trained individuals." Dr. Bowles

is president of the National Board of Medical

Examiners and the chairman of a group of 38 health care authorities who studied the issue.

which interns supplement their modest in-comes by working part time in emergency

rooms.
"Many 'moonlighters' lack training and

adequate experience in any aspect of primary health care." the report said.

Only about half the country's 25,000 jobs in emergency medicine are filled by doctors

Part of the problem, the report said, is that fewer than 20 percent of American medical schools require courses in emergency medi-

"I think the public would be shocked if

ident of the Josiah Macy Jr. Foundation

they knew how few physicians are competent to provide CPR," said Dr. Thomas Meikle,

of New York, which commissioned the re-

port. He was referring to cardiopulmonary

Teenagers would face a three-stage process to become full-fledged drivers under a pro-

posal by the National Highway Traffic Safety

Administration. The phased-in licenses

Short Takes

Continued from Page 1

struggling to build a base in

Eastern states, suffered a seri-

ous setback by failing to win

seats in either state legislature.

Far-right parties scored even

more poorly.

Both of the day's biggest winners, Mr. Stolpe and Mr. Bie-

denkopf, suggested that they would use their strengthened

power to insist that the Bonn

government treat Eastern states

whelming, but they are also a call to duty," Mr. Stolpe said in

Postdam, the capital of Bran-

denburg, "People want their in-

grim one.

thing."

AGENCY: Immigration Service Called Rude, Insensitive and Inefficient'

The employees ranged from entry-level

workers to senior officers at headquarters

in Washington. Most were selected by

their supervisors, presumably because the

supervisors thought the employees would

present the agency's best face. What the employees offered, however — with a can-

dor that is rare in government - was a

"We have no mission, no tools, no lead-

ership, so where are we?" complained Juan

Bustos, a deportation officer in San Fran-

Patrick E. Kane, acting director of the Phoenix office, said, "We're dabbling in

everything, and we aren't really doing any-

The results are really over-

more generously.

when corruption cases repeatedly expose glaring weaknesses in the system, the agency usually neglects to correct them.

certified to provide emergency care.

The report strongly condemns a practice in

would require at least 18 months without any

accidents or convictions before a youth could

have full driving privileges. Based on miles driven, teens are involved in four times as

many accidents as adults, the agency said,

and "Traffic crashes are the No. 1 killer of

Under the proposal, a youth would first get a learner's permit, which would allow driving

only when accompanied by a licensed driver aged 21 or older. The intermediate stage would allow the youth to drive solo only during daylight hours.

In order to save scenic farmland from development, voters of Peninsula Township in Michigan's Grand Traverse County have narrowly approved, 1,208 to 1,081, a property tax increase that will raise at least \$2.6 million.

perhaps considerably more, over the next 15

years. The tax increase, an extra \$81 a year on

a \$130,000 dwelling, will be used to preserve

thousands of acres of orchards and farm

fields overlooking Grand Traverse Bay by

paying growers not to sell to developers -indeed, not to use their land for anything but

The program on Old Mission Peninsula

will offer farmers cash payments, to be dis-tributed to them over 15 years, for the devel-

opment rights to their land - the difference

between the land's value for agriculture and

It is high time that filmmakers "showed a

little respect for the seasons," Anne Raver writes in The New York Times. In "the age of

innocence," Daniel Day-Lewis embraces Wynona Ryder in a Florida garden. But none of the plants are semitropical. In "Jaws," the shark attacks on the Fourth of July. But

ashore, the trees are wintrily bare. In "Wolf"

Jack Nicholson encounters a wolf on a snowy,

icy March night in New England. The next day, still in New England, the grass is green and the trees are leafed out. Watch it, Miss

Raver warns Hollywood, because "gardening is America's No. 1 hobby. And gardeners

Dresden, the Saxon capital. "People don't want to change

pessimists by turning their col-lapsing states into a modern

and prosperous region.
Only one more state election,

in Bavaria on Sept. 25, is sched-

uled before the Oct. 16 federal

election. In the federal election,

Mr. Kohl holds a wide lead over

his Social Democratic challeng-

er, Rudolf Scharping, but even

his own aides do not expect his

Robert E. Crebbs, a special agent in San Francisco, lamented, "There's overwhelm-

"A lot of people have gone out of their

way to make this a cold, rude, insensitive and inefficient agency," said A.D. Moyer, district director in Chicago. "The mental-

ity of this organization leaves a lot to be

Ruth Anne Myers worked for the agen-

cy for 33 years. Just four days after retiring

as director of the Phoenix office, she re-

flected on the agency's latest budget crisis.

know if we've ever been in a bigger mess."

All of this fosters a numbing fatalism. As a senior examinations officer in Miami

put it, "No matter what we do, good or bad, it makes no difference."

"It's a mess," she said, "and I don't

ing apathy from top to bottom."

tend to be observant types."

International Herald Tribine

building up a new region in Eu-rope," Mr. Biedenkopf said in to win an outright majority.

desired."

farming.

VOTE: Former Communists Gain in East Germany

terests represented, and that is

what I am going to do."

Voters in both Brandenburg
and Saxony evidently cast votes

of confidence in two forceful

individuals rather than express-

ing of support for a party. Mr. Stolpe, 59, is a Social Democrat

who was a Lutheran Church ad-

ministrator during the days of Communist rule. Mr. Bieden-

kopf, 64, is a member of Mr.

Kohl's Christian Democratic

Union, though he has a long

history of rivalry with the chan-

We are in the middle of

its value for housing.

The police captain who

to interfere.
"We are not supposed to shoot anybody ever," the police captain said. "Warning shots are allowed, but if you try to The outdoor auction in Chicago where objects from the attack me, yes, I will shoot you. We will enforce the law by any hotel room used by O.J. Simpson were put on the block. means necessary, and the law says no more rafts can be trans

ported to the beach."

Meanwhile, a tropical depression was approaching southeastern Cuba on Sunday. Weather forecasters predict high winds, rain and rough seas Sunday night through Tuesday, threatening to make raft launchings after Sunday a dan-

■ Detained Cubans Protest

About 2,000 Cuban rafters confined at the U.S. Navy Base

A student of the European prosper and develop as long as they belong to a large economic

An independent Quebec, he says, would immediately open negotiations to join the North

OUEBEC: Separatists Atop Polls government, which has been in

power nine years. The unem-ployment rate has soared into double digits. Of the 125 seats in the Que-bec Assembly, the Liberals con-trol 78 and the Parti Québecois gerous prospect 34; there are 5 independents

and 8 seats are vacant. Mr. Parizeau, who holds a doctorate in economics from the London School of Economics, argues that independence will bring solid economic ad-

vantages. Quebec programs that support farmers, provide unem ployment insurance and build roads and schools and other projects would be fed by the \$30 billion that Quebec now gives in taxes every year to Ottawa. Mr. Parizeau projects \$3 billion in savings by ending du-plication of services, like the 27 federal and 25 provincial pro-

also named Daniel Johnson, grams in job training. whose brother, Pierre-Marc Union, he sees a "clear lesson" Johnson, took over from Mr. there "that small countries can Levesque in 1985 to become the second Parti Québécois pre-

mier, warns of "permanent eco-nomic damage" should the An inc But Mr. Johnson, though party leader for only nine American Free Trade Agreemonths, is shackled by the eco-ment and the General Agree-

nomic record of the Liberal ment on Tariffs and Trade.

Beaches Patrolled Continued from Page 1

and other government employ-ees to circulate among rafters at the beach to urge them not to

leave. While anti-government thetoric had been common before, the small gathering of onlookers and fafters on Sunday seemed rescent in the presence

rafts have gars. Today is not a good day to believe what you hear," cautioned a man who identified himself only as Car-

would not give his name said his officers had been told to fine on anyone who makes threatening moves toward the police enforcing the ban on rafters. Previous-ly rafters have said that violence would erupt if the police tried

at Guantánamo Bay, Cuba, demonstrated for a second day on Sunday, Reuters reported from Washington, quoting a U.S. military spokesman. He said the Cubans left their

Camp Bulkeley complex and tried to walk peacefully toward the center of the naval station but that security forces set up blocking positions and were trying to resoute them back to camp. No incidents were reported.

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About 2,500 Cubans left their compounds Saturday in a similar demonstration to protest an agreement on Friday between U.S. and Cuban officials to try to hait the exodus of Cuwere also protesting their de-tention at Guantanamo.

U.S. military guards with bayonets confronted the demonstrators, wounding one Cuban, the navy reported Satur-

Prosecutors Won't Seek Execution Of Simpson

By Jim Newton and Ralph Frammolino

Los Angeles Times Service
LOS ANGELES — Ending weeks of suspense, prosecutors have announced that they will not seek the death penalty against O.J. Simpson and, instead will ask that he be sentenced to life in prison without parole if he is convicted of murdering his former wife and a

friend of hers. In a letter sent to Mr. Simpson's lawyers, an assistant district attorney, Frank Sundstedt, said the decision was made after "consideration of all available aggravating and mitigating

penalty phase evidence."
Robert L. Shapiro, one of Mr. Simpson's lead attorneys, said the decision meant the de-fense could concentrate its efforts on winning an acquittal at

the trial.

The death penalty decision was made nine days after the initial deadline set by the prosecutors for deciding the issue. Mr. Simpson's attorneys protested last week that they were being forced to prepare for trial without knowing whether their client was fighting for his freedom or his life.

Legal experts, who had criti-cized the delays, generally agreed that the decision was not only legally correct but also

strategically sound.

Among other things, they theorized that it would have been difficult for prosecutors to have won a conviction had ju-rors been confronted with the possibility of putting the foot-Both Mr. Stolpe and Mr. Bie-denkopf are high-profile gover-nors who have sought to defy possibility of putting the football great to death.

The possibility of a death sentence would have had a di-province, suggesting that the rect impact on how the two two issues — running the govrect impact on how the two ernment and starting a country

have different political dysides proceed with jury selection. In death penalty cases, jurors who feel they could not namics. order any person executed are automatically excused.

■ \$10,000 Mementoes Bid

An anonymous bidder paid \$10,000 for the contents of the hotel room where O.J. Simpson stayed for a few hours the day after his former wife and her friend were killed, The Associated Press reported from Chica-

The bid Saturday robbed other Simpson collectors of buying what they believe could be a piece of history. "Someone will pay \$100,000 for this room someday," said Rose Simone, who bid \$65 dollars for lamps Mr. Simpson may never have switched on. A chipped dresser. a pastel bedspread and generic would, as Mrs. Albright put it framed prints were among the Sunday, "get the message."

31 items sold, along with stan- About 20,000 U.S. troops 31 items sold, along with stan-

ice bucket, even a Bible. room after arriving from Los cials have said. They would face Angeles on June 13. He re- a poorly trained and illturned to California the same equipped force of several thouday after the police called him sand Haitian soldiers.
to tell him of the slayings of Mr. Christopher broadly

HAITI: Christopher Makes a 'Unity' Case for Force

Continued from Page 1

to give ourselves a country." Quebec is the largest of Canada's 10 provinces in land area;

the population of 7 million is

second largest, after Ontario. Yet, over the seven-week

campaign, the same polls pointing to Mr. Parizeau's victory

have also shown that most Que-

beckers oppose independence, roughly along the 60-40 split of

Parti Québécois came to power

dependence, voters gave him a

second mandate to run the

Mr. Johnson, whose father,

was premier in the 1960s and

province secede.

That vote was held after the

the last referendum in 1980.

dard fixtures - an ashtray, an would be joined by a smattering of forces from 14 other nations. Mr. Simpson stayed in the mostly in the Caribbean, offi-

a round of White House phone calls to foreign leaders, Israel can forces would make up less said Sunday that it would offer than half of the peacekeeping pared for duty in Haiti.

The secretary of state said the Belgian. Dutch, French and British governments had agreed invasion, Mr. Christopher to some measure of participa- pointedly noted the strong option in the peacekeeping force position to the 1990 Haitian

support was broadening. After forces had stabilized Haiti. Mr. Christopher said Ameri-

a police unit for a multinational force. They would stay through peacekeeping force being pre- Haitian elections scheduled for late 1995.

Nicole Brown Simpson and sketched plans for the military of roughly 6,000 troops that coup voiced at the time by Pres-Ronald Goldman. action, saying that international would take over after U.S. ident George Bush.

with more than 100 employees and visits to BRIDGE

By Alan Truscott F a player lands in a doubled L contract with five trumps in the combined hands, one would normally assume that he has had an accident; apparently, the bidding has gone off the rails. That was not true, however, on the diagramed deal from the Cavendish Pairs.

not answer their questions.

North and South were Chris Compton and Joe Silver. When his partner opened one notrump, showing 15 to 17 points, South expected to reach a slam. His first move was two diamonds, a game-forcing Stay-man action that has been out of fashion since transfer bids became prevalent.

He would probably have reached six clubs, a sensible contract that happened to fail. But West introduced a double of two diamonds, which should have shown length and strength in that suit. Silver now concluded that West held the diamond king, which happened to be wrong, and that slam chances had diminished, which was right. Bad breaks were now like-

trump, but he is an imaginative

player. He chose to redouble, judging that he could make at least eight tricks. He was proved right, for the strange contract of two diamonds redoubled was unbeatable. The defense slipped, letting him make an overtrick, and he and his partner gained 204 imps. Thirteen of the 19 other pairs bid unsuccessfully to slam contracts, and those who reached six clubs could consider themselves unlucky.

◆A7 7J753

East Pass South 2 ¢ Redbl. Pass Pass He could safely bid three no-

bidding: North 1 N.T.

A SON OF THE CIRCUS By John Irving, 633 pages, \$25.

Random House.

Reviewed by Bharati Mukherjee

O VER the past two decades, John Irving has emerged as the most exuberant of contemporary European-American storytellers. To read his fiction is to share in Irving's own unabashed love of "story"; it is to rediscover the virtues of oldfashioned narrative ingredients such as plot, politics and sentiment, to submit to fearlessly manipulative authorial intrusions, to revel in rancous excess. Irving's landscapes may have familiar place-names, but they have hallucinatory contours. His characters may pretend to be the men or women next door, but they are endowed with such that their destinies unfold on a Grand Guignol scale.

"A Son of the Circus," Irving's eighth novel, is his most

WHAT THEY'RE READING Robert Shaw, president of the stereo-speaker company In-

ternational Jensen Inc., is reading "Catholic Ethic and the Spir-it of Capitalism" by Michael

"It says a lot about the role of the church and offers a very different way of viewing capitalism. It does an excellent job of summarizing the last 100 years." (Brandon Mitchener, IHT)

The circus of the title is The survivor of isolated racist inci-Great Blue Nile Circus in Juna- dents. In Bombay, he is simultagadh, India, and the son is a neously a privileged transient portly, middle-aged orthopedist and a favorite son, a schlock named Dr. Farrokkh Daruwalla. screenwriter and a closet artist, a Dr. Daruwalla, a Bombay-born respectable clubman and an asnaturalized Canadian, is iconic sociate of slums, cabarets and of the newly "homeland-less," a brothels. But in India, too, "the casualty of the West's impulse to doctor was constantly confrontimperialize, a victim of postcolo- ed with how little he knew India flamboyant flaws and strengths mial cosmopolitanism and Euro- - and how unlike an Indian be pean "Enlightenment." He has thought himself to be."
the legal right to New World For Irving, the story the legal right to New World For Irving, the story of The residence, but he has emotional Great Blue Nile Circus is the claim to no continent. His iden- story of India. Negotiating dai-

daring and most vibrant. And tity is a volatile aggregate of con- ly life in India is as bazardous as though it is also his least satisfy- textual poses. In Toronto, he is performing a trapeze act withing, it has a heroic cheekiness. lonely and diffident, a cheerless out a net, but the stakes are

higher, risking failure of faith in God as well as in self.

BOOKS

Irving's imaginary India is gleefully grotesque, inhabited by height-challenged acrobats. testy cunuch-transvestites, agexotic dancers, lascivious child prostitutes, acid-scarred pimps, severely crippled child beggars, depressed knife-throwers, distracted skywalkers, tutuwearing bike riders, European dope-dealers, debauched and untalented Hollywood actors, gay twins separated at birth, libidinous transsexual serialkillers, somnolent Jesuits and two chimpanzees who play a fatal courtship game.

There are scores of characters and, like the circus pros, they all dazzle and distract as they put themselves through the paces of their improbable fates. Set-piece succeeds mesmerizing set-piece. Serious themes and issues -expatriation's gains and losses, pursuit of identity through language, perversities of love and religious faith — hover, like deflating helium balloons, just above spectators' heads.

The story of the circus-as-India is told with gusto and

very energy and outrageousness make it compete with rather than complement the tragic story of people whom war, ambition or poverty has uprooted. Irving India-surfs himself into exhaustion until the subcontinent becomes, for the reader as well as for one of his characters, neither symbol nor place but a

blur of alarming images. In these times, when whole peoples are on the move, and national borders are porous, Dr. Daruwalla's story - to appropriate a homeland, to demand respect from a Canada that treats him as a second-class citizen — is urgent. Very few novel-ists have addressed Canadian racism as directly as Irving has here, painting harrowing scenes of casual racial brutality on busy

Irving seams together the mismatched stories of the circus and of the expatriate by allowing Dr. Daruwalla a self-serving epiphany on the final pages. The man who has estranged himself from family and friends, from city of birth and city of residence, suddenly

Toronto streets and subways.

delightful irreverence. But its claims The Big Top as homeland. He becomes a man who belongs, a man with a community. The pity is that the only community Irving permits the naturalized New Worlder to belong to is one of clowns and freaks.

> Bharati Mukherjee, whose most recent novel is "The Holder of the World," wrote this for The Washington Post.

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Lifting Arms Ban Is a Last Resort The ratio have to transfer in police a

hear amounted a de BANSIN, Germany - European Union foreign ministers on Sunday took their strongest line yet against a lifting of the Bosnian arms embargo, warning of "incalculable consequences" if this were to happen.
The ministers pinned their

Aller William William Mine Continue to the state of t iv faller, have and the hopes for bringing an end to the Resident Line of the but Bosnian war on intensifying the isolation of the Bosnian Serbs from their former supporters in

Me are god store shown arrests the trees the rump Yugoslavia.

The foreign ministers also tried unsuccessfully to defuse eglaru and the Ment of the land of the second tensions between Greece and its neighbors, Albania and Mac-edonia, and debated inconclu-We will in the the land mean new or step sively about a possible two-speed Europe as the EU is justing the factor of the special spec

Meanwhit & hogy Klaus Kinkel, the German foreign minister, who was host at the two-day informal talks on a Baltic island near the Polish high wines the higher Sunday of it through border, said at a news conference that the Bosnian Serbs must be completely isolated.

The meeting backed an international contact group plan to offer an easing of sanctions against Belgrade in return for its agreement to post more than 130 independent international observers along the Bosnian

The Bosnian Serbs have rejected the contact group peace plan, involving Britain, France, Germany, Russia and the United States, that would divide Bosnia about equally between them and an uneasy Muslim-Croatian alliance.

The Bosnian Serbian stance has led to threats by President Bill Clinton to seek a lifting of the arms embargo against the mainly Muslim Bosnian gov-ernment if the Bosnian Serbs have not accepted the plan by

Mr. Kinkel said UN peacekeeping troops in Bosnia would have to be pulled out if the arms ban were lifted.

"All ministers agreed that lifting the embergo would give rise to incalculable consehe said, "The suspension of the arms embargo should be considered only as a solution of last resort and should not be implemented until and unless we are sure that our peace efforts have failed."

Asked if ministers were convinced that President Slobodan vic of Serbia had really abandoned his former Bosnian Serbian allies, Mr. Kinkel said this could be judged by whether the border with Bosnia was effectively closed.



Klaus Kinkel directing foreign ministers at EU talks on Sunday. From left, Hans van Mierlo of the Netherlands, Heikki Haavisto of Finland, Javier Solana Madariaga of Spain, Karolos Papoulias of Greece and Dick Spring of Ireland.

The Real Population Issue: Who Pays?

By Alan Cowell

New York Times Service CAIRO - When all the sound and fury of the Cairo conference has faded to whispers, one inescapable reality will remain: money.

No matter who wins or who loses in the gathering's political jousts over abortion and homosexuality, migrants and monogamy, the real test of whether the United Nations Conference on Population and Development has made a difference will lie not just in the readiness of rich donors to produce far greater aid flows, but also in the preparedness of poor recipients to spend more of their own money to solve their problems.

As the conference foresees it, the amount the world spends on population policies will need to more than treble by the year 2000, from its current \$5 billion to \$17 billion. Of that, \$5.7 billion will come from wealthy donors and the rest

from poor recipients.

Additionally, aid will be channeled through an increasingly complex network of nongovernmental organizations, international agencies and bilateral deals between governments - in other words, the world's burgeoning aid industry - to countries that, in some cases, have emerged from the rivalries of the Cold War's competing development policies in far worse shape than they entered it.

And it will be spent on a far broader concept of population control than traditional family planning programs.

director for Population Sciences. "And that involves a re-allocation of resources toward population and away from other areas."

To the frustration of some participants here, the Cairo gathering has fo-cused almost exclusively on political and moral issues, most notably abortion. What has been lost from view is the underlying — some say revolutionary — message of the 113-page conference dec-laration: that traditional family planning services alone are no longer enough to avert cataclysmic overpopulation.

Rather, if the world is to avert avert catastrophe, population policies must embrace a far wider range of services. These include education for girls, sexual guidance for adolescents and the empowerment of women to contribute to economic development.

And they embrace the relatively new and still untested notion of reproductive health - a concept defined in parts of the declaration that are still being contested as "a state of complete physical, mental and social well-being and not merely the absence of disease or infirmi-

That, as the document currently stands, includes access to safe abortion. where national laws allow, as only one of a range of health services for women that include protection from and treatment for sexually transmitted diseases, including AIDS.

"We are looking at a holistic form of

International Women's Health Coali-

Although the conference here is not technically a pledging forum, several donor countries have used it to announce spending plans: The United States, the biggest donor in the field, is to devote \$595 million in the fiscal year 1995 to population aid, a figure that is set to increase substantially toward the year 2000, U.S. officials said.

Japan is to spend \$3 billion over the next seven years. The World Bank has announced plans to spend more on population assistance. And Germany, said Michael Bohnet, a senior official in the German delegation here, will spend \$2 billion over the next seven years.

At the conference, the increasing presence and influence of nongovernmental organizations — ranging from well-funded U.S. advocacy and population aid groups to Third World grass-roots organizations — is amply illustrated by the fact that the NGOs, as they are known, have their own, vast conference forum alongside the main center.

And some delegates see a central role for such organizations not only in carrying out aid programs in remote villages, but also in holding both donor and recipient governments to promises made at

If the final conference document, nonbinding as it is, is to have political weight beyond the pyrotechnics of the debate here, then, many delegates say, it must "We are going through a period of post-Cold War reassessment, including the question of foreign aid," said Steven Sinding, the Rockefeller Foundation's "We are looking at a holistic form of quality care, a one-stop shop for women," said Rachel Kyte, an analyst with Sinding, the Rockefeller Foundation's the privately funded, New York-based sustainable 7.27 billion by the year 2015.

According to Mr. Rabin, his model is Israel's phased with-drawal from the Sinai peninsula between 1980 and 1982 as part only for their homes but for

of its peace treaty with Egypt. Israel's security. Thousands Left unsaid was how that with- held a rally there Saturday

Pope Reminds Croats of Roots In Zagreb, He Talks Up Links Among Slavs

By Roger Cohen New York Times Service ZAGREB, Croatia - Pope

John Paul II, in a speech that came close to suggesting the re-building of Yugoslavia, urged Croats on Sunday to use the "unbreakable ties" of culture and language that link the southern Slavic peoples as a bridge to peace and reconciliation in the Balkans.

Speaking on the banks of the Sava River during an outdoor Mass at the Zagreb racetrack, the Pope pointed to the river as an image of unity among the former peoples of Yugoslavia. The Sava, he noted, flows through Croatia, along the northern border of Bosnia-Herzegovina, and on to Serbia and Belgrade, where it meets the Danube.

"In this metaphor of the rivers we can almost see the footsteps on the way God wants you to follow in this difficult mo-ment of history," the Pope declared, drawing sustained applause from a crowd of at least 400,000 people.

The pontiff, clad in a green

vestment and clasping a crosier, said he felt nostalgia for the time "when all the believers of this region were united," He added: "Has not history created thousands of unbreakable ties between your peoples? Your languages, although different, are they not so close that you can communicate and un-derstand each other more than the peoples of other parts of

Europe can?" His reference to language was pointed: the break-up of the former Yugoslavia, a country whose common language was Serbo-Croatian, has seen a rush to assert and magnify the slender differences between Croatian, Bosnian and Serbian as nationalist leaders have

EU Headquarters In Mostar Hit by

the Croat-controlled side of Mostar and smashed into the high-rise building close to the bedroom of the EU administrator, Hans Koschnick, who was not there at the time. No one was hurt, said Rolf Weckesser, a spokesman for the European

lead the reconstruction of the city, was in the hotel restaurant downstairs when the attack occurred, at about 12:15 A.M., Mr. Weckesser said in Zagreb.

A UN Protection Force Hotel Ero, which serves as the headquarters for the EU in

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Anti-Tank Shell

ZAGREB, Croatia — An anti-tank shell struck the headquarters of the European Union dministration in the divided Bosnian city of Mostar on Sunday, an EU spokesman said.

The projectile was fired from

Mr. Koschnick, who is to

spokesman in Sarajevo, Major Dacre Holloway, said it appeared that a rocket-propelled grenade was fired directly at Mr. Koschnick's room at the Mostar.

Israel Excited by Hint of Peace Coming From Syria that the depth of any pullback must be negotiated. In terms of substance, little in carlier of a "warm peace," is carlier of a "warm peace," is carlier of a "warm peace," is negotiate further withdrawals. On the heights, many of the

By Clyde Haberman New York Times Service

JERUSALEM - With enthusiasm overtaking more familiar caution, senior Israeli officials said Sunday that they thought Syria meant business about wanting peace with them as long as it got back the Golan buil He Salar ...

Heights.

The Israelis were reacting to a speech n Saturday by Syria's president, Hafez Assad, in which he told his Parliament that he was ready to reach a peace agreement and to make it Mr. Assad repeated his stan-

dard demand that Israel must commit itself to a full withdrawal of its soldiers and settlers from the heights, a strate-gically vital plateau that it captured in the 1967 Arab-Israeli war. But Syria, he pointedly added, "also realizes that peace has objective requirements and will meet the objective requirements that are agreed upon."

As translated Sunday in Jeru-salem, that meant the aloof Syrian leader might be prepared to discuss the open borders and exchange of ambassadors that Israel says are its price for territorial concessions.

"Yesterday we have heard a declaration of peace," Foreign Minister Shimon Peres said. Other officials said that the United States, the principal broker between the Israelis and Syrians, believed that some of agreement might even be signed in a few months.

Nobody here was holding his breath on that score, however. Per 5 and others pointed c... has the two countries remain far apart on basic issues, not the least of which is Syria's demand for the entire Golan Heights and Israel's insistence

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fact has changed after nearly three full years of negotiations conducted both face to face and, more typically, through the Americans.
But the atmospherics in re-

cent days are notably different. In public, statements from both sides are suddenly far more cordial than they were. That has fueled speculation among Israelis that new arrangements are afoot on the heights, considered indispensable for Israeli securi-

ty for 27 years. Now their national leaders Now their national leaders are saying that strategic considerations have changed in the post-Cold War world and in an evolving Middle East.

"I believe this is a permanent

satuation, a new current, and we politicians cannot stop it." Mr. Peres said at a seminar marking the anniversary, on Tuesday, of the agreement last year between Israel and the Palestinians on self-rule for the Gaza String and the West Bank town of Jericho.

projects.

On November 3rd, the IHT will publish the

second installment of a Special Report on

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This Special Report Is linked to the IHT Conference on "New Opportunities for Capital Spending: Transportation, Telecommunications & Energy" in Berlin on November 3-4. For further information about this Special Report.

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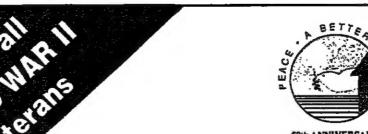
part of a campaign to brace Syrians for an agreement with Israel after decades of hatred. The fact that the Syrian president spoke at all in public, let aione about peace overtures,

was in itself unusual. "The new development in this speech is that it's first and foremost a speech aimed at pre-paring public opinion in Syria," Itamar Rabinovich, Israel's am-bassador to the United States, said on the army radio station. Mr. Rabinovich was also Israel's chief negotiator in direct talks with the Syrians that were

broken off last February. The Israeli government seems to be readying its own

it would be "very slight." That pullback, he said, would stay in Officials here said that Mr. force for three years while Israel Assad's speech to his People's normalized relations with Syria

drawal had led to Israel's sur- night,





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striven to undo a shared Yugo- April and using the crosier as a slav heritage as fast as possible. staff.

The Pope's expression of nostalgia for a time of greater unity ceived by the crowd, many of in the region — which has been whom traveled up from the torn by the Croatian and then Dalmatian coast. But there Bosnian wars since Yugosla-were also some misgivings over via's collapse in 1991 — and his his message of southern Slavic repeated appeals to Croats to unity in a country filled with rediscover their links with other refugees from Bosnia and from southern Slavs amounted to an the large area of Croatia still extraordinary declaration, giv- occupied by Serbs. On Sunday, en the Vatican's policies toward the Pope did not allude to this the former Yugoslavia.

The Vatican was the last state to recognize Yugoslavia, in utopian," said Jasmina Bolfek, 1966, and one of the first to a teacher. "The differences now recognize the secession, on Jan. between us and the Serbs are 15, 1992, of Croatia, which is not so easy to break I feel Eupredominately Catholic. This ropean. I don't feel tied to the quick recognition of Croatia Balkans or to the Oriental influhas led Serbs, who are members ence that affected the Serbs." of the Eastern Orthodox ican was instrumental in Yugoslavia's dismemberment.

But the Pope's theme on Sunday was the shared heritage of the southern Slavs — Yugoslavia means land of the southern Slavs. Indeed, it seemed clear that this was the message he had hoped to deliver in Belgrade, Sarajevo and Zagreb. But the visit to Sarajevo was canceled for security reasons, and plans to go to Belgrade were blocked by opposition from the Orthodox Church.

At times the Pope even appeared to stretch historical facts in an attempt to promote recon-ciliation. Religious tolerance, he asserted, was part of the heritage of the region, a tradition that had survived for almost a

"No," he declared, "the phe-nomenon of nationalist intolerance which has swept over this region cannot be attributed to

religion."
Certainly, religious tolerance
was not evident during World War II, when the Fascist Croatian regime of Ante Pavelic embarked on a policy of killing of Orthodox Serbs or forcing them to convert to Catholicism. The Serbs retaliated, against Muslims and Croats; and today

they often appear to be exacting a kind of revenge for their suf-fering during World War II. Amid these hatreds, countless Catholic churches, Orthodox monasteries and mosques have been defiled or destroyed over the last three years. The 74-year-old Pope, on his

first foreign trip in a year, ap-peared frail throughout his 24-hour visit. He moved slowly on Sunday, clearly still suffering from a broken leg sustained in

He was enthusiastically reoccupation.

"I found the Pope's ideas

Orthodox religious figures Church, to suggest that the Vat- declined to attend the outdoor Mass, despite an invitation from the Pope, who called for a meeting of "the two Christian churches, the Eastern and the Western, which have always lived together."

The Orthodox Church has been particularly angered by the Holy See's veneration of Cardinal Alojzije Stepinac, the archbishop of Zagreb, who showed ambivalence toward the Pavelic regime, hailing it as "God's hand at work," but later condemning the excesses of the fascist Ustashe government.

Pope Planning Philippine Trip

ZAGREB, Crostia -Pope John Paul II said Sunday that he would visit the Philippines in January, disclosing the trip despite a marked deterioration in his physical fitness that left him walking unsteadily with a cane throughout a visit to Croatia.

Manila announced the Jan. 12-16 visit, timed to coincide with the Roman Catholic Church World Youth Day there, in May, but it had not been formally confirmed by the Vati-

Church sources said the trip was expected to be combined with visits to Australia, Papua New Guinea and Sri Lanka during a tour of Asia lasting about 10 days.

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Herald Eribune

and the

Herald Tribune

Keep Talking to the Cubans

Friday between Washington and Havana is a good beginning. If humanely carried out it should bring immediate benefits. including a cooling down of anti-immi-grant politics in Florida, fewer drownings of Cuban rafters at sea and faster reunifications of divided Cuban-American families. But matters should not rest here.

The Clinton administration, having made its point by limiting this round of talks to immigration, should now find the courage to move on to expanded discussions on all the political and economic issues dividing the United States and its

largest Caribbean neighbor. Washington has agreed to admit at least 20,000 Cubans a year "under existing authority," in exchange for Havana's taking "effective measures to prevent un-safe departures of Cuban citizens."

What this means on the American side is that Cubans eligible for admission through family ties to U.S. citizens and residents will be moved ahead of the waiting lists applicable to eligible immi-grants from elsewhere.

Such discrimination in favor of Cubans is acceptable only if it does not increase waiting times for others. The remaining Cuban slots will be filled by those with special skills, the politically persecuted and others, but not by those now being held at Guantánamo.

On the Cuban side, the agreement means Havana will discourage unauthorized departures. How this is done is cru-

country is an internationally recognized human right. At a minimum, Cuba must

not resume jailing those who try to leave. Cuba has already said that it wants to expand discussions with the United States to other issues. Obviously, Havana wants relief from the U.S. economic embargo. But it has also given tantalizing hints, including discussions with opposi-tion activists last week in Madrid, that it is willing to talk about a political transition toward multi-party politics as well.

The Chinton administration should

seize the chance to explore these issues, even though that would infuriate the hard-line Miami émigrés with whom the administration has rashly allied itself.

If President Bill Clinton can now break free of this sterile embrace, he will find bipartisan support among enlightened members of Congress. As well, he could find encouragement from a newly pub-lished report that during the Ford administration Henry Kissinger sought, unsuc-cessfully, to move toward full diplomatic

normalization with Cuba. The United States has a clear interest in less tense, more pragmatic relations with Cuba. It also has an interest in promoting a nonviolent transition to democracy and greater respect for human rights. Those interests argue for building on last week's agreement with increased dialogue and new incentives for greater openness by the Castro regime.

-THE NEW YORK TIMES.

Rare Words From Syria

So gradual is progress toward an Israeli-Syrian peace treaty that an inch looms like a mile. Last week the process seemed to move ahead by two, three, maybe even four inches, a monumental

leap by past standards. For the first time, Prime Minister Yitzhak Rabin has put forward a specific timetable for the initial phase of an Israeli withdrawal from the Golan Heights. He talks of a "alight pullback" to last three years, adding that Israel expects that full and normal relations would devel-

op with Damascus during that period.

This has the tone of an opening bid. So does the response of Syria's foreign min-ister, Farouk Shara, who said he saw no need for so long a trial period given the smallness of the Golan Heights. Notably missing in his remarks to a Dutch television interviewer was the ritual castigation of Israel.

As important, at an earlier news conference in London, the foreign minister said Syria wanted a "warm peace," which he was quoted as saying meant full diplomatic ties, but only after a complete Israeli withdrawal from the strategic heights. It was a promising response; words like "warm" and "peace" and "Israel" rarely jostle in a single Syrian sentence. This is further evidence that President Hafez Assad is looking for a face-saving exit from his present isolation. Syria has lost its old Soviet patron, gets little benefit from its ties with Iran, and could not prevent either the Palestine Liberation Organization or Jordan from entering

into separate deals with Israel. Moreover, Mr. Assad needs no remind-er that Prime Minister Rabin's Labor Party, his best hope for a deal, faces a 1996 election that it might very well lose to the don't-give-an-inch-anywhere Likud bloc.

There is thus an incentive on both sides to make the most of this opportunity. Many Israelis, especially the settlers on the Golan, oppose any pullback from the heights. But Mr. Rabin, the very Israeli Army chief who guided the 1967 assault that seized the Golan, is the most credible advocate among Israelis of a phased with-

drawal in return for a warm peace. Secretary of State Warren Christopher has shuttled tirelessly between Damascus and Jerusalem, and he is due in Syria soon. If the Clinton administration helps bring off an Israeli-Syrian accord, it will deserve full credit for determined nurturing.

— THE NEW YORK TIMES.

Democrats Defer Reform

when the U.S. Congress can kill a bill without having to vote against it. Delay and more delay usually does the trick. That will be the fate of legislation to reform the way political campaigns are financed if the Congress doesn't move to break a House-Senate stalemate this week.

This was supposed to be the Congress that responded to public anger and put its affairs in order, and there are indications that it will take some steps in that direction. There's a good chance Congress will sharply restrict the gifts senators and representatives can accept. It may pass legislation requiring Congress to live by the sorts of health, safety and labor laws it imposes on other employers.

These two steps would be good. But they do not deal with what is the most fundamental constraint on the behavior of members of Congress: the need to raise endless amounts of campaign money, For incumbents, the money comes in significant amounts from outside their states or districts, courtesy of individuals and groups with direct interests in legislation. These givers are shrewd and not overwhelmingly concerned with local or partisan allegiances; they give mostly to incum-bents of both parties, which makes it hard for challengers to mount credible cam-paigns. That, in turn, deprives many voters of a meaningful choice at the ballot box. No one trying to design a workable democratic system from scratch would even conceive of the strange financing arrangements that are the custom and law in Senate and House contests.

If a bill is to pass before Congress goes home for the elections. House Democrats need to agree to legislation that will be acceptable to a significant group of Senate Republicans. Senate Democrats on their own do not have enough votes to break a filibuster. Seven reform-minded Republicans in the Senate have shown

the courage to break with their party to get a reasonable bill passed in their house. These Republicans could well go along with a compromise bill if the House Democrats agreed to limit the amount political action committees can give to candidates and end the special political committees set up by House and Senate

leaders to enhance their own standing.

These compromises have been available for months. It is hard to escape the suspicion that House Democrats have avoided making them because they hoped to dump a proposal on the Senate Republicans at the last minute and then blame them for balking. If the House and Senate Democrats can work out a fair proposal over the next week or so, that will allow at least some time for refinement and give the Senate Republicans a chance to respond. If the Democrats wait much later, they will bear the burden for the defeat of campaign reform, no matter what nasty things they say about the Republicans.

-THE WASHINGTON POST.

Other Comment

After the U.S.-Cuba Agreement

Cuban officials have promised to take no repressive measures against would-be refugees - even those who return to Cuba. But after 35 years of bad relations and mistrust between Washington and Havana, it is understandable if many U.S. citizens, especially Cuban Americans, are dubious.

Steps that could be taken to relieve suffering in Cuba as the Castro regime implodes must be on the agenda in future U.S.-Cuba negotiations — and there in-deed must be more talks to follow up on this successful start. The end clearly is near for Fidel Castro.

- Los Angeles Times.



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A Day of Pragmatic Diplomacy

NEW YORK — Diplomacy, so often accused of traditionalism, is now being ventilated by fresh winds. This is the age of "odd couples." Leaders of na-tions are holding civilized discourse with adversaries whom they would have puritanically

shunned a few years ago.

This tendency has produced a thaw in some of the most obdurate international conflicts. Behind the microphones stood Frederik de Klerk and Nelson Mandela, speeding apartheid on its overdue demise. No sooner had we rubbed our eyes at this spectacle than Yitzhak Rabin and Yasser Arafat, Shimon Peres and the PLO negotiator Nabil Shaath took their places in a similar ritual, followed by King Hussein and Prime Minis-

ter Rabin opening borizons to-ward a new Middle East. The Vatican, author of the medieval expulsions, the Inqui-sition and the humiliating ghetto system, sent its representatives to Jerusalem to mark its reconciliation with Israel, the state of the Jews. A long saga of avoid-able suffering and intolerance came to an official end.

By Abba Eban

Now come the British and Irish prime ministers, outlawing the bomb and gun and virtually le-gitimizing the Irish Republican Army as a negotiating partner.

This, alas, is not yet the norm of international conduct; the contrary examples have taken a tragic toll. But the strange encounters I have evoked are more than individual episodes. Diplomatic discourse is liberating itself sensa-tionally from entrenched routine. The common feature is the ac-

knowledgment of negotiation as an unconditional duty, not as an option. Public opinion has no pa-tience with the rejection of en-counter. There is also no toleration of the idea that rulers have the right to appoint their own representatives and also those of their adversaries. The IRA, the Palestine Liberation Organiza-tion and the African National Congress have abrasive chapters in their resumes, but so do their more empowered interlocutors.

It is more fertile to confer with radicals who represent their constituencies than with amiable "moderates" who do not. The current Israeli leaders deserve their plaudits, but if they had accepted dialogue with the PLO earlier, many lives would have been saved. The same is true of those who spurned negotiation with the ANC in South Africa and the IRA in Ireland during

the wasted years. A novel approach to agendas goes together with a change in the principles of discourse. Ne-gotiators used to fill their rhetoric with arguments about the origins of conflicts and the culpability for their eruption. To the new diplomacy, the question "who provoked and who responded" is marginalized. The issue is how to quench the fires.

Pragmatic compromises usurp the pride of place once occupied by exchanges of self-righteous-ness. This liberates diplomats. International agencies, in par-ticular, previously allowed the issues of origins and culpability

to monopolize their agendas and to exhaust the disputants. Today, the United Nations

has joined and may even claim to have inspired the impulse and movement of the modern diplo-

Pragmatic, if not always direct

matic age. The UN General Assembly has even expressed contrition for its previous anti-Zionist heresy. Its adoption of a joint Israeli-PLO resolution legitimiz-ing the Middle Eastern peace process would have been even more inconceivable a year ago than any of the more publicized encounters described above.

Diplomacy can only gain in public esteem by shaking off the intrinsically insoluble arguments about virtue and conscience and concentrating on more attainable goals.

Reciprocal self-interest should be its central theme.

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Diplomacy should be judged by what it prevents, not only by what it initiates and creates. Much of it is a holding action designed to avoid explosion until the unifying forces of history take humanity into their embrace:

The writer is a former foreign minister of Israel and its fo minister of Israel and its former ambassador to the United States and the United Nations. He con-tributed this comment to The Washington Post.

America's 'New' Policy on Taiwan Is Timid and Unimaginative

WASHINGTON — President Lee Teng-hui of Taiwan can meet with the president of Indonesia, play golf with the Thai prime minister or attend the mangura-tion of Nelson Mandela. But as far as the United States is concerned, he cannot visit Ithaca, New York, for a reunion dinner at his alma mater, Cornell University.

If ever there was an illustration of how foreign policy, like so much else in the United States, can be enslaved by lawyers, it is the "new" U.S. policy on Taiwan that was announced Wednesday.

This was billed as no small deal. It was the first such review in 15 years. It was sparked partly by congressional pressure linked to the refusal to allow Mr. Lee to stop over in Hawaii en route to Costa

Rica earlier this year.

But what came forth was the embryo of a mouse. Now, Mr. Lee can transit the United States, but not be so bold as to visit Cornell. U.S. officials of subcabinet level will be able to meet their Taiwan counterparts on an official basis but only to deal strictly with economic and technical matters.

Thus, someone less than the commerce secretary can visit Taiwan, but the undersecretary of state for political and economic affairs cannot --- he is "political." Taiwan's representative office in but only to the Taipei (not Tai-wan) Economic and Cultural Representative Office. The United States will support Taiwan's membership in organizations, such as GATT, which do not require statehood - but that was known anyway.

Just how marginal these changes are is illustrated by the fact that even in the dying days of the Bush administration the U.S. trade representative was allowed to visit Taiwan.

Yet they have drawn predictable fire from China and led many to conclude that the administration has caved in to Beijing. The United States has been keen to strengthen economic

WASHINGTON - Pope

ter than he got at the hands of

some of his critics at the Cairo

demise of the moral and political

scourge of Soviet communism was almost surely meant to re-

lease a global rebirth, to give the

Western world one more chance

before the millennium to reach

Yet what does he find but, by

his lights, a coarse and pervasive

Western-dominated secular cul-

ture denying much of his faith's

deepest values - a rot flagrant-

ly exemplified by a United Na-

tions conference whose debates

can hardly slow the decisions of

millions of women to terminate

pregnancies by abortion.

I do not share the Pope's views

on abortion. I hesitate to say he

is "wrong" in his emphasis on the

sanctity of life before birth. But

the more permissive point of view embraced by an evident

UN majority — not to promote

abortion as an instrument of

family planning but to encour-

age states to make it legal, safe

and rare - has its own compel-

ling moral aspect. Finally, that

aspect consists of easing the lot

of disadvantaged billions, born

and unborn. It requires care in

one item in a broad menu of

social, economic and political

choices that all states and indi-

viduals must make to ensure

their economic and environ-

challenge the Pope's views on

population and development lies

The stronger basis on which to

mental futures.

In any event, abortion is only

application, but no apology.

Consider that, in his eyes, the

population conference.

for a higher destiny.

John Paul II deserves bet-

By Philip Bowring

decision to de-link human rights and favored trade status.

It is also emerging that China, despite its apparent unwillingness to pressure Pyongyang, played a crucial role in defusing — at least temporarily — the Korean nuclear crisis.

Military contacts have been increased, and Foreign Minister Qian Qichen is to visit the United States later this month. There are legitimate short-term reasons not

to offend Beijing.
But behind this is an apparent immobility in U.S. thinking at a time when Taiwan's perception of

links with China ever since the itself, and the attitudes of others, have been changing.
The United States is at pains to

say that its fundamental policy on Taiwan has not changed. It has been repeating its acknowledg-ment of Beijing's position that there is only one China and Tai-wan is a part of China. Washington has reasserted its opposition to Tarwan's overtures to rejoin the United Nations.

Taiwan's own position has radically changed from professing to be the sole legitimate government of one China. It now claims only to be the legitimate government of that part of China which it con-

trols - and whose people elected it. And while committed to the principle of one China, it wants the world to recognize the reality of two governments. That change deserves a response from the United States rather more profound than last week's tinkering.

It has already had one in Asia from governments, such as Thai-land's, which enjoy very cordial relations with Beijing. While not changing their official positions, the Southeast Asians have had the good sense not to be bound by legalisms and to receive Lee Teng-hui at the highest level. albeit unofficially.

Asian responses reflected a sympathy with Taiwan's position

without directly challenging the mainland's pretensions to be the

only legitimate China.

If U.S. policy on China is to stop lunching between hectoring and groveling, it needs to bypass the lawyers as well as the ideo-

lognes and move with the times. Taiwan policy should not be a card to be used for or against Chi-na; policy should recognize facts, not theory. The administration could have gone a lot further to recognize the current reality of one country, two states, without formally abandoning its one-China policy. That was conceived in an era of absolutes and is as relevant to the future as is Deng Xiaoping.

International Herald Tribune.

Why Cooperate With China's Unrepentant Military?

WASHINGTON — Last week a group of high-rank-ing Chinese army officers toured American war colleges.

As guests of the Pentagon, they were briefed on the state of the art of U.S. military technology and strategy. The visit was the forerunner of a potentially dangerous program of military cooperation with China that the Clinton administration has undertaken without informing

The cooperation effort was initiated last month when General Xu Huizi, deputy chief of staff of the People's Liberation Army, visited Washington. General Xn - who was large-

ly responsible for ordering the Tiananmen Square massacre left just before the Commerce Department reported that China was abusing its most-favorednation trade status by cracking down on human rights activists. The Chinese state news agency

has reported that Defense Secretary William Perry told General "China is an influential world power playing an important role in safeguarding peace in the Asia/Pacific region and

Respect the Authenticity of His View

elsewhere: in the assertion, as

made by his spokesman in

Rome, that the very effort to "control human population" is based on an arrogant assertion of

state power and proceeds "ac-

cording to a questionable theory of world resources and human

There is an arbitrary element

in how we pick our gurus. I pick mine from among those who ad-

dress the reality of human mis-

ery. The Vatican tendency to

dismiss the notion of any popu-

lation crisis at all takes it out of

the circle of seriousness on this

issue. Still, on the narrower val-

ue-laden issue of abortion, it

simply asks too much to expect

the Pope and those who stand

With him to quietly accept a Cairo formula that, although

presented to them as a modest

compromise, must outrage their

For on the question of wheth-

er an abortion takes place, there can be no compromise. There

are winners and there are losers.

That is why there must be on the

secular winning side a measure

of respect for the affront that

public policy and sentiment de-

liver to the losing religious side. That much is due. And per-

haps more to the 74-year-old Polish-born Pope. His halves

cannot be separated. The belief

in human dignity that fires his zeal against abortion is the same

source that fired his zeal against

communism. Yet his public standing has notably dimmed since the end of the Cold War.

In his spokesman's statement

published in the Wall Street

Journal on Sept. I, there is a

hint of personal embattlement.

every fiber.

needs." In short, why worry?

By Stephen S. Rosenfeld

By William C. Triplett 2d

in the world." This assessment undoubtedly comes as a shock to the Dalai Lama as he contem-plates the fifth decade of Chinese occupation of Tibet, as well as to Vietnam, which is reeling over China's recent claim to sovcreignty over the entire South China Sea.

The Defense Department's Office of Net Assessment was

Although China faces no external security threat, it is the only declared nuclear power seriously building up its military.

probably equally surprised. It is conducting computerized war games to see how America would fare against a resurgent Chinese military 25 years hence. (The

United States loses.) Yet the Pentagon and Chinese planners are exploring high-level military exchanges, intelligence

The Pope "has received wide-spread, if sometimes begrudg-ing, praise for his role in the

dismantling of Marxism."
writes Joaquin Navarro-Valls.
"He has more than amply an-

swered Stalin's question about

how many troops the Pope had:

more than enough to help un-

dermine Stalin's empire."

This is no idle boast: The

Catholic Church as an institu-

tion and this Pope in his own

right helped nourish faith and

resistance in Poland and else-

Still, this is a man who comes

where in the old Soviet bloc.

down from the heights of a his-

toric triumph over a hateful doctrine and an evil empire only

to find among his own people -

to speak broadly - what he

regards as a wholesale wrong.

His spokesman depicts him

as "largely isolated and alone"

but "courageous enough to stand firm when everyone else

compromises with the essential

dignity of man."

Behind the public battle in

Cairo, then, there has been a

personal drama in Rome. A fig-

ure cut to epic dimensions ap-

pears to be playing out a deeply ironic 20th-century role, includ-

ing enormous achievement in

bringing down communism - a

political act — and enormous disappointment in applying his

core values on the sanctity of

human life — a spiritual mission.

whatever this combination

means for the Pope, for us it is

welcome: Better that he succeed-

ed in the one endeavor and that

he may fall short in the other.

But more of us might take note

of the authenticity of a religious

The Washington Post

man's demanding life.

Some of us might say that

sharing, coordinated military ex-

ercises and joint peacekeeping. This is leading the Chinese to believe that the administration means to lift restrictions on military sales to China, Some Chinese generals even talk of a strategic coalition to "contain" Russia. The centerpiece of the cooper-

ative program is the U.S.-China Defense Conversion Commission, which will be inaugurated during Mr. Perry's trip to Beijing next month. The commission's supposed mission is to exchange techniques on converting military industries to civilian use.

But it is doubtful that the United States and China have had a real meeting of the minds on the commission's function. For the United States, defense conversion implies a permanent

change - swords to plowshares. In China, the profits from civilian output at defense plants are supplying the cash for new weapons technology - both guns and butter. Another ill omen is that General Ding Henggao, minister of

the Chinese State Commission for Science, Technology and In-dustry for National Defense, will probably head the Chinese side of the commission. General Ding supervises China's strategic weapons program and its marketing arm, Xinshidai

("New Era Corporation"), which the United States has identified as a major arms trafficker. There may also be a hidden agenda for the Chinese. According to Nicholas Eftimiades, a civilian with the Defense Intelli-

arly exchange programs."
The FBI has reported that in the mid-1980s attentive Chinese scientists visiting the Lawrence Livermore National Laboratories acquired enough technology to

gence Agency, "China's most productive method of legally acquiring foreign technology is to send scientists overseas on schol-

produce their own neutron bomb. Fortunately, Congress, which

would have to supply the financing for any cooperation effort, might not be on board.

This summer more than 100 representatives from both parties co-sponsored legislation that would have raised tariffs on imports from Chinese defenseindustrial trading companies

like Xinshidai.
The bill was killed in the House — primarily because it was linked to other less popular tariffs - but it bec during the debate that the Chinese army has few friends on Capitol Hill.

Congress is right to be wary. Although China faces no external security threat, it is the only declared nuclear power now seriously building up its military. A 20 percent increase is expected this year alone.

Only China is testing nuclear weapons. It is clearly bent on producing a new generation of strategic arms. The submarine-launched DF-31 missile has a range of 5,000 miles (8,000 kilometers) and will be operational within two years. The land-based DF-41, capable of reaching the United States, should be operational by the end of A

the decade. China is the only country that aims nuclear weapons at the United States. It is buying every modern weapons system the increasingly desperate Russian de-fense industry will sell.

Relatives of the top leadership roam the world as representatives of Chinese trading companies, offering rocket fuel to Sad-dam Hussein of Iraq, as well as to other dictators.

Congress knows appearement when it sees it. It should squash any coordination between the U.S. Defense Department and the unrepentant, anti-democratic Chinese military.

The writer, chief Republican counsel to the Senate Foreign Relations Committee in 1992-93, is writing a book on the Chinese military. He contributed this comment to The New York Times.

the problem of the nation's food

IN OUR PAGES: 100, 75 AND 50 YEARS AGO

have scored a great victory. The physical advantages and disadto Dr. Hallopeau, moderate use of

1919: Alarm in Warsaw

during the coming winter. Next winter is likely to prove an ex-tremely difficult period for Po-land, chiefly because of the economic stagnation. Its prolongation is likely to have an effect upon the Jewish situation.

The Jews in Poland are now almost the only persons with money or stocks. Their position must be precarious in the midst of a great needy population of unemployed. 1944: Germany Invaded ALLIED SUPREME HEAD-QUARTERS — [From our New York edition:] The American 1st army invaded Germany yester-day [Sept. 11], plunging five miles into the from the first of the first of

1894: Cycling Vindicated PARIS — The votaries of cycling

vantages of their favorite sport were discussed by the Academy of Medicine yesterday [Sept. 11], and the bicycle has come triumphantly out of the ordeal. Dr. Potit's memoir painted in the black-est colors the pernicious effects of wheel exercise upon the old and upon all persons suffering from affections of the heart. According the cycle is, on the contrary, beneficial, and can but rarely be the cause of sudden death - so rarely that it need not be considered from that point of view.

WARSAW - The Polish Government, alarmed by the social unrest, is seriously occupied with

into the frontier from Luxembourg as Allied forces of the north and south made a historic juncture in central France, established lishing a 500-mile line from the Mediterranean to the North Sea.



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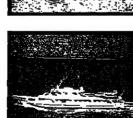
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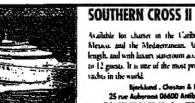




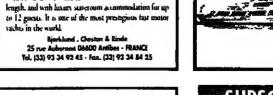


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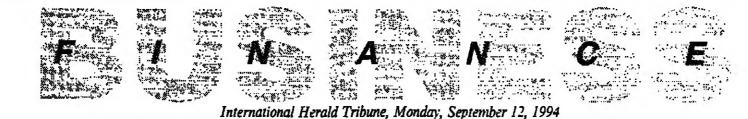
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CAPITAL MARKETS

Tailoring Securities For a Difficult Time

By Carl Gewirtz International Herald Tribune

ARIS — With bond prices in all the major markets outside Japan falling and likely to remain under pressure, bankers admit that "conditions are not ideal" to launch new issues on the international capital market. But as there is nothing on the horizon to suggest the mood will improve soon, their advice to clients who need the money is that there's not much to gain by postponing their plans.

That also means issuers need to tailor terms to be appealing.

Managers are under

Pricing has to be seen as very fair if not generous, and the maturity needs to be shorter rather than longer.

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some pressure to invest Professional money mangers report that while they are not accumulated cash. eager to buy new paper, they

are under some pressure to start investing the cash balances they

"I'm sitting with as much cash as I'm allowed; 20 percent of my assets is in cash," lamented the manager of a large German bond fund. "Tve got to invest, but the duration of my portfolio is low,

an average of 4.3 years."

Managers in Switzerland and the Netherlands agree on the preference for short-dated paper and express a strong bias for European bonds — preferably guilders and Deutsche marks. Bankers also report retail demand from Switzerland and the Benelux region, while not overwhelming, is picking up after the summer holiday and focused as usual on top-rated paper. In these conditions, bankers estimate that the World Bank's global \$1.5 billion bond offering scheduled for launch this week

would do best if the maturity was set at five years.

Last week's small, two-year dollar issues from the German mortgage bank Depfa Finance, priced to yield 15 basis points over U.S. government paper, and the three-year issue from Swedish Export Credit at a pick-up of 17 basis points met a good response. But Credit Local of France, which offered a spread of only 10 basis points on its four-year issue was deemed a tad stingy.

That was also a problem in the mark sector, where only Rabobank's 300 million DM (\$192 million) of five-year notes and Sudwest LB's 300 million DM of four-year paper were deemed fairly priced and ended the week trading around the offering

Banco Santander's 2 billion French francs (\$374 million) of 10year bonds was a long-dated exception, designed to appeal to domestic insurance companies with a yield of 8.43 percent when

French government paper was yielding 8 percent.

The city of Yokohama also issued 10-year bonds, but bankers said they saw no demand outside Japan. Kobe and Tokyo are also planning to raise 10-year funds.

EU Warns Against By Carl Gewirtz ational Herald Tribune Letup on PARIS - Stay away from bonds. movements."

LINDAU, Germany — European Union finance ministers agree that their countries have put recession behind them but have called for vigilance to

avoid repeating the mistakes of

Deficits

previous recoveries. At the end of a meeting here, the ministers warned EU mem-bers against any let-up in ef-forts to cut budget deficits and said it was vital that wages, squeezed during recession, should not now rise too quickly.

"There was agreement that, in reducing deficits, we cannot simply rely on economic recovery but must further reduce the structural component," Germany's finance minister. Theo Waigel said at a news conference.

Ministers and central bankers agreed over the weekend that governments worldwide were still borrowing too much.

"Real long-term interest rates are very high for this early phase of recovery, underlining the continued need for action in consolidating public-sector budgets," Mr. Waigel said.

Financial markets would respond instantly to any suggestion that governments were relaxing in their commitment to fighting inflation and curbing public spending, he said.

"The slightest doubts about our orientation to policies of stability would immediately lead to higher risk premiums in interest rates and tensions on currency markets."

Amid Rate Fears, Markets Could Get 'Nasty'

Beware of equities. Avoid the dollar. That's the strategy many analysis are proposing to investors unnerved

impact on inflation and interest rates. It's difficult to get constructive about the key markets until there is a resolution to the uncertainty about where interest rates are headed," says Neil MacKinnon, a London-based analyst at Citibank.

Fear of an imminent rate increase by the Federal Reserve Board sent prices of U.S. stocks and bonds falling sharply Friday, pulling down asset prices in European markets. More of the same is expected this week.

"It has the potential to be quite nasty," warns Christopher Potts at Banque Indosuez. "There's much fear in bond markets. After such a long decline in prices and so many participants hurting, there are few investors prepared to move back in. That leaves currently dominated by short-term markets vulnerable to erratic price traders who take their clue from the markets vulnerable to erratic price

But the consensus view is for a period of extended gloom, especially in bond markets, without things getting ugly. John Lipsky at Salomon Brothers in New York says bond markets have probably already seen the worst. He estimates that long-term U.S. bond yields are likely to stop rising at about 8 percent, compared with Fri-day's close of 7.71 percent, and that yields in Europe are likely to move

'somewhat higher." Friday's sell-off was sparked by news that U.S. producer prices last month rose 0.6 percent — more than most traders had expected.

The prospect of higher interest rates - normally a boost to currency values - instead weakened the dollar. It fell 1.2 percent to 1.5374 Deutsche marks and 0.4 percent to 99.18 yen.

"The foreign exchange market is bond market," Mr. MacKinnon said. Rising interest rates means falling bond prices, which in turn discourage foreign inflows to U.S. asset markets, depressing the exchange rate when

U.S. capital outflows remain high. The critical issue for the U.S. market is whether the Fed needs to increase rates and if so by how much.

Adrian Cunningham, Londonbased analyst at Union Bank of Switzerland, argues that "the jury is still out on whether Friday's increase in wholesale prices intensifies the pressure on the Fed to increase interest rates." He sees the August consumer price index, to be announced Tuesday, and industrial capacity utilization on Friday as determining the Fed's next move. Awaiting that news, U.S. markets and the dollar "will remain weak." he warns.

The view among the leading U.S. banks is that short-term rates, currently at 4¼ percent, are headed higher. Goldman Sachs has the rate peaking at 5½ percent next year. Citibank puts the peak at 6% percent and J.P. Morgan at 7 percent. For Morgan's analysts, Wednesday's report on August retail sales will be the week's most important data in assessing whether a significant slowdown in growth is un-

Sushil Wadhwani at Goldman Sachs in London sees the U.S. market as obsessed by a fear of inflation. "We are optimistic on the outlook," he says. "For inflation to rise meaningfully, you need to have an increase in unit labor costs and there the outlook is quite benign."

But if Goldman has it wrong and short rates do continue pushing up to

See MARKETS, Page 11

Beijing Plans Change In Its Pay Standards

BEIJING - China announced plans Sunday to give state-run enterprises some leeway in setting workers' wages, while setting

wage standards for all companies. The change is a step toward placing an important tool in determining profitability in the hands of the often inefficient state

It also could help combat inflation by slowing wage increases by private companies, including those with foreign ownership. In the first seven months of 1994, salaries for urban workers at

state enterprises rose 29.7 percent, to 243.83 billion yuan (\$28) billion), while salaries at privately owned and foreign-invested companies jumped 113 percent, to 16.58 billion yuan, the paper Under a labor law that is to take effect Jan. 1, the government will set a minimum wage, a process to decide wage levels and

special criteria for payment of overtime and other special wages. All companies will be expected to adhere to the standards, the

report said, but companies will be allowed to provide bonuses and cost-of-living subsidies to shield their workers from inflation.

U.S. and Japan Stay at Odds In Hunt for Trade Agreement

LOS ANGELES - The mood between negotiators from Japan and the United States is good, but there is no narrowing of the gap on numerical trade targets in their talks on government procurement, a Japanese Foreign Ministry official said

He said he was not sure they could settle the trade talks on Japanese government purchasing of medical and telecommunications equipment when Foreign Minister Yohei Kono meets Mickey Kantor, the U.S. trade representative, this

"Our minister feels that the United States now seriously wants to settle the trade talks. and I think it is a positive sign, the official said.
But he added: "I do not have

an impression that the difference has been narrowed."

"We would like to settle the talks in late September, but honestly, I do not know if we could, because we do not know how our counterpart reacts," he

U.S. and Japanese negotiators held productive and detailed talks in Los Angeles to break their trade deadlock, said Charlene Barshefsky, deputy

U.S. trade representative. "I would say that the meetings have been productive and the discussions have been very detailed and very thorough, Ms. Barshefsky said.

The trade negotiations between Tokyo and Washington are in a critical stage before the Sept. 30 deadline that the United States has set for possible sanctions. They are primarily negotiating on opening of three trade sectors - car, insurance

and government procurement. The talks have been stagnated for 14 months, largely be-

cause of the difference in views participated in the Los Angeles. on numerical trade targets. Although Mr. Kono left for Japan on Saturday, Mr. Kantor

which the U.S. wants to guarantee an increase of its goods and services in the Japanese margets, saying they could lead to cials said.

Top negotiators from the two countries - Mr. Kantor, Mr. Kono and Ryutaro Hashimoto.

and Mr. Hashimoto remained in Los Angeles, and there may be a chance for them to have Tokyo has refused such tar- another meeting, Japanese offi-Mr. Kono will probably meet

Mr. Kantor again Sept. 22 or Sept. 23 in Washington, aiming at a partial agreement at least, the Japanese minister of inter- Japanese government officials national trade and industry, said.

'Disneyland Paris' Aims To Capture City's Magic

PARIS - What's in a name? The Euro Disneyland theme park has decided that the word "Euro" doesn't necessarily pull in the crowds. So in advertisements, marketing promotions and even highway signs, the place is increasingly referred to as "Disneyland Paris."

But the official name of the company is Euro Disney SCA and will remain that way on all corporate communications, said a spokesman, Jacques-Henri Eyraud.

"We would like to play much more than before on the connection between Disneyland and the city of Paris," Mr. Eyraud said.

The change marks a tactical retreat for the company, which initially predicted that customers would flock to its theme park hotels and perhaps make side visits to Paris and elsewhere. According to some marketing specialists, that is why the company's advertising at first placed relatively little emphasis on the theme park's relationship to Paris, which is a 45-minute train ride to the west.

But the weak economy in Europe has kept visitors away from the resort hotels, and Euro Disney has resorted increasingly to advertising campaigns aimed at attracting residents and visitors from Paris and the Ile-de-France region around it. In winter, it offers price reductions to Paris residents.

Whether the name change has had any effect on the bottom line will not be known at least until November, when the company releases its annual results. In July, it said it had sharply cut operating costs to compensate for decreased attendance and halved its third-quarter loss to 194 million French francs (\$36 million) from 381 million francs the year before. The company does not issue daily attendance figures.



International Hereld Tribune 124 World Stock Index, composed 123 stocks from 25 countries, 121 compiled by Bloomberg 120 Business News. 119

Week ending September 9, daily closings. daily closings. Jan. 1992 = 100.

122 133 121 132 130 129

103

Industrial Sectors/Weekend close

9/9/94 9/2/94 % close close change Energy 116.20 113.39 +2.48 Utilities 130.18 130.26 -0.06 Finance 115.07 117.97 -2.46

Capital Goods 117.98 119.01 -0.87 Raw Materials 137.75 133.82 +2.94 Consumer Goods 104.33 103.40 +0.90 Services 121.97 122.08 -0.09 Miscellaneous 136.97 132.92 +3.05

The index tracks U.S. dollar values of stocks in: Tokyo, New York, London, and Argentina, Australia, Austria, Balgium, Brazil, Canada, Chile, Denmark, Huland, France, Germany, Hong Kong, Italy, Mexico, Netherlanda, New Zealand, Norwaty, Singapore, Spelin, Sweden, Switzariand and Venezuela. For Tokyo, New York and London, the Index is continued in the 20 top issues in terms of market capitalization, otherwise the ten top stocks are tracked.

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Silicon Valley Notebook

Will Adobe Find Way to San Jose?

Even in the so-called era of the virtual corps of technophiles to help launch a new corporation, the prestige of a corporate headquarters comes down to location, location, location. For evidence, one need look no urther than recent events centering Jose, the largest metropolis in Northern California's Silicon Valley.

Shrugging off site closures by big-name hardware vendors including International Business Machines Corp. and Apple Computer Inc., San Jose is hoping to energize its downtown by enticing software developers, including the industry's fourth-largest player, Adobe Systems Inc., to relocate inside the city. As bait, city officials are combining tax incentives with the promise of nearby ameni-ties including a mass-transit hub (a surprising rarity in this congested region) and the popu-lar San Jose Sharks hockey franchise.

The city's plans with Adobe, currently based in nearby Mountain View, are entangled, however, in a dispute over the height of the company's proposed headquarters building, which would overshadow a nearby city park.

San Jose isn't the only Silicon Valley community struggling to persuade high-tech companies to put down deeper roots. Santa Clara's local chip hero, Intel Corp., which in 1993 became the first Silicon Valley start-up to top \$2 billion in annual profit, is increasingly looking outward through expansion plans.

The company recently announced two \$1

billion fabrication facilities, one in New Mexico and one in Arizona, shunning the higher state taxes and wage base in the Silicon Valley. This comes as researchers, including Dataquest Inc., based in San Jose, say California is losing its lead as the largest computer-chip

producing state in the country. By the end of 1995, Dataquest analysts say, Texas's chip-manufacturing capacity could outpace that of California, for reasons including the high cost of living and aggressive moves out of state by companies such as Motorola Inc. and Advanced Micro Devices Inc., which have based manufacturing activities around Austin. Texas.

Going Wireless in the Mall

The same elements that make Silicon Valley a pricey locale for high-tech companies are a magnet for those initiating market trials of the latest in new technology, including wireless computing. The local cellular dealer Skyway Commu-

nications, for one, is counting on the region's

retail concept for mobile computing. The company is transforming its dealerships into stores called Totally Wireless that carry a ment, such as pagers, along with subnote-

books configured with wireless data modems. Eventually, Totally Wireless hopes to see its franchising idea spread to more than a dozen sites by the end of 1995.

The flagship store has cropped up in a busy shopping region on San Jose's outskirts, strate-gically nestled next to a BlockBuster Video and Starbucks coffee shop. Mike Merrill, founder and president of Totally Wireless, said the concept was born when he set up a successful temporary operation in a shopping mall.

The test was initiated when Mr. Merrill noticed that Skyway's revenue from wireless equipment was growing 400 percent quarterto-quarter. Now, the operation hopes to connect with customers ranging from families to

businesses needing custom solutions. "It's a new enough market, a new enough industry where the rules aren't written yet," Mr. Merrill said.

Anyone for Virtual Pizza?

Santa Cruz, a seaside college community south of Silicon Valley heavily populated with users of the Internet, has spawned at least two novel services seeking to make a buck out of the on-line craze.

Two undergraduates at the University of California, Santa Cruz, are experimenting with the Internet Underground Music Archive. The partners, Rob Lord and Jeff Patterson, have converted sample recordings from little-known artists into electronic form and made them available to on-line browsers. Currently the students receive a small fee from bands hoping to gain broader exposure. But ultimately they hope to negotiate a formal royalty arrangement whereby users can download songs or entire albums.

And for those who'd like a bite to eat while on line, Pizza Hut has launched an Internet pizza-ordering service. Hungry Santa Cruz cyber-citizens can send electronic mail to the Wichita, Kansas, company's main ordering system. The commands are then routed to the nearest Pizza Hut restaurant. After a test that lasts into November, the company will construct a commercial launch for the service.

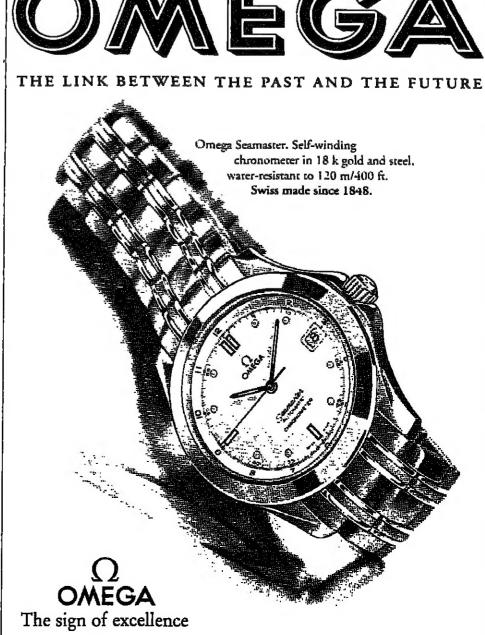
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OCTOBER 14 **OCTOBER 4, 5 & 6** National Business Aircraft Association
47th Annual Meeting & Convention
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New International Bond Issues

Compiled by Paul Flo					1140	135062
Complied by Four Flor	(millions)	Wat.	Coup.	Price	Price end week	Terms
Ficating Rate No	ntos					
Coventry Building Society	£100	1997	16	100	_	Over 3-Month Libor, Realizered at 99.81. Noncollable, Fer 0.315%. (Kleinwort Berson.)
Fixed-Coupons	-					
Cerritic	\$300	2001	9½	100	_	Noncollable. Fees 0.75%. Denominations \$10,000. (Banket Trust Int'L)
Crédit Local de France	\$200	1998	6%	100.97	_	Reoffered at 99.57. Noncollable, Fees 14%, (IBJ Int'l.)
DEPFA Finance	: \$150	1996	6%	100.98	100.80	Reoffered at 99.88. Noncollable. Fees 114%. (Daiwa Europe
Swedish Export Credit	\$150	1997	6%	100.138		Noncollable. Fees not disclosed. (Swiss Bank Corp.)
Yokohama	\$250	2004	7%	101.009		Reoffered at 99.414. Noncollable. Fees 2%. (Bank of Taky Capital Markets.)
Baden-Wuerttemberg L-Finance	DM 500	1998	6%	101.445		Reoffered at 99.795. Noncallable, Fees 1 first, (Salomon Bratters Int 1)
BMW Finance	DM 250	1999	7%	102.45	_	Reoffered at 100%. Noncallable. Fees 2%. (Dresdner Bank.)
Compognie Générale des Éaux	DM 300	1999	71/4	102.16	_	Reaffered at 99.96. Noncollable, Fees 2%. (Crédit Commerce de France.)
Rebobank	DW 300	1999	634	107.415	_	Noncallable. Fees 25% (DG Bank.)
SudwestLB Capital Markets	DM 300	1998	6%	101,491	_	Reaffered at 99.96. Noncollable, Fees 1%%, (Margan Stanley
Pearson Sterling 2	£125	2004	9½	100.929		Reaffered at 99.329. Noncollable. Fees 2%. (Natwest Capits Markets.)
Abbey National Treasury Services	∓ 2,000	1998	71/4	100.835	100.56	Reoffered at 99.46. Nancallable, Fees 116% (Caisse de Dépôts & Consignations.)
Argentaria Global Finance	FF 1,500	1997	7%	99.73	99.40	Noncollable, Fees 0.22%, (Credit Lyonasis.)
Santander Int'l	FF 2,000	2004	83%	99.438	99.47	Noncallable, Fees 0.375%. (J.P. Margan Securities.)
Abbey National Treasury Services	m. 250,000	1997	111/2	101,055	_	Noncollable. Fees 196%. (Swes Bank Corp.)
Société Nationale des Chemins de Fer Français	m. 150,000	1999	11%	101.435	-	Noncalable. Fees 1976. (LP. Morgan Securities.)
Ford Credit (Canada)	C\$150	1999	9	100%	100.35	Reaffered at 99.325. Noncollable. Fees 1 M%. (Wood Gundy.
Ireland .	C\$200	1997	8%	101.118	101.00	Reoffered at 99.93. Noncollable, Pees 14%, (Daiwa Europe.
National Bank of Australia	Aus\$ 100	1999	91/2	101.55	101.40	Nancallable. Fees 2%. (Hambros Bank.)
DSL Bank	y 10,000	1999	4.36	100	_	Noncollable. Fees 0.25%. Denominations 100 million yer (Solomon Brothers Int'L)
LB Rheinland-Pfatz	Y 10,000	1999	4.21	100	_	Noncollable, Fees not disclosed, Denominations 100 milio yen, Saloman Brothers Int'L)
New South Wales Treasury Corp.	Y 40,000	1997	31/4	99.90	_	Noncollable. Fees 0.30%. (Nomura Int'L)
Equity-Linked						
Commerce Asset Holding	\$100	2004	open	100	_	Semigranual coupon indicated at 1½ to 2%. Redeemable ii 1999 to yield up to 0.50 over Treasuries. Convertible at an expected 5 to 9% premium, Paes 2½%. Terms to be set Sept 14. (Baring Brothers & Co.)

SHORT COVER

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1998

Australia Ship Workers Ease Strike

Uniden Corp.

Telekom Malaysia

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Constitution of the consti

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SYDNEY (AFP) — Striking ship workers relaxed their stranglehold on Australia's ports Sunday as their nationwide action entered its fourth day, leaving an estimated 180 ships still strand-

Ship owners said the Maritime Union of Australia had exempted some vessels from the action, providing them with hope that a meeting between strikers and Prime Minister Paul Keating could solve the dispute Monday.

Brazil to Sell More Stockpiled Coffee

RIO DE JANEIRO (Bloomberg) — In an effort to curb inflation, the government will release 196,000 stockpiled bags of coffee for sale, the country's economics minister has said.

World coffee prices have risen to eight-year highs following frosts in June and July, and the government has sold 2.204 million 60-kilogram bags of coffee kept in state warehouses as part of an effort to keep prices down in Brazil. Globo TV quoted Economy Minister Ciro Gomes on the new sale. Brazil is the second-largest coffee consuming country in the world after the United States.

China Claims 40% of Shoe Market

BEIJING (Bloomberg) — China, which produced about 4 billion pairs of shoes last year, now accounts for 40 percent of global production, the official China Daily reported.

It quoted an unidentified Chinese official as saying that these was an ungent need for the couyntry's shoe manufacturers to improve quality in the face of rising competition from South Korea, Thailand, Indonesia and Brazil.

Schneider Said to Be in Iran

FRANKFURT (Bloomberg) — The real estate magnate Jürgen Schneider, whose disappearance last spring led to the collapse of one of Germany's biggest property empires, is hiding in Iran, the daily Bild reported.

Quoting the country's highest judge, Ayatollah Jasdi, the newspaper said Iran may be willing to extradite Mr. Schneider, who is sought in Germany for credit fraud.

McDonald's Expansion Due in China

BEIJING (Bloomberg) — McDonald's plans to open 10 more hamburger restaurants in Beijing next year and several more outlets elsewhere in China, a company official said in an interview with China Daily.

For the Record

American Express Co. will announce on Monday that it has agreed to acquire large chunks of the Thomas Cook Group Ltd., greatly expanding its share of the worldwide travel business, people close to American Express said. (NYT)

Semigranually, Noncollable, Convertable at an expected 24%, premium, Feet 24%, Terms to be set Sept. 14, Denominations 5 million yen, [Daiwa Europe.] Semicroparty. Convertable at expected 10% to 12% premium. Fees 29%. Final terms to be set Sept. 22. (CS First Sector.)

MARKETS: More Volatility Seen Continued from Page 9

7 percent, "then the markets have a problem," Mr. Wadhwini adds.

Bond prices move inversely not damaging to 1995 growth to interest rates, and stocks prospects.

Weaken due to the increase in financial costs and the likely Capel in London is even more decline in overall demand. The sanguine. He sees last week's dollar is a likely beneficiary of drop in stock prices as nothing higher interest rates, but only more than "a knee-jerk reacwhen they have risen - not tion." while they are rising

The linkage of developments in the U.S. market to conditions in Europe is partly psychological. The U.S. recovery is about two years ahead of Europe's, and the fear is that what is happening there will be coming here. There is great uncertainty about whether the Bundesbank's next move will be one more cut in interest rates this year or an increase next year.

Meanwhile, the unexpected speed of the economic recovery now under way on the Conti-nent is kindling fears that an increase in private demand for credit when budget deficits are still quite large means interest rates have to rise.

That is a big worry because real long-term rates in Europe are already high. Paribas Capi-tal Markets estimates real 10yields based on assumed 1995 inflation at 4.28 percent in the United States, compared with 4.75 percent in Germany. 6.52 percent in France, 7.03 in Denmark, 8.56 percent in Italy

and 8.6 percent in Sweden. A further increase in real European rates, says Mr. Potts of Indosuez, "could have very negative consequences" for growth prospects and therefore equity

"That's a risk," agrees John Lipsky at Salomon Brothers in New York. But with yields on

CASE: New York Is Investigating Metallgesellschaft

Continued from Page 1

heart of the Metallgesellschaft oil-related loss.

The agreed deal calls for Metallgesellschaft to transfer its 40 percent stake in Castle to the company itself, and to assume \$290 million of Castle's debt, according to Andreas Martin, a Metallgesellschaft spokesman in Frankfurt. Asked about the New York investigation, Mr. Martin said Friday: "I don't want to comment at the moment."

No charges have been filed, but one source close to the investigation said it was "seeking to ascertain whether fraud or other crimes were committed by any of those involved."

The Morgenthau investiga-tion means the Metallgesellschaft case, which led to one of the largest losses in the controversial derivatives sector, is now the focus of prosecutorial interest on both sides of the Atlantic. The Frankfurt state prosecutor's office already has its own investigation under way.

The inquiry by Mr. Morgen-

esellschaft affair to even broader scrutiny and, if charges Bank." are brought, to penalties under U.S. law.

In addition, U.S. central banking officials are known to be reviewing the case to see whether regulations need to be tightened on foreign banks doing business in the United

It has emerged that officials from the Federal Reserve Bank of New York have approached Deutsche Bank for further information about the sequence of events that led to the discovery of the liquidity crisis at MG Corp. in early December.

John Rolls, president of Deutsche Bank North America, said in an interview that he was unaware of any contacts between U.S. central banking officials and his institution. He also said he had asked his legal de-partment whether it had been contacted in connection with Mr. Morgenthau's investigation ened to take legal action.

than's office could subject the and was told that "according to players involved in the Metall- our knowledge here, there are no investigations of Deutsche Lawyers and officials famil-

iar with the Metallgesellschaft case said, however, that there was no particular reason all parties involved in a transaction needed to be informed that an investigation was under way.

Metallgesellschaft avoided bankruptcy last winter because of a 3.4 billion DM rescue package, put together by Deutsche Bank after Ronaldo Schmitz, a Deutsche Bank director who is head of the company's supervisory board, dismissed Heinz Schimmelbusch, the Metaligesellschaft chief executive.

Since the rescue, Mr. Schimmelbusch and Mr. Schmitz have traded accusations in public, with the Deutsche Bank director alleging that Mr. Schimmel-busch failed to keep the supervisory board informed of the oil-related problems. Mr. Schimmelbusch has denied Mr. Schmitz's claim and has threat-

Bond Markets Set for Week of Inflation Uncertainty

Compiled by Our Staff From Dispatches NEW YORK - The inflation data shock is expected to continue for credit markets this week, with the August consumer price index report probably adding to the pressure spurred by the wholesale price figures. "All next week is kind of fraught with uncertainty, and

U.S. CREDIT MARKETS any number could jerk the mar- said. ket around," said Joe La-Vorgna, analyst with UBS Se-

curities in New York. U.S. government bonds posted their largest weekly losses since February after the Commerce Department reported that prices paid to farmers, factories and other producers rose 0.6 percent, more than expected.

Evidence of economic strength sparked fear among investors that the Federal Reserve Board might move sooner rather than expected to raise U.S. interest rates to contain inflation.

Bond vields, which move in the opposite direction of prices, jumped to 7.71 percent for the 30-year benchmark bond on Friday.

The producer report suggested an accelerating rate of infla-tion, which would make bonds and other fixed-income securities less attractive to investors.

"It definitely got the adrena-line pumping," said Kenneth A. Fahrman, a bond portfolio manager at SunAmerica Asset Management in New York. "The market sank like a stone

and then wasn't very liquid. You lost a full point in a nanosecond," he said.

When yields are at attractive levels, it is hard to find a "natural buyer" until the economy shows convincing signs of slowing and the market thinks the Fed is through raising interest rates for the time being, said Robert Schumacher, chief fixed-income strategist for Kemper Financial Services.

"You've got to find buyers who think the worst is out of the way in terms of the Fed and the economy," he said.

Until the market is convinced of that, investors will continue to stay on the sidelines, while

European bonds "already so far

beyond what's consistent with

the outlook for falling inflation,

any additional upward pressure

on yields should be limited and

Israel Clears

The Associated Press

Sunday adopted a package of

measures aimed at forcing

down the high inflation rate

threatening to destabilize Israel's fast-growing economy.

The government also adopt-

ed a bill to impose a 10 percent

tax on profits from sales of

from the stock tax would offset

the anti-inflation plan's tax re-

an uproar and a temporary

market plunge when first an-

pounced last month, must pass

Parliament before taking effect

The Bank of Israel's gover-

nor, Yaacov Frenkel, said the steps should reduce inflation

from the current 15 percent a

year to as low as 8 percent next year. But he warned the effect

would not be feit for months.

Euromarts

Eurobond Yields

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Primary Market

Deutsche mark Pound sterling French franc

Weekly Sales

At a Glance

Sept. 9 Sept. 2 Yr high Yr ion 7.51 7.51 7.86 6.21 17.55 7.53 7.55 5.25 6.70 6.45 6.79 6.66 8.97 8.99 9.00 6.26 8.97 8.99 9.00 6.26 8.97 8.99 9.00 6.26 11.11 11.13 11.17 791 15.41 8.39 8.61 6.20 11.22 19.61 11.23 7.64 8.74 8.75 8.71 8.74 8.74 8.75 8.74 8.74 8.75 8.77 8.77 8.77 8.76 8.77 8.77 8.77 8.77 8.77 8.77 8.77 8.78 8.79 8.79 8.79 8.84 8.77 8.84 5.77 8.84 8.77 8.84 5.77 8.84 8.77 8.84 5.77 8.84 8.77 8.84 5.77 8.84 8.77 8.84 5.77

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The stock tax, which caused

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TEL AVIV -- The cabinet on

Economic

Package

ing starts for quarter ended June 30.
Hoag Kong Government to release est-mated population figures for the territory m the middle of 1994. Respect for the Aged Day hol-

Tressurer Raiph Wills to ad-

speculators and dealers contin- about inflation after the producue to follow a bear market. er-price report.

The market's response to the producer price number was pretty decisive, said Peter Kretzmer, analyst for Nations-Bank Capital Markets in New York. But if the consumer price report for August, scheduled for release Tuesday, is higher than expected, "I think we have

room to extend the losses." he from up 0.4 percent.

Paul Kasriel economist at Northern Trust Co. in Chicago, said that unless the consumer price index was "really low. I don't see any reason for the market to rally from these levels." Some investors said they had changed their expectations

"Three weeks ago, you could paint the picture either way." said Jerry Thunelius, bond manager funds at the Drevfus Coro. Given the producer price figures. "you start to build the case that inflation is rearing its head," he

Some analysts have raised their forecast for the consumer price index to up 0.5 percent

August retail sales on Wednesday and industrial production and capacity utilization reports on Friday also should give clues on whether the economy is strengthening and encour- far as they are going to for the aging inflationary pressures.

Other closely watched inflation indicators will be the Philadelphia Federal Reserve's monthly economic survey and the Federal Reserve Board's tan book for the central bank's economic perspective. Even if the market is fairly

stable most of the week, industrial production could be the straw that finally breaks it. "Our economy's getting close to capacity, and you start to have these price pressures passed on,"

said Andy Barnett, a portfolio manager for Global Advisors in Newark, New Jersey. But some say that by the time the capacity report comes out Friday, prices will have fallen as

Many traders and investors said another U.S. rate increase would not come before the Nov. 15 meeting of the Federal Reserve's policy arm, the Federal Open Market Committee.

Whether the Fed decides to raise rates before November will depend on the economic reports of the next few weeks, said Sam Kahan, financial economist at Fuji Securities in Chicago.

"If we get continued indications that the economy is not slowing down, then they'll move earlier," Mr. Kahan said. "If we see signs that things that are kind of waffling a little bit. then they may wait."

(Knight-Ridder, Bloomberg)

The Week Ahead: World Economic Calendar, Sept. 12 - 17

financial events, compiled for the Interna-tional Herald Tribune by Bicomberg Busi-

Asia-Pacific

Sept. 12 Melbourne Treasure

e Sept. 12 Melbourge Treasurer Raiph Willis to address the Committee for the Economic Development of Australia, Sydney Reserve Bank of Australia key money supply measure for July. Sydney Treasury Secretary Ted Evans to address Sydney Institute. Tokyo Deputy Prime Mailster and Minister of Foreign Affairs Dick Spring of Ireland to make three-day visit to Japan. Earnings expected Telstra (Telecom), GIO Australia, C.P. Poliphand Co., Far East Aluminum (Holdings), Hong Kong Fortune, ING Beijing Investment Co., Perinsular & Oriental Steam Navigation.

Insular & Oriental Steam Navigation.

• Sept. 13 Melbourne Campbell Anderson, managing director of mining group North Broken Hill Peke, to lead management team discussion on company restructuring at Securities Institute. Tokyo Jupan Development Bank to release survey of capital investment. Tokyo August wholesale price Index. Wellington August lood price Index. Wellington August of three-day Intech 14. the Compaq International Technology Summit, at the World Trade Center Includes technology substit and speeches by corporate officials from Intel Corp. Novell Inc. and Microsoft Corp. Earnings expected Coles Myer, Commonwealth Bank of Australia Beijing Development (Hong Kong), Ultronics International Holdings, Wing On Co.

e Sept. 14 Belling Deputy Prime Man-ister and Foreign Minister Dick Spring of Ireland begins four-day visit to Chine. Tokyo August steel production. August tracts beance. Earnings expected Jardine International Mojor Holdings, Eapril Asia Holdings, SCMP (Holdings), Tian An China Invest-ments Co.

ments G6. • Sept. 15 Melhoume Housing hous-

Sept. 16 Melbourne Win Davies, managing director of nickel producer QNI Ltd., to address Securities Institute of

dress Australian Financial Marketa Asso-

Europe

*Sept. 12 Madrid Spanish August Frankfurt Western German July retail sales. German August wholesale prices Madrid Spanish August consumer price

Amsterdam Dutch July producer price index. August unemployment. Rome halan July Industrial production, Basel Bank for International Settle-ments meeting through Sept. 14, London August producer price index.

pnce index, **Sopt. 13** Parts Cis. Bancaire reports first-half earnings.
London Caradon PLC reports first-half earnings. King fisher PLC reports first-half

eSept 14 London U.K. August retail prices August unemployment, July average earnings, July unit wages — 3 month.

•Sept. 15 Frankfurt Bundesbank central council meeting Helslinki Finnish August consumer price

London U.K. August retel sales.
Paris French June current account Stockholm Swedish August consumer price Index. Amaterdam

Assistantiam Royal Dutch Petroleum Co is announce first-half dividend. •Sept. 16 Frankfurt German August producer price index. London U.K. August public-sector boris Beigian Electrabel NV reports first-half earnings
•Sept. 17 Sweden General electrons.

Americas

 Sept. 12 Crotonville, New York Ex-lectives of General Electric Co.'s Kiddler, Pasbody & Co. unit are expected to open two days of meetings on the future for the financial subsidiary. New York MGI Communications an-

rew Yerk will Conjunitations arrounces plan to begin new electronic messaging and information services. Caraces Calder administration expected to present long-term economic plan. Buenos Aires Government auctions Suenos Alres Government auctions \$81.5 million of 84-day treasury bills de-honitinated in pleos and dollars. Ottowa July's term product price index. Quebec City Quebec's provincial elecChicago Sirategic Research Institute of New York Degins a two-day conference on how to integrate a bank acquisation, New York Merrill Lynch & Co. Inc. begins a three-day conference on retail banking. Speakers include the chief exec-

m Financial Corp. Midiantic Corp., and NationsBank Corp. San Francisco Technologic Partners opens a two-day conference on the emer-gence of digital media featuring CEOs from 3DO Co., Crystal Dynamica Inc., C-Gube Microsystems Inc. and others. New York TransForum '84 Executive Forum on uses of computers and communications in enhancing business produc-tivity. Speakers include executives from National Semiconductor Corp., American Airlines and Compag Computer Corp.

Washington The U.S. Agnoulture De-partment releases its weekly report on planting progress for seven crops. Samings expected today Exel Ltd., Stop & Shop Companies Inc., Toro Go

• Sept. 13 Nexico City The central bank announces the results of its weekly auction of talebones. Said Feate (Insulating Sept. 8. Washington August consumer price in-des. Second-quarter current account bal-

ance. The Labor Department reports August real samings.
New York Speakers on the second day New York Speakers on the second day of Merrill Lynch & Co.'s conterence undude the chief wecutives of McDir knowment Corp., Federal National Morigage Association, Federal Home Loan Morigage Corp., First USA Inc. and Bestmen's Barchares Inc. Washington President Bit Clinton signs the crime bill. Primary elections Arizons, Connecticut. District of Columbia, Maryland, Minnesota, New Hampshire, New York, Rhode Island, Vermont, Wisconsint. service releases its weekly survey of same-store sales at more than 20 depart-ment, discount and chain stores in the United Science Earnings expected Arrway Asia Pacific

 Sept. 14 Washington The Foderal Reserve Board releases its "Beige Book" report on current economic conditions. Chicage Michael K. Moskow, the new president of the Federal Reserve Bank of Chicago, will hold a news conference at the bank.

the bank. Weathington Securities and Exchange Commission meets to consider proposal to amend proxy rules for mutual funds. Mexico City. The central bank an-nounces the results of its weekly auction. el government securities. **Washington** August reti

Washington August retail sales. New York Speakers on the lines day of Merrel Lynch's contenence include the chief executives of Chemical Banking Corp., Chase Manhattan Corp., Benk of Boston Corp., and Rapublic New York

Washington The Morigage Bankers Association of America releases its weekly report on moraged explications. New York: Money Magaziner ASC News release their weekly consumer confidurice index.

• Sapt. 15 Philadelphia The Philadel phia Faderal Reserve releases its monthly survey of economic activity for Septem

ports initial weekly state unemployment compensation insutance callins. Busines Alrea Economy Munssry will announce whether it will hold Treasury bill auction on Monday, Sept. 19.

August company
Machington The Commerce Department reports July business inventiones.
Washington The Treasury Department reports weekly money supply.
Earnings expected loday Parker & Part-

e Sept. 16 Washington The Federal Reserve reports August industrial production and capacity unitzation. Ann Arbor, Michigan The University of Michigan releases its preferring conjugate and trends index not September. Mesico City Mexico's financial markets will be closed for Independence Day. Washington The Federal Reserve releases its weekly report of assets and listations of U.S. commercial bunks.

Today, Gaz de France imports, transports, stores



of the world -

user with a clean, economical

Caz de France is committed to providing each

and modern energy source,



BIDDING TO BECOME THE NEXT 'TIGER'

Fresh winds are blowing in the Philippine economy.

Philippine President Fidel Ramos is taking his country on a five-nation European road show. His message: "We're back in business in the heart of Asia.

The Philippines is emerg-ing from a decade of crisis. A former colony of Spain and the United States, it was knocked out of the Asian in-dustrialization race in 1983 by debt and political turmoil.

Virtually flat growth last year reversed to 4.8 percent in the first quarter this year, and it is expected to go over 5 percents by the year's end. After scores of debt rescheduling arrangements, the country has regained its credit standing. Political sta-bility is apparent now, eight years after a military revolt and urban uprising toppled the dictatorship of Ferdinand Marcos. The power shortage has been dealt with.

Part of the Asian boom Philippine leaders, armed

with voluminous charts showing sustainable invest-ment-led expansion trends, are now aggressively pushing for more business and trade. They have liberalized foreign investment regulations and removed currency controls in order to catch a fair share of capital flows now bound for the booming Asia-Pacific region.

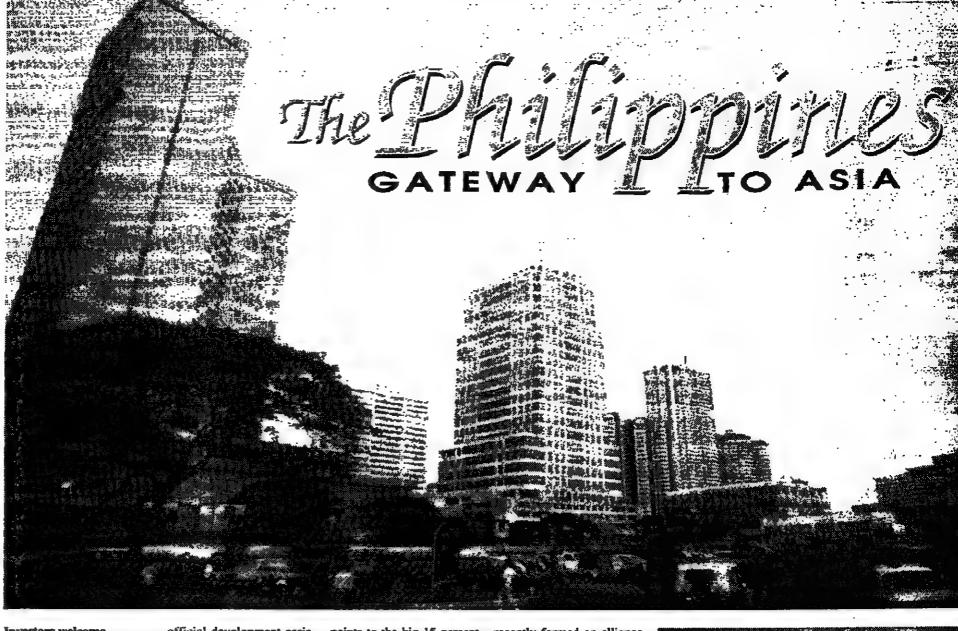
Ramos, stressing the coun-Asia's next "tiger" econo-

Last year, the country reentered the international capital market for the first time in a decade, raising more than \$1 billion in bond issues. In state visits to neighboring Asian countries, Japan, China and the United States, Mr. Ramos has received investment pledges of up to \$4 billion. Investments rose 19 percent in the first half of the year, compared with only 5.2 percent last year.

Strategic assets
The Philippines is positioning itself as a gateway to the Asia-Pacific region, highlighting its strategic location and skilled. English-speak-ing work force. Former U.S. military bases and industrial estates south of Manila are providing development pockets equipped with mod-em infrastructure. The gov-emment is turning these into free ports and offering them to early investors as a manufacturing base or regional headquarters.

Given the country's relatively small market base, Philippine executives have hitched their vision to the ASEAN Free Trade Area and, it is hoped, a one-Southeast-Asia union operating under a new world trading organization.

With regional barriers "It's our turn," says Mr. down, leaders believe the country's prime assets - its



Through the past three decades of seeming eco-nomic and political drift, manufacturing was slowly replacing traditional agricultural production; a slow and painful industrialization process was inexorably under way, displacing populations and creating congested new urban centers.

Today, the catching-up process is urgent; the country's infrastructure needs are massive. The Philippines' medium-term development plan estimates an outlay of at least \$25.5 billion to bring down poverty levels currently estimated at between 48 percent and 30 percent. Unemployment this year has averaged 9.8 percent: under-employment is estimated at 20.9 percent.
With public deficits still

has focused on opening up public works to private investors through a unique build-operate-transfer by s renewed bid to become liberal democracy and hos- scheme. For high-priority in- already gone through, " re- tinuing. pitable island culture – will frastructure projects, inshine. frastructure projects, investors are allowed access to secretary, Cielito Habito. He good popularity ratings and

official development assistance. The idea, says Mr. Ramos, is to "turn our inadequacies into growth opportu-

The government hopes to raise half of its priority infra-structure outlay from official development assistance and concessional loans. At a pledging session in Paris last July, a multilateral consulta-tive body reaffirmed such a pipeline, amounting to \$8.5

At home, Mr. Ramos has just won a difficult legal battle to push through new taxes and revenue-raising schemes. His legislative agenda is aimed at boosting exports and investments.

Revamping the structure Reforms designed to trans-form the long-protected economy into an open, export-oriented one have not always been popular in the legislature and the press.

The most crucial structural reforms, however, have

points to the big 15 percent jump in export receipts last year as proof that the dismantling of monopolies, lifting of foreign-exchange controls and liberalization of imports has already begun to bear fruit. Seventy percent of exports are now manufactured goods, mostly elec-

tronics and garments.
Imports of consumer durables and equipment surged 24 percent last year. Planners hope to see exports growing 25 percent to 28 percent by 1998 to ease the

Service exports, particularly remittances from over 600,000 Filipino overseas workers, mostly domestics and construction workers. brought in over \$1.7 billion last year. Trade Secretary Rizalino Navarro says the remittances are "a unique safety valve for the economy at the moment." but adds that the manpower drain is not something the government would like to see con-

Mr. Ramos has retained First Boston.

recently formed an alliance with the biggest opposition bloc in the Senate to push his reform agenda, which in-cludes the ratification of the Uruguay Round of the Gen-eral Agreement of Tariffs

Votes of confidence

"The conditions for achieving sustainable growth are now firmly in place," said financial analysts Solomon Brothers in an assessment paper on emerging markets entitled "The Philippines: Ready to Compete.

"Go towards the light," advised analysts of Britainbased investment bank Barclay de Zoete Wedd in a first-quarter Pacific investment focus report, which forecast accelerating growth, increasing domestic consumption, narrowing trade deficits, decreasing currency risk and moderating inflation and interest rates in the Philippines.

"Poised for take-off," predicted investment bank CS

Monica Ferin

INVESTMENT GOES To BIG PROJECTS

Infrastructure and utilities are investment targets.

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FORMS FOR

Investments in the Philippines surged 19 percent during the first quarter of this year, compared with only 5.2 per-cent last year. Trade and Industry Secretary Rizalino Navarro, pleased with signs of renewed confidence in the Philippine economy, says that registered investments of between \$8 billion and \$9 billion in the first five months of the year already total two and a hulf times more than those for all of 1993 (\$3.5 billion).

Of this amount, foreign investments accounted for about \$1.5 billion, a threefold increase over the same period last year. Over \$1.1 billion of these inflows came

through the country's resurgent stock market.

The bulk of direct investment flows, about 58 percent, went to infrastructure and utilities; primarily powerplants. A big \$2 billion coal power project led by Hong Kong-based Hopewell Holdings Ltd. put this newly industrialized neighbor in the forefront of Philippine investors this year. Other his ticket items include investors this year. Other big-ticket items include a polypropylene project with the Japanese Mitsui Company, a refined petroleum project with Thai Petrochemical Industries and a big naphtha cracking plant with J.G. Summit Holdings, a joint local and foreign consortium. In general, the biggest foreign investors are still the United States, with 24 percent, and Japan, with 22 percent. Singapore, South Korea and China hold 10 percent to 11 percent each of the foreign investment pie, with the European Union representing 14 percent

Build-operate-transfer

Infrastructure and utilities will likely remain the lead investment sectors in the medium term. The government's build-operate-transfer (BOT) scheme has been pivotal in putting together 37 "fast-track" and base-load power projects worth between \$7 billion and \$8 billion, many of them joint ventures with foreign companies.

The World Bank has cited the Philippines' BOT scheme as possibly the most successful in the world. The scheme aimed at mobilizing private investments into traditionally public-utility domains has already been expanded to include such variations as BOO (build-ownoperate), BLT (build-lease-transfer), BTO (build-transfer-operate), ROM (rehabilitate-operate-maintain) and

Creating island networks

Executives now want to emphasize telecommunications and transport in order to boost links among less-developed islands and encourage industry dispersal to areas outside congested Manila. Domestic shipping has just been deregulated.

Out of 176 identified priority infrastructure projects, a shortlist of 17 projects is being pushed. Among them: expressways linking Manila with regional industrial centers, elevated metro rail lines, an airport cargo terminal, train line rehabilitation, water supply systems, a southern tourist resort and three industrial estate development projects in the southern island of Mindanao.

THE EUROPEAN CONNECTION

Europe is one of the Philippines' main targets for increased trade and investment.

President Fidel Ramos is currently on another of a series of trips to raise the attracted four times as much Philippines' profile among potential investors, this time in Europe. To a large extent. he will be preaching to the converted.

According to the figures released by the Bangko Central ng Pilipinas (Central Bank), Europe was already the largest single source of direct investments in the Philippines in 1993, more than all other foreign investors combined. Direct investments amounted to \$188 million, a fivefold increase from 1992, exceeding both the \$75 million from Japan and the \$35 million from the United States.

Room for improvement There is still a lot more room for growth, especially com-

pared with its Asian neighbors. Thailand, for example, investment from European Union companies, while Indonesia got more than twice as much as the Philippines.

In the same way, statistics from the Department of Trade and Industry show the EU single market continuing as the second-largest export destination for the Philip-pines, taking 17 percent of Manila's exports, totaling \$1.97 billion, last year. Philippine exports add up to only one-third of Thai exports to the EU.

Key advantages

Manila also has to contend with competition for European investments from countries like China and Vietnam, where tremendous growth potential is seen.

Nonetheless, many remain bullish on the Philippines. "The thrill will wane sooner or later, as European investors find it harder to communicate in non-Englishspeaking countries," predicts Executive Vice President Henry Schumacher of the European Chamber of Commerce of the Philippines.

slightly higher then elseof the Philippines' key advantages. That, coupled with growing political stability, the absence of the long pow-Manila last year and a will-ingness to allow 100 percent foreign ownership in more and more sectors, has played a large part in encouraging even a Europe just recover-

Indeed, English-speaking skilled labor – despite costs where in the region - is one er outages that plagued ing from recession to invest



In on the ground floor

Infrastructure development, especially, beckons in-vestors. Manila has opened up the doors to the telecommunications business; it still

in this newly emerging mar- and it wants to modernize its airports and harbors.

The message has clearly been heard by many. More than 100 European companies and joint ventures can be found among the top 1,000 firms in the country. Some of the larger investneeds more power plants; ments have been made by

companies like Shell, Philips, Nestlé, ABB, and Siemens, Rhône-Poulenc, BASF, Temic Telefunken, Unilever, Astra, Bayer, Roche, Hoechst and Ciba-Geigy. After this trip, Mr. Ramos will be hoping that more will join the list.

RESIDENT RAMOS ON FRADE. FOREIGN RELATIONS AND THE FUTURE

A West Point-trained general and engineer, President Fidel Ramos has vowed to lead his country to modern, industrialized status by "leapfrogging to the 21st century."

What is your vision of the Philippines' role in the Asia-Pacific region? We are seeing the Philippines as the gateway to the Asia-Pacific region. The Philippines is strategically positioned geographically - we are at the cressroads of the South China Sea and the Pacific Ocean. However, our strategic advantages are not limited to geography. We do have ancient commercial and cultural links with all of the countries in the Asia-Pacific community, even political associations which date back many, many years. We are quite proficient in the English language, the language of international business. We can also claim to have a talented and very highly skilled labor force, up to the highest managerial and executive positions. These are the advantages that we must exploit as we move into the 21st century. We are for pursuing a strategy where this mix of geographical

and abundance also of natural resources is brought into full play.

Asian nations have successfully pursued similar export-oriented drives for industrialization. Do you have a model

for your country's modernization?
We are not following any special model, but are setting standards for ourselves. With regard to attaining the status of a newly industrialized country, our goals are modest up to the end of my term in 1998. But we must attain these goals so that we can move to the year 2000 in a competitive mode. First, a per capita income of at least \$1,000. Next, the reduction of poverty from about 45 percent, where it is now, to maybe 25 percent, And third, an average growth rate in the economy of from 6 percent to 8 percent. But in some sectors, we can leapfreg into the so-called third stage of modernization. There's centrality, abundance of human talent our agricultural sector - the society is

still very much into that. As for the sec- forward Southeast Asia 2000. That is, quite a significant portion of our population, as well as our territory, is already into that. But we need not go entirely into the second stage before we go into the third stage, which is knowledge and information technology. The more advanced among us, such as those in Metro Manila, the Calabar zone [an industrial corridor south of Manilal and Cebu [the second-largest city] can get into high technology or the so-called third stage quite readily. In fact, we have already prepared a paper on this which will lead to an action plan very soon. We call that paper "Leapfrogging into the 21st century."

You are one of the leaders pushing for "one Southeast Asia." How close to reality is this initiative?

We have hosted a couple of important think-tank conferences to move see the Philippines more positively 100

ond stage, the industrialized stage, of course, only the slogan. It is not a schedule per se. There appears to be consensus with regard to what is called ASEAN-plus-four, meaning the six ASEAN countries [Malaysia, Indonesia, Thailand, Singapore, the Philippines and Brunei] plus Laos, Cambodia, Burma and Vietnam. But that will still take a lot of doing. Meanwhile, the Philippines is faithfully fulfilling its commitments under the ASEAN Free Trade Area plan. The Philippines and Indonesia have the biggest number of line items that will have to be removed gradually from tariff protection.

> What do you expect to achieve on vour European visit?

This visit to selected European countries is a response the European Union's strategy to strengthen its presence in Asia. We would like Europe to

years after we gained our independence from Spain - the centennial will be in 1998. We want to strengthen bilateral relations with the five countries we will initially visit. Of course, another desti-nation is the Vatican. We have been exchanging letters with the Holy Father in regard to various issues, especially the population issue.

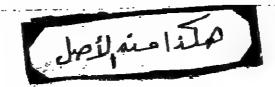
You often refer to the country s emergence from under America's wing. How do you view the prospects and problems of this process?

I made very clear in my inaugural speech [in 1992] that we shall develop a new kind of relationship with the United States, based on trade and economic cooperation and not aid. Since then. I have been reinforcing this initiative in regard to the conversion of the former U.S. military bases Subic and Clark into economic growth centers. We have invited the Americans to be-



come significant investors! Fortunately for us, the United States has continued to grant us trade preferences. And of course the Asia-Pacific Economic Conference was hosted last year by President Clinton. There is an opportunity for us to strengthen this relationship even more with his state visit here in or about November.

Interview by M.F.





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TELECOMMUNICATIONS TAKES AN IMPORTANT LEAP FORWARD

Liberalization has caused an explosion of activity in the telecommunications field, with overseas companies entering brand-new markets.

Soon after taking office in 1992, President Fidel Ramos the market. Subscribers can now pick from a choice of prosigned two executive orders that gave a boost to the telecommunications industry in the Philippines. One mandated interconnection between all telecommunications companies, the other forced cellular and international operators to install less-profitable fixed lines. Then he opened the door to a dozen new players.

Mr. Ramos recognized the crucial need to develop the country's infrastructure - and especially the telecommunications system - in order to attract more investment to the Philippines.

Spirited response

Up until then, the industry was dominated by one carrier: the Philippine Long Distance Telephone Company, or PLDT, which controlled 90 percent of the country's 1.4 million phone lines. The difficulty of keeping up with demand meant a long waiting list of 800,000 would-be subscribers.

The new competition shook up PLDT, but although many assumed that the local giant would be hard hit by its challengers, the company has since surprised skeptics with its

PLDT installed 172,000 telephones last year. It estimates that by 1996, it will have put in 970,000 lines under its "Zero Backlog" program – equivalent to the total number installed in PLDT's first 65 years of operations. At a cost of 70 billion tional operator, is not part of this scheme.) pesos (\$2.66 billion), the scheme will allow PLDT to replace its analog facilities with digital technology, thus introducing new features like direct-distance dialing, call waiting, call forwarding, conference calls and so on.

The cellular sector

motions and discounts, and once-scarce lines are now available on the day of application. In keeping with world trends, one operator, Globe Telecom, has introduced phones based on the Global System for Mobile communications, or GSM, technology. These units can serve as pagers and answering machines and can be used internationally as well.

New operators of overseas calling facilities are also going out of their way to woo customers. For example, Globe, which also runs an international "gateway," issues passwords to customers to allow them to charge overseas calls made throughout the country to their own phones. It is this part of the Philippine market that industry officials say is especially attractive because of the high volume of international calls to and from the country. These calls have grown annually at double-digit rates over the past decade. The bulk of PLDT's revenues comes from toll calls.

Fourfold increase

If companies keep their promises, there will be enough new land and cellular lines to at least quadruple the telephone network by the turn of the century. In a unique cross-subsidy plan, Manila has carved up the country into 11 sectors. Each cellular and international operator is required to put up several hundred thousand lines in its area. (PLDT, being a na-

Another new player, Bell Telecommunications, is proposing a completely different plan: It wants to build a fully integrated telephone system with a satellite toll backbone and high capacity fiber-optic cable network that will provide nearly 2.6 million lines within a decade.

Some skeptics, however, think some of the smaller new Cellular operators have also started sparring for a share of operators will be in no hurry to install their land lines - the

most capital-intensive and least-profitable part of the business - once they get their cellular or international business

After all, as Antonio Samson, PLDT's first vice president, points out, "What can you do if they fail to install the land lines required?" At the moment, not much, analysts say.

The profit incentive

Still, there are moves to make the fixed-line part of the in-dustry more profitable. PLDT hopes to move to metered calling instead of the current fixed monthly rental charge, for example. That should help make that end of the business pay for itself and should encourage other companies to move faster on installation.

No matter how it turns out, all this expansion will cost money – by one account, around \$28 billion over the next 15 years. Many telecommunications companies plan listings over the next few years to raise funds for expansion projects. Some analysts are wondering if all the new players will be able to stand the competition. Already, several of the larger companies, such as Globe, backed by the Ayala family. Digitel (Gokongwei) and ICC Telecoms (Lopez), are discussing

Almost all have signed up with foreign partners. But interest remains high among outsiders looking at the potential for a huge, underdeveloped market. Companies providing sup-port to the telecommunications operators will likely find a niche as well by supplying equipment like switches and handsets.

"The Philippines is not like developed markets, where the margins are small and you can barely survive," Mr. Samson points out. "It's missionary country, fertile ground for in-

INDUSTRIAL ESTATES ATTRACT BUSINESS

Two former U.S. air bases are among the new zones.

Philips - the company thority show that 3.8 billion synonymous with lighting, electronics products and semiconductors - has been in the Philippines for more than 70 years and is clearly happy with the results. It re-cently started work on a 1.2 billion peso (\$50 million) plant to modernize and expand its semiconductor division's production base.

"Our new facility signals an affirmation of confidence in the business prospects and the stability of the Philippines," says Robert Martijnse, president and chief executive officer of Philips Group of Companies (Philippines). When it is completed in mid-1995, 2.600 workers will move into the 9-hectare (22-acre) plot at the Light Industry and Science Park - an indus-trial estate in Cabuyo, two hours south of Manila.

Infrastructure laid on

Philips is not alone either in its desire to invest in the country or to locate in one of the more than three dozen industrial estates scattered strategically throughout the country. Investors are attracted to the estates because of their installed infrastructure, which offers at least partial relief from the shortages of utilities such as power, water and telecommunications elsewhere.

Import procedures in the estates are often simplified, with tax exemptions on raw materials processed for export. There is also exemption from preshipment inspection.

For Manila, the estates are a way of stimulating employment encouraging balanced regional growth and anchoring its export drive and hence its economic growth for the future. Government-run industrial estates include four export processing zones (EPZs). plus Clark and Subic - former military bases converted into free ports. Properties are often leased for periods of up to 50 years, renewable for another 25.

Investment magnets

So far, the government's plan seems to be working. Figures just released by the A.C. Export Processing Zone Aupesos worth of investments have been poured into the EPZs in the first seven months of this year, a hefty 70 percent increase over the same period last year. More important, these estates provide jobs for 86,000 people.

Overall economic growth has been strong this year. too. The latest government statistics show gross national product increasing by 5.1 percent in the first half of 1994. Exports grew by 18.2 percent, while investments rose by 16.6 percent.

Serving the hinterland The EPZs range in size from

a small compound near the mountain town of Bagino to the sprawling 18,000-hecture facility at Subic Bay, once one of the U.S. Navy's biggest bases. Manila wants to use Subic as a hub and port, and nearby Clark as an international airport for the hinterland of central Luzon in much the same way that Hong Kong serves China.

Equally popular are the 30 privately owned industrial estates. Private estates often have a portion designated as a special EPZ, which gives companies there added priv-

Less red tape, lower tariffs Manila has also been moving more purposefully toward deregulation and eliminating red tape; many restrictions on foreign exchange movements have been scrapped, for example. Tariff reform is in the cards, as are plans to dismantle local monopolies, such as in

interisland shipping. Some of the industrial estates are making full use of that edge by linking up their resources. For example, four neighboring estates south of Manila have a common labor data bank, which lists available manpower in specitic areas, with capabilities and skills noted.

After all, points out J.D. Timmer, president and chairman of the board of management of Philips Electronics N.V.: "Quality is delivered by people. Technology alone is not sufficient to gain the competitive edge."

A.C.

REFORMS FOR BANKS AND STOCK MARKET

Deregulation and reorganization in the finance sector are helping to attract capital inflow:

last year, its index soaring over 150 percent. Volume turnover was estimated at \$2 billion.

This feverish market saw significant correction in the first quarter of this year, dropping 43.1 percent before beginning more a more modest climb. Nonetheless, it has brought attention to radical financial reforms now under way in the Philippines.

In the past two years, sweeping reforms have lifted 40 years of foreignexchange controls and deregulated the private banking sector. New laws that allow foreigners to own up to 60 percent equity in local banks and allowing entry for the first time to 10 foreign banks in retail capacities are considered generous by Southeast Asian stan-

Central bank reborn

At the same time, the country completely reorganized its central monetary authority. It abolished its old debtstrapped Central Bank, passed on its liabilities to the national government and created a new and more autonomous Bangko Sentral ng Pilipinas (BSP) with fresh capitalization and infusions of government securities. The former president of the Philippine National Bank, Gabriel Singson, is the BSP's first governor.

The move has been difficult for the national government's present debt and deficit profile and has caused much controversy. Planners have agreed, however, that unless the banking and financial sector is put in order and developed, the drive to attract massive

capital flows will fail. The government's current strategy is pinned on attracting private investment flows into traditional government preserves such as infrastructure and public utilities. In general, providing for a more competitive banking environ- ernment mediated the unification of ing region.

most spectacular performance in Asia markets should increase options and reduce the cost of financing.

> The currency gap Just last month, the new BSP dropped its steep reserve requirements from 20 percent to 17 percent, a welcome move to reduce intermediation costs and pull down interest rates. More immediately, the move lessened the gap between peso and dollar interest rates to discourage huge amounts of inflows for arbitrage - between \$500 million and \$1 billion this year, estimates Mr.

> flows the country wants, he says. At any rate, the more positive impact of these recent reforms has already been felt. The local banking community has provided the infrastructure for remittances of almost \$3 billion in the past two years from Filipino overseas

Singson. Those are not the kinds of in-

Struggling for survival during the crisis years under strict regulations had tied the hands of the local banking community, says Rafael Buenaventura. head of the Bankers Association of the Philippines. Today, he cites the unbundling of many depositor services and the explosion in the number of automated teller machines, some of them already internationally linked.

More and better banks

The lifting of branch regulations has led to the establishment of 400 to 500 new bank outlets nationwide. A significant banking infrastructure is already in place and, like many sectors, is in the process of modernizing its equipment and processes.

Planners hope the entry of foreign banks will ease the flow of investments from abroad while providing sophisticated new financing products. Developments in the stock market

have been just as dramatic. The gov-

Manila's stock market kicked up the ment and deepening the secondary two bourses. Market capitalization rose to \$18.9 billion, modest by international standards but representing a near tripling of index points.

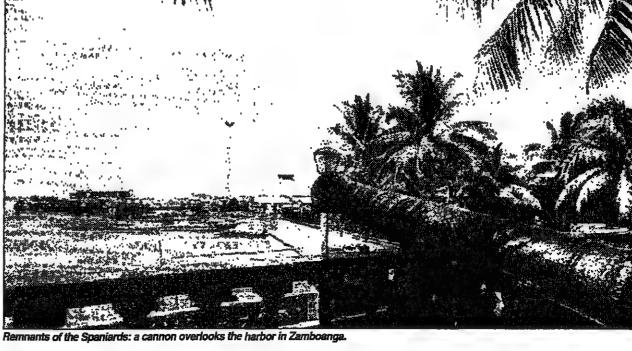
Initial public offerings

This emerging market is still thin, and its speculative nature cannot be discounted. But 13 initial public offerings were listed last year, and the market demonstrated its ability to absorb relatively big issues. Two newcomers raised 3 billion pesos (\$110 million) each. The offering this month of 1 billion shares of the 40 percent Saudi Arabian-owned Petron, the country's largest oil company, was the biggest in the market's history.

Given increasing stability in the country and the region and improved information flows, the PSE should help accelerate the growth process. The real significance of the 1993 surge, says lilliam Ferguson of Citibank. N.A., Manila, is that the Philippines was no longer left out of the bull rush. The Philippines was finally a country in which portfolio investors could invest with minimal downside risk from controls on capital flows and erratic exchange-rate movements, according to Mr. Ferguson.

Encouraged by large inflows of foreign funds last year, the Philippine Stock Exchange is now working with the bankers to set up a computerized central clearinghouse and depository by early next year. The project is supported by the Asian Development Bank and U.S. development assistance. Protective listing and trading rules are being strengthened.

As in other sectors, the reforms are being implemented with regionalization in mind. The emergence of a "dragon" market in Asia is being led by the newly industrialized east Asian nations and is fueled by the tremendous financing needs of the entire develop-ing region. M.F.



HISTORY: FROM MAGELLAN TO ASEAN

Today, after centuries of foreign influence, the Philippines is returning to its regional roots.

Portuguese explorer Ferdinand Magellan, leading a Spanish expedition, discovered a new gateway to the Oriental kingdoms by sailing westward across the Pacific Ocean and passing through the straits of what are now the Philippine islands in 1521.

The country's 7,100 islands guard the southeastern flank of the South China Sea community, which flourished through the years of the ancient China trade. Sprawled along vital seamany Philippine port kingdoms prospered. Their people were renowned seafarers and shipbuilders.

The Spanish navigators Magellan bumped into the islets of the Central Philippines, eventually finding the larger island of Cebu, where

he secured provisions.

Magellan was killed in a battle with the natives of Cebu's neighboring island of Mactan. But a few survivors returned to Spain, completing the first circumnavigation of the globe. More than 40 years later, Miguel Lopez de Legazpi returned to conquer the islands, which were named Felipinas in honor of the

crown prince. Philip II. Three centuries of Spanish rule united the various Philippine kingdoms into what is now the Philippines, lanes and trading routes, the only predominantly Catholic nation in the region. The more cohesive Muslim kingdoms resisted colonization, entering into treaties with the Portuguese. Dutch. British and French.

The U.S. influence

Following the Spanish-American war, the colony including the southern Mus-

lim areas - were ceded to the United States in 1898. Filipino revolutionaries,

who declared their independence the same year, found themselves thrown into another war with new invaders. American rule was broken

by a four-year Japanese occupation during World War II. Independence was eventually granted in 1946. The Philippine constitution, government and English-language-based public education system were set up by the Americans. Parity rights, military-base agreements and other trade ties kept the country under the American sphere of influence.

Communist insurgency emerging in the 1950s made resistance to "continued American imperialism" its main battle cry. Poverty and agrarian unrest in a feebly expanding economy provided rebels with fertile conditions for revolt.

Democratic government The declaration of martial law by Ferdinand Marcos in 1972, ostensibly to save the republic from the communists and to marshal resources for rapid industrialization, ended in economic collapse and military revolt. In 1986, a bloodless popular uprising brought back democratic government. In 1991, after a Senate vote to deny an extension to the militarybase treaty, American troops were pulled out.

Today, the Philippines is looking back to its original South China Sea community, now organized into the Association of South East Asian Nations (ASEAN). The Philippines, coming full circle, is positioning itself as a gateway to a new Pacific century.

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In African Markets Formerly Its Own, France Finds It Hard to Let Go

By Howard W. French

New York Times Service ABIDJAN, Ivory Coast - Nine months after France devalued a West African currency it had long supported, foreign business-men and diplomats say that Paris is sending ambivalent signals to its former colonies over their efforts to open up to more interna-

tional investment and trade. Prime Minister Edouard Balladur of France has said the devaluation was an attempt to reinsert Africa "in the grand commercial currents of the world." The International Monetary Fund and others had called for a devaluation of the currency, the African franc, which is used by 11 countries in the region.

But while France has urged the countries to open their economies, many people here say that it has shown little willingness to make room for other influences in an area where its hold remains powerful after more than three decades of independence.

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every French president since de Gaulle, and French troops train their African counterparts and serve as the ultimate republican

Throughout the region, specialists sent from Paris supervise services from the police to the post office. And until Mr. Balladur recently put a stop to the practice, timely French financial assistance beloed assure stability by paying civil servants when governments were hard pressed to meet payrolls.

Ivory Coast, Senegal and Gabon, boulevards have been named for

Decades of carefully cultivated ties and supervision of local affairs have meant that French companies were almost certain to have a decisive advantage whenever major international contracts were being awarded.

In international business circles, France's edge in its former African colonies earned this region the reputation of being Paris's

chasse gardée, or private game reserve.

The exchange rate for the African, or CFA, franc, fixed at 50 to one French franc from 1948 until early this year, gave Paris another strong commercial advantage over other exporters to this

region.

But since the currency was devalued to where it now takes 100 CFA francs to buy a French franc, France has grown anxious as West Africans have begun scrambling in search of the best deal, rather than automatically looking to France.

"The days when all roads ran through the former metropolis are ver," the French daily Liberation commented.

Hoping to protect cozy market arrangements, France too has been scrambling. In an effort to keep African pharmacists from seeking medicines from lower-cost suppliers in Europe and Asia, for example, the French government recently began encouraging the export of generic medicines to Africa for the first time. Business executives and diplomats in Ivory Coast and elsewhere

tell of mysterious port delays holding up new Canadian telecom-munications gear and discreet political intervention from Paris urging that a major cocoa trading concern not be sold into

No recent case has drawn more attention than that of an American oil company, United Meridian, that in March discovered enough oil and natural gas offshore to meet Ivory Coast's fuel needs and perhaps eventually allow it to become a small exporter.

A French group led by the civil engineering company Bouygues SA had rights to an adjacent field and nurtured hopes of building

Last Wook's Markets

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For investment information

Read THE MONEY REPORT every Saturday in the IHT

everything from the symbolic to the concrete. In countries such as electricity from the natural gas offshore.

Bouygues, which already controls the electricity and water companies and is believed to be interested in Ivory Coast's telephone business as well, has long had close links with the Ivorian political chite as well as diplomatic support from France. "We felt we could negotiate with them and sell them gas from

our well, which was ready to produce," said Steve Thornton, director of United Meridian's Ivory Coast operations. "Their response was, Thank you, but you have no right to

exploit gas in the Ivory Coast.' Several people with knowledge of the oil dispute described what ensued as an all-out effort by the French company, supported by French diplomats, to shove the American company out of the picture. Within weeks of the oil discovery, Ivory Coast's new

president, Henri Konan Bedie, had been invited to Paris as one of a

France's reach in its former colonial empire can be seen in a pipeline to the coast, where it would install turbines to generate verything from the symbolic to the concrete. In countries such as electricity from the natural gas offshore.

Select few foreign guests to review French troops on Bastille Day.

"An American company discovered oil and was offering the Bouygues, which already controls the electricity and water."

Bouygues, which already controls the electricity and water. just went crazy," said one Western diplomat who monitored the petroleum exploration closely. "Had this deal gone sour, I think it would have been the kiss of death of American interest in the

In the end, United Meridian won out, but not before what many said was rare countervailing support from the State Department and Energy Department in Washington. In addition, Bouygues was itself awarded a contract to go ahead with its gas turbines, which will be fueled from the American-developed field. "Its kind of like an empty-nest syndrome," one diplomat here

said of France's actions.

"Your child is finally going away to college. You know that's what's best for him, but you just can't deal with it."

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ended Friday, Sept. 9.

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We stay that the sure of the second state of the

in the production of the second of the secon One Last Night Of Holding Court For His Airness

By Mike Wise New York Times Service

CHICAGO - Horace Grant was hoisting his arms, taking in the boos as gracefully as someone who had helped this city's team win three National Basketball Association titles could. B.J. Armstrong, a babykins smile stamped on his face, spotted up from beyond the 3-point line. Scottie Pippen laughed and tugged on his shorts, awaiting the most arduous defensive assignment of his life.

And you-know-who winked at them all, scored 52 points in 48 minutes and kissed the floor of the old building goodbye as nearly 19,000 people stood, roared and kept roaring until he disappeared in a sea of yellow-jacketed security guards underneath a stadium tunnel, as if he were some medieval prince vacat-

ing his castle.
"MICH-AEL! MICH-AEL!"

"If this is the last time we're all together, then this is a good memory," Pippen said. "I'll never forget it,"

Eleven months after his stunning retirement and 15 months after he played his final game, Michael Jordan returned to baskethall with the same elan in his stride and the same defiance of gravity he once used to spin the world on his fingertip.

"That kiss was truly what it was," Jordan said. "An opportunity to say goodbye to the

And an era. Running with the Bulls will never be the same.

After the last game at condemned Chicago Stadium, Pippen and Jordan met in a cramped corridor beneath the arena - together again. Perspiration lined their brows. They embraced and shared a few words.

The old building has an autumn date with the wrecking ball and a future as a parking lot across from the new arena.

Pippen is on the trading block. He chose not to address his situation with the club, but he has made clear his unhappiness about being shopped around the league. Toni Kukoc recently signed a six-year deal worth a reported \$26 million, more than Jordan or Pippen ever made playing for the old Bulls. Grant has left for Orlando via free agency.

Jordan? His Airness is headed for an instructional baseball league, something about working on his hitting mechanics and someday making it to the major leagues. "I believe in myself and I believe in my dream," he said.

"I will continue to follow my dream." He was reminded that his 52 points were one more than his total of runs batted in for the Class AA Birmingham Barons this season.



Jordan made his point: It's still basebail.

He countered: "If I had as many at-bats as

Point made. But for one brilliant night, he turned a routine off-season charity game into a gala affair. For one more night, he and his

partners looked like young Bulls again.

In his first game since Game 5 of the 1993
NBA Finals, he hit 24 of 46 shots, 7 of which
were dunks. One in the third quarter came over Corie Blount. Driving to the middle of the lane, he leapt high into the air with one hand cocking the ball downward.

An argument could be made that this was a charity game and two Jordan Rules were in effect: Get Michael the ball and get out of his

Yet Pippen hand-checked him repeatedly Jordan's Reds beat Pippen's Whites by 187-150 - and Jordan beat double teams on the baseline, hitting fadeaways and driving hard to the middle. In the fourth quarter, he caught a pass in midair, twisted his body and flicked a reverse layup off the glass, his legs spread eagle as the ball dropped through.

With the game winding down, the crowd began chanting again. Jordan obliged by backing Pippen in before hitting a beautiful arching fadeaway from the right side. "MICH-AEL! MICH-AEL!"

Jordan gave those who felt cheated by his decision to retire more credence to wonder and examine the possibilities of his return. He gave those who thought his skills might be diminished reason for silence. He gave himself an assurance that this game is still nothing more than natural to him, with little left in the way of challenge.

"The game of basketball will always be a part of me," Jordan said before he left. He gave everyone one more night in the old

when he injured his elbow and \$5 million signing bonus the Vi- triggered the Dolphins' victory Hey, San Francisco, Joe can kept it after he recovered. That kings wouldn't match, was ha- over the Packers in Milwaukee. still play.

In his first game against the Kansas City 16 months ago. team he took to four Super Bowl victories, Joe Montana threw two touchdowns passes to lead the Kansas City Chiefs He was sacked four times. to victory over the 49ers. 24-17, threw two interceptions and on Sunday.

Montana, 19 of 31 for 203 yards, got a big hand from Derrick Thomas and the defense. Thomas had three sacks, one of by San Francisco's John Taylor

After that sack, the Chiefs went on a 17-point run over a 10traded from the 49ers with Montouchdown-saving tackle of their first head-to-head meeting Steve Young with less than six as the Vikings, in Minneapolis, minutes to go and forcing San defeated Detroit. Francisco to kick a field goal.

2-0. He had a 1-yard touch-8-yarder to Keith Cash.

He certainly fared better than Young who took Montana's job \$11 million contract included a two first-half touchdowns that first time in the 1990s.

Young was 24 of 34 for 288 yards and a touchdown, but got little help from his teammates. fumbled once. Another fumble,

NFL ROUNDUP

them for a safety, against a with 2:23 left, scaled the 49ers banged up San Francisco line. fate as they dropped to 1-1.

■ In other games Sunday: Vikings 10, Lions 3: Warren minute span of the second and Moon, who ended up in Minne-third quarters. David Whitmore, sota only because the Vikings couldn't sign free agent Scott tana, got in on the act, making a Mitchell, outplayed Mitchell in defeated Detroit.

Moon, in his first home game But overall, it was Montana's since the Vikings (1-1) acquired victory as the Chiefs moved to him from the Houston Oilers in the offseason, completed 22 of down pass to Joe Valerio and an 35 passes for 221 yards and a touchdown,

Mitchell, whose three-year,

forced the Montana trade to rassed and punished all day by Minnesota's defense.

Montana Shows 49ers He Can Still Play

Falcons 31, Rams 13: Andre Rison caught 12 passes for 123 yards, and Jeff George was 29of-38 for 287 yards and three touchdowns in Atlanta as the Falcons beat Los Angeles.

George, in his fifth season. went over the 10,000-yard passing mark before leaving after his second 16-yard scoring toss to Rison with 11:21 left in the game. He also ran his string of passes without an interception to 277, third best in National Football League history behind Bernie Kosar's 308 and Bart Starr's 294.

George's other scoring pass covered 2 yards to Terance Mathis, capping a 13-play, 74-yard drive on Atlanta's first possession of the game.

Dolphios 24, Packers 14: Irving Spikes, a free agent who made Miami's roster after an exceptional preseason performance against Green Bay, set up start to win at Cleveland for the to the New England 15 where

Signed by Miami after being ignored on draft day, Spikes ran 13 times for 70 yards before

leaving early in the fourth quarter with a sprained right knee. Buccaneers 24, Colts 10: Craig Erickson threw for 313 yards as the Bucs weathered another big day for the Colts'

Marshall Faulk to beat India-

napolis. The smallest crowd for a home opener in Tampa Bay history watched Erickson record the second-highest passing total of his career with 19 complegame away with a 3-yard touchdown pass to Courtney Hawkins in the fourth quarter.

Faulk ran for 104 yards on 18 for 82 yards. He sprained his

Steelers 17, Browns 10: Darren Perry had three of Pittsburgh's four interceptions and

The victory was Pittsburgh's second in its last 13 trips to Cleveland Stadium and its first

Vinny Testaverde was intercepted on both of Cleveland's third-quarter possessions — first by Perry, then by Rod Woodson — and Cleveland (1-1) never recovered. Perry finally clinched it when he picked off an underthrown pass from Tes-taverde at the Pittsburgh 10-

yard line with 54 seconds left. Bills 38, Patriots 35: Buffalo blew a 14-point halftime lead. but Steve Christie saved them tions in 24 attempts. He put the with a 32-yard field goal with 52 seconds left to beat New England at home.

Buffalo (1-1) got in trouble when Jim Kelly threw two incarries and caught seven passes terceptions on consecutive fourth-quarter possessions that left wrist on the first play of the led to touchdowns that tied the score at 35.

After Marion Butts' second touchdown, a 6-yard run, tied the game with 4:22 left, the Bills the Steelers overcame a horrible marched from their 43-yard line

Fighting Irish Lose to Michigan's Last-Second Kick

By Malcom Moran New York Times Service SOUTH BEND. Indiana

Another comeback. Another giddy go-ahead touchdown. But just when the legend of Ron Powlus seemed ready to take on enormous proportions after his first game at Notre Dame Stadium, it was Todd Collins, the Michigan quarter-back, who engineered the decisive drive, and the No. 3-ranked Fighting Irish had their nation-

second straight year. A 42-yard field goal by kicker Remy Hamilton, with 2 seconds to play, gave the sixth-ranked Wolverines a remarkable 26-24 victory Saturday that brought back painful memories of Notre Dame's loss to Boston College

last year.

kick between the south goal posts, his fourth field goal in as

many attempts.

Powlus's 7-vard pass to a leaping Derrick Mayes, just in-

side the back line in the center

COLLEGE HIGHLIGHTS

of the end zone with 52 seconds to play, had given the Irish a 24 23 lead. But Collins, starting at his 16-yard line with 46 seconds to play, scrambled for 15 yards al title hopes jeopardized for a and then completed three consecutive passes to place the Wolverines at the Irish 25. The last pass by Collins, which he made while lunging forward and in the grasp of Irish linebacker Bert Berry, gave Hamil-

ton his chance. Three Notre Dame turnovers This time, at the end of a field goals.Lee Becton, the Irish warm, late-summer afternoon senior tailback who committed in sunlight, it was Hamilton's fumble just once in his previous sic and costly mistake.

carries without losing the ball. Notre Dame had taken a 17-

10 lead midway through the against Michigan defender Tyrone Noble in a third-and-16

But the Wolverines, forced to cope with the absence of four injured senior starters, including tailback and Heisman Trophy candidate Tyrone Wheatley, found themselves in a position to control the final 22

situation.

Just when a fumble by Col- passes. lins, Michigan's first turnover of the day, gave the Irish the ball at their 23 with 5:02 to play led to Hamilton's first three and led the crowd to believe it was about to witness the first miracle of the Ron Powlus era, with much of the stadium still the first two fumbles, had lost a the sophomore committed a ba-

third period on an 8-yard run finish, Powlus stumbled back- recoveries and two intercepby sophomore fullback Marc wards as he took the snap from tions to take a 33-10 halftime Edwards that was set up by a the new center, Mark Zataveski. lead. pass interference penalty. The loose ball was recovered by Michigan linebacker Steve em Cal 14: At State College. Morrison, and the Irish drive Pennsylvania, Kerry Collins was ended before it really had a

possession, after Becton's 14-

yard run increased the noise

chance to begin. In other games, The Associ-

ated Press reported: No. 2 Florida 73, Kentucky 7: At Gainesville, Florida, the Gators (2-0) scored on five of their

No. 4 Florida State 52, Maryland 20: At College Park, Maryland, after trailing, 20-17, at halftime, the Seminoles ended up looking like their old selves. a career-best 211 yards and a scoring 35 straight points.

reer-high 295 yards and four and anticipation of a dramatic (2-0) feasted on three fumble

> No. 8 Penn State 38, Southpassed for two touchdowns as the Nittany Lions (2-0) jumped out to a 35-0 halftime lead.

No. 16 Texas A&M 36, No. 15 Oklahoma 14: At College Station, Texas, Corey Pullig threw two touchdown passes first six possessions and Terry and Rodney Thomas scored Dean threw four touchdown twice for the Aggies (2-0), who avenged last year's 30-point blowout by Oklahoma. No. 25 Washington 25,

No. 18 Ohio State 16: At Scattle, Napoleon Kaufman ran for touchdown, leaving him 78 No. 5 Miami 47, Arizona yards shy of the Huskies' all-State 10: At Tempe, Arizona. time rushing record.

NASDAQ NATIONAL MARKET

| Soles | Sole Consolidated trading for week Div Yid 100s High Low Car Ches ended Friday, Sept. 9. ### 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995 | 1995

D **SPORTS**

Hill Triumphs In Italian Prix

MONZA, Italy - Damon Hill drew closer to Michael Schumacher in the world drivers title race Sunday, guiding his Williams-Renault to a 4.9second victory over Gerhard Berger's Ferrari in the Italian Grand Prix.

The British driver scored his seventh career Formula One victory - and his second straight at the Monza autodrome - by taking the lead at the halfway mark and fighting off a strong challenge from Berger in the 53d and final lap.

After 12 races of the 16-race world championship season, Hill has 65 points and Schumacher 76. Berger is a distant third with 33 points. It was Hill's fourth victory this sea-son; Schumacher, serving the first half of a two-race suspension, did not compete.

The German driver, who was punished for ignoring a black flag during the British Grand Prix, also will miss the Portuguese Grand Prix at Estoril on

"It's essential we try to get 10 points at Estoril," Hill said. Today was an exciting race, but we are going to have to really improve.

David Coulthard, Hill's Brit-

gine failure at the very last curve - the Parabolica - while in second place and missed the chance to give Williams-Renault a 1-2 triumph. He finished sixth.

Hill completed the 307.4-kilometer (191.009-mile) race in 1 hour, 18 minutes, 2.754 seconds. He said he was lucky to es-

his Williams-Renault when a first-lap pileup forced organiz-

A collision at the first chicane on the opening lap banged up several cars and forced a restart, but no one was injured. cape without major damage to

SIDELINES

Gilford Wins Golf's European Open

UCKFIELD, England (AP) — England's David Gilfond won the European Open by five strokes Sunday when he shot 67 to

Masters champion José Maria Olazábal, who shot 69 to share second place with Costantino Rocca of Italy, led after four birdies in his first six holes. But he could not manage another birdie, while Gilford responded with five of his own. finish at 13-under-par 275.

• Mark McCumber, having shot 5-under-par 67, took a one-stroke lead over Nick Price into Sunday's last round of the Canadian Open. Price had two shots hit trees, two balls go in the water and carded four bogeys, one saved on a 20-foot putt, but also made eight birdies for a 68.

Benn Keeps Title on Easy Decision

BIRMINGHAM, England (AP) — British boxer Nigel Beam retained his WBC super middleweight title Saturday with a unanimous decision over Juan Carlos Gimenez of Paraguay.

Benn won all three scorecards, by margins of 118-112, 117-112 and 119-115, in the sixth defense of the title he won in 1992.

 Dariusz Michalczewski of Germany outslugged Leconzer Barber to win the American's WBO light-heavyweight title on a unanimimous decision in

378 S-25

Hamburg.

Humberto González of Meafy. ico retained his WBC and IBF light flyweight titles by stopping Juan Domingo Cordoba of Argentina in the seventh round.

• Eloy Rojas of Venezuela retained his WBA flyweight title with an eighth round TKO of Thailand's Samart Paya-karun in Bangkok. (Reuters)

Quotable

NBC's Conan O'Brien, on the Little League World Series: "It's just like the major league World Series, except the players are smaller and more mature."

cane, shortly after the green light, was touched off by Eddie Irvine, who hit Johnny Her suspended Irvine for one race ported modifications of the "I was lying down and cars Monza course to improve safety kept coming," he said. "What The day was not without confidence of the circuit, criticized the orword have happened if one of the circuit, criticized the orword have happened if one of the circuit, criticized the orword have happened if the orword have happened in the circuit. ers to stop and restart the race after a 24-minute delay. Irvine, who hit Johnny Herbert's Lotus-Mugen Honda. troversy and celebration. after a 24-minute delay. The pileup at the first chiganizers for the many mistakes these had a brake failure? It's The International Federation made after his warmup crash. unbelievable." Berger, who strongly sup-

Le Gets China's 5th World Record, and Finland's Sievinen Sets Medley Mark

ROME - China's Le Jingyi broke individual medley. the 50-meter freestyle world record the first Finn to break a world mark nese wound up with 12 swimming and 18 team officials called on FINA, golds out of 16 women's events. the sport's governing body, to step up

pic final in 1992. It was the 10th world set in the 1992 Olympics. record to be set at these champion- He also set a record for the 100

China's Liu Limin collected her Sunday and collected her fifth goal third gold of the championships in the medal of the World Swimming Championships, while Jani Sievinen became third in the 200 backstroke. The Chithe first Finn to break a world mark nese wound up with 12 swimming fight against what they described as ahead of the field by more than a meter

the fight against drug use.

Liu and Le set a world record for the
Le was timed in 24.51 to trim 0.28

400-meter medley on Saturday, clockoff the 50-meter mark set by China's ing 4 minutes, 1.67 seconds to cut 0.87 Wenyi Wang in the Barcelona Olym-seconds off the mark the United States

ships, five by the Chinese women.

backstroke, swimming the first leg in

Minutes before, Sievinen set the 1:00.16 to break the mark of 1:00.31

world mark in the 100 freestyle in the

Burgess in pursuit, 0.35 behind.

national team director Dennis Pursley. goius out of 16 women's events.

The relay team of He, Dai Guohong, Liu and Le set a world record for the 400-meter medley on Saburday. The declaration did and the with her st ahead of the gress and integrity of the sport. Russian at the end.

The declaration did and the set a world record for the declaration did and the set and the end.

ground of widespread rumor and allegation largely aimed at the Chinese women swimmers, who dominated these world championships.

ninth when he swam 1:58.16 in the 200 held by Hungary's Kristina Egerszegi. first final of the championships and individual medley.

The 18 officials, among them U.S. remained in record-breaking form on mer Tom Dolan broke Darnyi's 400 the final day. She also had won golds medley world record on Tuesday, in-

Russian swimmer Natalia Mesher-

yakova won the silver in 25.10 and American Amy Van Dyken placed third in 25.49. Sievinen reached halfway after the

butterfly and backstroke legs of the medley in 56.61, inside world record pace and with American rival Greg

creased his lead down the breaststroke leg and was well clear at the finish.

Burgess took the silver medal in 2:00.86 and Hungary's Attila Czene collected the bronze.

Australia's Kieren Perkins - who said he "was feeling really bad because of a wild attack of bronchitis" — won the 1,500 freestyle, but was almost nine seconds off record he holds.

In the final event of the competition, the U.S. 400 medley relay team.

SCOREBOARD

Top 25 Coilege Results

How the top 25 teams in the Associated Press' college tootball pail fared this week: 1, Nebraska (2-8) beat Texas Tech 42-16. Thursday, Next: vs. No. 13 UCLA, Saturday; 2. Flarida (2-0) beat Kentucky 73-7. Next: at No. 17 Tennessee, Saturday; 3, Noire Dame (1-1) lost to No. 6 Michigan 26-24. Next: at Michigan

lest to No. 6 Michigan 26-24. Next: or Michigan State. Saturday: 4. Florido State (2-0) beat Marryland 52-29. Next: of Wake Forest, Sohr-day: 5, Miami (2-0) beat Artzona State 47-10. Next: vs. No. 25 Washington. Sept. 24. 6. Michigan (2-0) beat No. 3 Notre Dame 26-24. Next: vs. No. 7 Colorado. Sept. 24: 7, Colora-do (1-0) did not elay. Next: vs. No. 10 Wiscon-sin. Saturday: 6, Penn State (2-0) beat No. 14 Southern Cot 38-14. Next: vs. lowa. Saturday: 9. Artzona (2-0) beat New Mexico State 440. F, Arizona (2-0) beat New Mexico State 44-0. Next: at Stanford.Sept. 24; 10, Wisconsin (1-0)

Next: of Stunford, Sept. 24; 10. Wisconsin (1-0) beat Eastern Michigan 54-9. Next: at No. 7 Colorodo, Saturday.

11. Alabama (2-0) beat Vanderbilt 17-7. Next: at Arkansas, Saturday; 12. Auburn (2-0) beat Northeast Louislanu 44-12. Next: vs. Lauslanu State, Saturday; 13. UCLA (2-0) beat Southern Methodist 17-10. Next: at No. 1 Next: saturday; 14. Southern Cal (1-1) leat to No. 8 Perm State 20-14. Next: vs. Baylor, Sept. 24; 15. Oktoborna (1-1) leat to No. 16 Texas A&M 36-14, Next: vs. Texas Tech, Saturday; 14. Southern Cal (1-1) leat to No. 16 rday. 16, Texas A&M (2-0) beat No. 16 Oklahoma

34-14. Next: vz. Southern Miszissippi. Sept. 24; 17. North Carolina (7-0) did not play. Next: vs. Tutene, Saturday; 18, Ohia State (1-1) lost to No. 25 Weshington 25-16, Next: vz. Pittsburgh, Saturday, 19, Tennessee (1-1) beat No. 23 Georeia 41-22, Next: vs. No. 2 Fiarida, Scriurday; 20, Texas (2-0) beat Louisville 30-16.
Next: at Texas (2-1) beat Louisville 30-16.
Next: at Texas Caristian, Sept. 24.
21, Virginia Tech (2-0) beat Southern Mississipol 24-14. Next: at Boston College, Saturday;
22. Clemson (1-1) lost to North Carolina State,
21-12. Next: at Virginia, Saturday; 22. Georgia
(1-1) lost to No. 19 Texasesse 41-22. Next: vs.
Northecat Louislana, Saturday; 24, Stantard
(0-0-1) ted Northwestern 41-41. Next: vs. Son
Jose State, Saturday; 25, Washington (1-1)
beat No. 18 Ohio State 25-16. Next: at Miamil,
Sept. 24.

Major College Scores

Army 47, Hely Cross 3 Boston U. 45, Calgate 7

Cent. Connecticul St. 24. Marist 22 Duquesne 7, St. Francis. Pa. 3 East Stroudsbure 31. Ladrovette 14 Hofstro 45. Bucknell 21 Lehish 38. Fordham 7 Marcyhurst 13. Conisius 12 New Homeshire 28. Northeostern 7 Pittsburgh 38. Ohio U. 18 Prade Istond 28. Marine 21 Rhode Island 28, Maine 21 Robert Morris 28. Mansmouth, Rutgers 17, West Virginia 12 52. John's, NY & Socred Hear Towson 5t. 22. Buffold 16 Troy St. 31, Connecticut 21 Virginia 47, Novy 3

Virginite 47, Novy 2 SOUTH Alcorn 52, 54, Tri-Chatteneogo 28 Bethune-Cookmon 41, Morgan St. 0 Citoges 37, Worterd 3 Duke 13, East Carolino 18 Duke 13. East Carolino 10
E. Kentucky SS. Samford 16
E. Tennessee St. 44, Moreheod St. 0
Furman 26, S. Corolino St. 21
Georgia Tech 45, W. Carolino 24
Hemeton U. 21, Howard U. 29
Jeckson St. 31, Tennessee St. 12
Jomes Medison 24, Middle Tenn. 22
LSU 44, Mississippl St. 24
Leuking Tech 25, Houston 2

LSU 44. Mississippi St. 24 Louisiana Tech 32. Houston Marshall 24. Tennessee Tech McNesse St. 18. Jacksonvilla Miss. Valley St. 72. Lone 14 Mississippi St. S. Illinois 3 N. Carolina A&T S3. Winston NW Louislana 15. Deita 51. 12 Nichalia 51, 77, Livingston 51. 7 Presbylerian 28, Charleston Soul Richmend 14, Massachusetta 13 Presbylerion 38, Charleston So Richmond 14, Massochusetta 11 SW Louistane 29, N. Illinois 9 South Carolino 14, Arkanses 0 Southern U. 31, Alobama 31, 0 Voldosto 51, 31, Cent. Florida 1 Wake Forest 12. Appolachion 51, 18 West Georgia 15, Georgia Southern 14 William & Mary 31, Delaware 7 Youngstown 81, 23, Delaware \$1, 3

MIDWEST Illinois St. 47, Washburn 16 Indiana 35, Miami. Ohio 14 Indiana St. 41, Lock Haven 14 lowa 37, Jawa St. 7 Kansas 17, Michigan St. 10

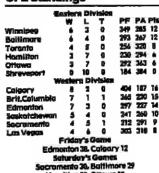
Purdue 51, Toledo 17 Syrocuse 34, Cinchinoti 19 Thomas Mare 29, Evansville 22 SOUTHWEST Ark.-Pine Bluft 51, Profrie View 0 Memohis 42, Tulso 18 Montono St. 21, Stephen F.Austin 12 Som Houston St. 24, SE Missour! 4 Texas-El Paso 22, E. Illinois 20

FAR WEST

Tulane 15, Rice 13

FAR WEST
Boylor 54, San Jose 51, 20
Bolse 51, 40, CS Northeldge 19
Brishern Youns 45, Air Force 21
Colorado 51, 41, Utah 51, 16
E. Washington 61, Col Pely-SLO 7
Hawaii 36, Oregon 16
Montana 48, Corson-Newmon 14
N. Artson 39, S. Utah 21 Montana 48, Corson-Newman 14
N. Arizone 37, S. Uteh 21
Nevado 18, Arkansos S1, 0
Oregen S1, 44, Wyoming 31
Socremente S1, 30, Sen Frencisco S1, 0
San Diego S1, 22, Colifernia 20
S1, Mory's, Col. 52, Sen Diego 21
Taxas Christian 44, New Mexico 29
Uteh 44, Idoho S1, 0
Weshington S1, 24, Fresno S1, 3
Wesher S1, 47, Mardono Tech 7

CFL Standings



OLYMPIC SPORES World Swim Championships SWIMMING FINALS

56.54; 2. Danven Looder, New Zeatand. 1:37.99; 3. Chris-Carol Bremer, Germany. 1:38.11; 4. Ugur Taner, U.S., 11;8.42 5. Konrad Galko, Poland, 1:38.66; 6. Franck Espesito. France, 1:58.92; 7. Denis Silantev, Ukraine

2:00.54.

30 Freestyle: 1, Alexander Popov, Rustia.
22:17; 2. Gary Holl, U.S., 22:41; 3. Raimundos
Majolis, Lithuania. 22:52; 4. Gustavo Borges.
Brazil. 22:44; 5. Christophe Kalitavo Borges.
22:45; 6. Merk Poster, Britain. 22:76; 7. Krzystof Cwaling, Poland, 22.89; Yeav Bruck, Isra 186 Backstroke: 1, Martin Lases-Zubern.

189 Backsfreke: 1, Mariin Lawersham Spain, 55,17: 2, Jeff Rouse, U.S., 557; 3, Tomas Deutsch, Germany, 55,87; 4, Viadimir Selkov, Russia, 55,72: 5, Brion Refterer, United Stries. 547; 4, Rodolfo Foton, Cuba, 55,85; 7, Tina Weber, Germany, 53,98; 8, Martin Herris, Britgin, 56.21.

Wernen

280 Individual mediey: 1, Lu Bin, China,
2:12.34; 2, Allison Wegner, U.S., 2:14.40; 3, Etil Overten, Australia, 2:15.25; 4, Martanna Lim-pert, Canada, 2:15.73; 5, Daniela Hunger, Ger-many, 2:16.41; 6, Nicole Holsiett, United States, 2:16.58; 7, Hitomi Machara, Japan, 2:16.88; 8, Britte Vestergoord, Denmark, 2:17.28.

Prokharova, Svetiana Pazdeeva, Natatia Mesheryakova), 4:06,70: 4, Australia (Elli Overlan, Samaniha Riley, Petria Thomas, Susan (Mail Nakamura, Masami Tanaka, Temoka Kunimitas, Suzu Masami Tanaka, Temoka Kunimmu, suzi Chiba), 4:11.18; & Hally (Lacrasa Visarani Manueta Dolia Valle, Itaria Tocchini, Cedila Vianini), 4:12.41; 7, Canada (Belh Hazel, Lias Flaod, Jessica Amey, Shannon Shokesseani 4:14.05; & France (Raxana Maracheani Karine Bramond, Cacile Jeonson, Julie Biolse), 4:14.11.

WATER POLO

Fifth place Hungary 10, Netherlands &

Italian Grand Prix

Results Sunday on the S.S-kilometer Natio country, make of car, lass completed, slaps 1, Domon Hill, Britain, Williams-Ranouf, St. 1 hour, 18 minutes, 2754 seconds, 236.321 kpt (144.875 mph); 2, Gerhord Berger, Austria, Ferrori, Sl. 49 seconds behind; 3, Alika Hak-kinen, Finland, McLaren-Peupeot, Sl. 256 be-hind; 4, Rubers Barrichelle, Brozil, Jorda-Hort, Sl. 516 behind; 5, Martin Brundle, Britain, McLaren-Peupeot, Sl. 1 minute, 215 behind;

4. Dovid Coulmard, Britain, Williams-Re

behind:
A Dovid Coulthard, Britain, Williams-Ranoult, 221, Allison Wester, U.S. 2214.07, 3 Elli Diverton, Australia, 2:15.26; 4 Martana Limpert, Canada, 2:15.27; 5 Doniela Humer, Germany, 2:16.47; 6, Micole Holsleit, United States, 2:16.59; 7, Hidomi Moehara, Japan, 2:16.59; 6, Britta Vestergoord, Denmark, 2:17.28.
886 Freestyle: 1, Janet Event, U.S. 8:39.85; 2, Hoyler Lewis, Australia, 8:29.95; 2, Hoyler Lewis, Australia, 8:29.95; 3, Germany, 75 points; 2, Demon Mill, Britain, 8; 1, Germany, 75 points; 2, Demon Mill, Britain, 6; 2, Germany, 75 points; 2, Demon Mill, Britain, 6; 1, Germany, 75 points; 2, Demon Mill, Britain, 6; 1, Germany, 75 points; 2, Demon Mill, Britain, 6; 2, Germany, 75 points; 2, Demon Mill, Britain, 6; 1, Germany, 75 points; 2, Demon Mill, Britain, 6; 2, Germany, 75 points; 2, Demon Mill, Britain, 6; 2, Germany, 75 points; 2, Demon Mill, Britain, 6; 2, Germany, 75 points; 2, Demon Mill, Britain, 6; 2, Germany, 75 points; 2, Demon Mill, Britain, 6; 2, Germany, 75 points; 2, Demon Mill, Britain, 6; 3, Germany

European Open

Derren Clarke, Britain, Crais Cossells, Britain, Heward Clark, Britain, Severkana Bulletteres, For 71-74-71-48-28 72-73-69-70-284 71-68-74-71--284 68-75-72-70-255 Soccer

SPANISH FIRST DIVISION

SPANISN FIRST DIVISION
Tenerife I, Allerica Modrid 0
Bordstanta 2, Racha Modrid 0
Bordstanta 2, Racha Sombander 1
Real Modrid 2, Logranes 9
Cetta 1, Athletic Bilbao 1
Desortive La Ceruna 2, Sporting Glion 1
Standings: Real Modrid 4 points, Deportive
La Coruna 4, Tenerile 3, Esponal 2, Volencia 2,
Real Sociedad 2, Seorting de Glion 1, Barcalona 2, Celta Zarogoza 1, Albocate 1, Betts 1,
Voltodolfid 1, Rochay de Santander 1, Athletic
de Bilbao 1, Logranes 1, Ovieda 8, Comnostela
B, Alletica de Madrid 0, Sevilia 8,
FRENCH FIRST DIVISION FRENCH FIRST DIVISION

Rennes 3, Connes 1 Montpellier 1, Strosbours 1 Soint-Ellenne 4, Sochoux 0 Bordeoux 1, Lans 2 Le Hovre 1, Monoca 6 Coen 1, Auxerre 5 Lille 1, Lyon 4 Ports St. Germain 1. Metz 0

Nice 1, Bastia 2 Martigues 3, Novies 3 Standings: Novies 18 points, Lyan 17, Connes 14, St. Etienne 15, Lens 15, Paris St. Germain 14. Strasbourg 12. Rennes 12. Maril-gues 12. Nice 11. Bordeaux 11. Auxerre 10. Sochaux 10. Basila 10. Lille & Le Havre 7. Manaca 7, Metz 5.

ENGLISH PREMIER LEAGUE Aston Villa 2. Inswich 0
Blockburn 3. Everton 0
Liverpool 0, West Ham 0, the
Manchester City 1, Crystal P Norwich & Arsensi & 16 n Forest 4, Sheffield Wed.

Queens Pork Rongers 2 Coventry 2, the Wimbledon 2 Lelcoster 1
Leeds 2, Monchester United 1
Standlugs: Newcostle 15 points, Notting-hom Forest 13, Blackburn 11, Liverpool 10, Manchester United 10, Leeds 10, Cheised 7, Tottenhorn 9, Aston Villa 9, Manchester City 7, Norwich 4, Arsenot 5, Gueens Pork Rongers 5, Wimbledon 5 Shefffeld Wednesday 4, Ipswich 4, Crystol Palace 3, Southempen 2, West Hom 2, Coventry 2, Lelcoster 1, Everton 1.

DUTCH FIRST DIVISION
SC Heerenven 9, MVV Maostricht 4
Sparte Retherdom 3 FC Twerte Ensched
Derdrecht 90 0, RKC Woolwilk 1
NEC Nilmagen 8, FC Volendom 0
GA, Ecoles 2, Feyenoord Retherdom 2

FC Granksen 3, NAC Brada 4 Willern 11 Tilburs 0, FC Utrecht 1 ps Standings: FC Utrecht 6 points Alux 4, PSV 4, FC Twente 4, Personard 4, FC Volendom 3,

NEC 3, NAC 3, RKC 2, MVV 2, Roda JC 2, FC Gradinger 2, Willem II 2, Dordrecht 2, Hecter-veen 2, G.A. Eagles 1, Vifesse 1, Sparia 0, ITALIAN FIRST DIVISION Contion 1, AC Milon 1 Costort I, AC Milon I
Cremonese 2, Nasoli 0
Foscio 3, Brescio 1
Genoa 1, Fiorentina 1
Juventus 2, Bori 0
Loxio 3, Torino 0
Padova 0, Pormo 1
Regulona 0, Sampdorto 2
Simeliaja: Sampdorto 4, Fiorentina 4, AC
Alico 4, Internozionata 2, Cremonese 2, Nasoli 1

Milan 4, Internazionale 2, Cremonese 3, Napoli 3, Roma 1, Cogilari 1, Genoa 1, Brescia 1, Respiana 0, Bari 0, Torino 0, Padava 0. TRANSTRONS

FOOTBALL

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DALLAS—Signed Lincoln Col ling back, to 2-year contract. NORTHEASTERN-Names Most Tuture

split end, for two games for ec-from a financial planner. SOUTH FLORIDA-Named pitching chach.
SOUTHERN CAL—Named Brooks Meadews women's assistant baskefaall coach. TENNESSEE Named Jim Beltla wom-

YOUNGSTOWN STATE—Named Terry L grouels coskstant athletics ecodemic coun

HASEBALL

Japanese Leagues

210 472 472 875 10

Hiroshima 19, Yomluri 5 Honshin 2, Chunichi 9 Yokohomo 4, Yokuli 9 Seeday's Res Yomluri 3, Hiroshima 1 Yokohomo 3, Yokuli 2

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TENNIS U.S. Open

Jona Novolna, Czech Republic, and Arantsa Sancter Vicarie, Spoin. (2), all Laria Nelland, Latvia, and Gabrielo Saba-

U.S., 4-2, 4-3.

CRICKET OME DAY INTERNATIONAL Sci Lanko vz. Pukistun Sunday, la Colombo Pokistun Intelnas: 210-6 (30 overs)

Sri Lanka Innines; 213-3 (47.2 overs)

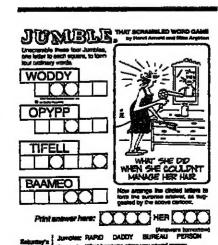
information

the MONEY REPORT

every Saturday in the IHT



GOOD NEWS, MOW! SOME NEW NEIGHBORS ARE MOVING IN WITH FOUR KIDS AN'A DOG AN'A CAT!



TO OUR READERS IN FRANCE

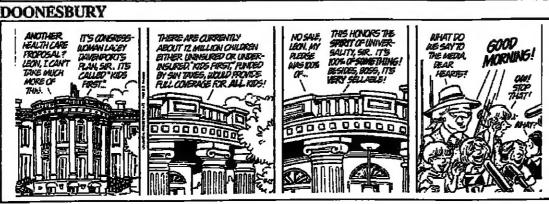
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PEANUTS





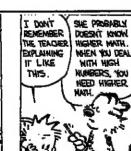




CALVIN AND HOBBES









WIZARD of ID







THE FAR SIDE



will thank God that these past 17 years of being stuck in the ground and unable to move are over. ... Congratulations, cicadae of '941"

BLONDIE SHOULD I (NO...I WANT WAKE HIM. TO BE MR. DITHERS?) NICE AND



SPORTS

Both Sides Now See Recohall Season Be **Baseball Season Being** Maria a marginal while shorter no Reserva of their ried maries mariner by his mariner by Canceled This Week

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By Mark Maske Washington Post Service

NEW YORK - Hopes that the 1994 major league baseball season would be resumed have been all but extinguished. Negotiations between the team owners and the striking players have broken off again, and management sources said that Bud Selig, the acting commissioner, fully intended to carry out his once-delayed threat and officially cancel the remainder of the season on Monday or Tuesday.

"I'd say it's about 99 percent certain that there will be no more baseball games played this year," a source in the owners' camp said Saturday night.
Said the head of the players' association, Donald Fehr:
"Every signal I have from ownership is they never intend

to play baseball again" this year.

Harris belong the RE Barring a dramatic last-minute shift in negotiations. and no further bargaining sessions were scheduled, the World Series — played through the Great Depression, two world wars and the Bay Area earthquake of 1989 — will be canceled for the first time since 1904.

be canceled for the first time since 1904.

Selig, who owns the Brewers, was back in Milwaukee on Sunday after having come to New York on Friday to become directly involved in negotiations for the first time, and long enough to reject the players' tax plan for revenue sharing. The owners, after having implored union officials for months to make a counterproposal to their salary cap plan, dismissed it out of hand, saying the tax on payrolls and revenues did not contain the growth of player salaries. Selig renterated Saturday that no decision on the season would be made until "early next week." He said "I want

would be made until "early next week." He said, "I want an opportunity to talk to all the clubs first," but indicated again that no vote on the matter was necessary.

Fehr said it had become more likely that the dispute would spill over into the 1995 season. He said he would tell the players that "you have to take the position that, being realistic, spring training is in jeopardy now. And if it goes beyond the deadline" for canceling the rest of the 1994 season, "their intent is to break the union."

Paul Molitor, the Toronto Blue Jays' designated hitter who once played for the Brewers and remains close to Selig, took part in a small-scale meeting Friday evening that involved the acting commissioner.

"I got the impression he's fully prepared to deal with the consequences that come with canceling the season," Molitor said.



Arantxa Sánchez Vicario savored her Open victory over Steffi Graf.

Sánchez Vicario and Bad Back End Graf's Reign at U.S. Open

By Harvey Araton New York Times Service

NEW YORK - If only life were as simple as a 22-minute first set. If only Steffi Graf's two opponents, Arantxa Sanchez Vicario and her own ailing back, had behaved when she had them in hand. If so, Graf would still be the undisputed heavyweight champion of women's tennis, its last remaining icon, instead of another troubled superstar with a future as questionable as the sport's.

Sánchez Vicario's emotional 1-6, 7-6 (7-3), 6-4 comeback victory Saturday was a just reward for the 22-year-old's extraordinary resolve, moxie, and adaptability. She became the first Spanish woman to win the Open. She also finished the Grand Slam season as the only woman to win twice, having taken the French Open in June for the second time.

On Sunday, Sanchez Vicario doubled her pleasure by teaming with Jana No-votna to win the women's doubles title. "It's been a great tournament. Couldn't be better." Sánchez Vicario

said of her championship weekend. But until Saturday, many said that she would never be more than a grinder who couldn't win off red clav.

Graf remained No. I, ahead of Sanchez Vicario, but her dominance of the sport continued to be eroded. Just when she seemed certain to pile a few more titles on to her Grand Slam collection, Graf lost the three slams - the U.S. and French Opens and Wimble-Seles's sad departure from the tour left affected her play. Graf alone at the top.

land, also suffered a setback at the Open. She lost in the finals Sunday to Meilen Tu, of the United States.

broke service twice and held her own for the outcome, saying: "I just started

MOVING

down a break, trailing by 2-1 in the second set, before she began to find her counter-puncher's rhythm in the fourth game. Graf did get back to deuce after falling into a 0-40 hole, but was broken when she followed Sanchez Vicario's backhand winner by netting her own backhand slice.

Not much later, still on serve at 5-4. Graf was calling for the Women's Tennis Association trainer, Kathleen Stroia, during the changeover. The point on which Graf appeared to at least suffer a spasm of pain was at 4-3. 15-0, Sanchez Vicario having hit a halfvolley into the right corner that Graf ran for but spanked wide. She winced, then stood up straight, as if to stretch the muscles. Though she held serve, she soon summoned Stroia, who wrapped her arms around Graf and appeared to manipulate the lower back.

"I don't like to talk about it if I lose." said Graf, who suffered spasms last month at the Canadian Open in Montreal, with a subsequent examination revealing a tiny stress fracture in her back. She did add that she was headed home to Germany for further examina-

tion and, most likely, extended time off. The truth of the matter is that Graf never did call for Stroia again, and Sánchez Vicario's game suffened be-fore Graf's back. The Stadium crowd, respecting the way the Spaniard turned around the match, even boord when Graf was asked by the CBS andon - she won last year, when Monica nouncer Tony Trabert if the back had

"Well, I know she had a back prob-Graf's heir apparent in the junior lem, but I never tried to think that she division, Martina Hingis of Switzer- was hurt," Sanchez Vicario said. "She played really well from the beginning

and she was hitting the ball really well." Sánchez Vicario was understand-Graf, historically a fast starter, ably ready to take most of the credit

serve twice at love and once at 15 in to be more aggressive, put good volleys running through the first set.

Sånchez Vicario even found herself

After blowing three set points in the 10th game, she took control of the second-set ticbreaker, getting succes-sive mini-breaks for a 4-3 lead on the way to winning the last five points.

Not only had Sanchez Vicario stopped making the unforced errors that doomed her in the first set, she became more intent on being the aggressor, sensing that Graf was either ailing or frustrated or both. She liked the crowd support, too.

"I see the crowd getting so excited, saying, 'Come on, Arantxa, let's go, you can do it,' "she said, "It is a great feeling to see that and that is why I

The third set turned into a duel of service breaks. Graf being broken in the first and fifth games, only to break right back in the second and sixth. In the ninth game, Graf got herself into trouble at 15-all with a short forehand that Sanchez Vicaro took on the rise from the backside side and ripped down the line, a clean winner.

Now Sanchez Vicario was the more aggressive of the two, even eager to attack the net. Graf's nerves showed when she netted a backhand and, even more, when she double-faulted for the break at 15.

Sánchez Vicario, obviously no service stalwart, wasn't out of the woods. Facing the first match point against her, Graf passed her opponent with a bullet forehand crosscourt. Facing a second, her deep forehand forced Sanchez Vicario to net her backhand.

Graf even held a couple of break points, but both times, kept on the run. she netted her disintegrating forehand. On a fourth deuce point. Graf finally caved in.

Sánchez Vicario, U.S. Open champson, leaped into the air. Graf, head bowed, hurried to the net.

Privalova **Strikes Gold In Cup 400**

LONDON - Running as a last-minute substitute, Irina Privalova of Russia became the most successful athlete at this year's World Cup with a comefrom-behind victory Sunday in the 400 meters.

Privatova, WRO shorter distances, trailed African record-holder Fatima Yusuf of Nigeria and world cham-pion Jearl Miles of the United States at the 300-meter mark before winning in 50.62.

Privalova, who had won the 100 meters on Saturday, ran in the 400 when European champion Marie-Jose Perec of France withdrew with a leg injury.

Europe, the overwhelming favorite coming into the competition, took the World Cup women's title with 111 points in the three-day, finals-only team event. The Americas finished second with 98 and Germany third with 79.

Also as expected, Africa took the men's title, overcoming a late charge from Britain that included world champion Frankie Fredericks' defeat by John Regis in the men's 200.

Africa won that title with 116 points to Britain's 111 and the Americas' 95.

It's Stich's Turn With Agassi

By Michael Wilbon

NEW YORK - For the record, Andre Agassi is the first unseeded player in the 114 years of the U.S. Open men's singles championship to beat only 16 times, but converted 13. four seeded players. And that put him on the verge of becom-ing only the third unseeded player to ever win the title.

Agassi made No. 9 Todd Martin his fourth seeded victim with a 6-3, 4-6, 6-2, 6-3 triumph Michael Stich was waiting in Sunday afternoon's championship match after he defeated Karel Novacek, 7-5, 6-3, 7-6 (7-4), in the other semifinal.

Martin and Novacek, big hitters with limited range, found themselves at a disadvantage against players with compact swings more suited to following the unpredictable flight of windblown balls and the foot speed to run down most every-

thing.
"The wind was in my favor," said Agassi, who made 16 unforced errors, compared with Martin's 60. "Todd takes a lot of big chances from the ground, stantly moving around, you've new coach, Brad Gilbert. got to be willing to adjust to "Brad's helping him out a lot, that at the very last second, and 1 understand that," Martin

thing else.

"I just kept telling myself,
"Keep moving your feet and Open final for Agassi, who lost

keep watching the ball, and to Pete Sampras in 1990, and don't go for the lines because the first for Stich. Washingson Past Service it's not going to be easy to do

that with the wind." Agassi hit only 28 winners to Martin's 50 and came to the net "He was controlling every

at his best," Martin said. "And Andre, if he hits the ball well, usually plays well. "I played a good flash of tenhe could get a little distracted

point and that is just when he's

But Agassi, 24, basn't apduring the tournament. The foolishness of his youth seems to have finally been replaced with a sense of purpose.

"It was a time for me to come out here and prove I could play with these guys," said Agassi, whose résume is long on endorsements but short on Grand Slam titles. In fact, his 1992 victory at Wimbledon is still the only one.

He has, he says, rediscovered coming in behind every first his game and come up with a When the ball is con- new attitude with the help of a

that is why footwork is the No. said. "But something has to 1 key in the wind, beyond any- click on in Andre's head, and once it does he's very good."

Stich has said after every

match of the past two weeks that he's surprised to be around. He has struggled at Flushing Meadows throughout his career, failing to get past the second round in four of his first five tries here.

He's also had a miserable time in Grand Slam play recently, losing in the first round at last year's Open, in the first nis in the second set and he round of the 1994 Australian didn't let that bother him. Open the second round of the round of the 1994 Australian whereas, you know, sometimes French Open and the first round of Wimbledon.

He quickly admitted after his straight-set victory over Novapeared distracted at any time cek that being in the final here "is much more than I expected. Either I'm playing better than the past years or the other guys are playing worse than before."

As it turned out, Stich was playing differently, and as a re-sult, better. The early departures from the U.S. Open forced him to try something new in this tournament

"I am not rushing all my shots," he said, then added: "It's not like I used to do the years before, trying to come into the net as fast as I could. and just rushing a lot of balls and making a lot of unforced errors."

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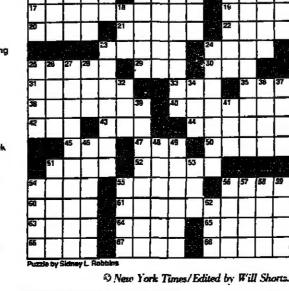
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LANGUAGE

Nattering and the Chattering Classes

By William Safire

cate of traditional virtues William Bennett, notchattering class hail from conservative Christian backgrounds.

Evidently a need exists for a phrase that columnists, pundits, commentators and other harangutangs can use to flagellate themselves and one another. Punditocracy, a 1988 coinage of Eric Alterman, and mediacracy, blending media bureaucracy with mediocrity, are too intellectual.

Talking heads is limited to television and lacks zing. Besides, with the rise of the radio talk shows (chat shows in England) as well as the televised food-for-thought fights, commentary today has become more oral than written; to characterize the participants in this panelization of opinionmongering, Americans have seized on this Britishism, which has become the most important contribution of the mother country to the lingo

we call Merkin since not to worry and spot on.

Its first appearance over here: "Political commentators and supposed insiders," Joseph Lelyveld, a reporter at The New York Times, wrote from Blackpool, England, in 1986, "-- sometimes referred to in Britain as 'the chattering classes.' "

Recently, Susan Estrich, who managed Michael Dukakis's campaign, wrote in USA Today that the press has been savage in its criticism of President Clinton: "The turn against him by the chattering classes has been much documented." The columnist Charles Krauthammer noted that, a decade ago, the notion that Ronald Reagan had his finger on the button "was enough to

send the chattering classes into a nuclear frenzy." North Korea, he added, may be developing a bomb: "Yet this time the chattering classes appear rather calm about the danger Meanwhile, it flourishes in the British press:

"There's a tendency among the chattering classes," writes the cultural critic Will Self in The Guardian, "- another of our great coinages to trash our own before anyone else can."

From these usages, we can determine that classes has triumphed over class, and the disparaging thrust of the phrase is directed by the chic populist set against liberals, intellectuals and others of that ilk who do go on. It is defined in "Bloomsbury Neologisms" as "the opinionated, usually liberal, usually metropolitan middle classes; the main

usually metropolitan middle classes; the main chatterers are employed by the media. . . The implication, much derided by the usually right-wing enterprise culture, [is] that . . . they talk a good deal, but create very little."

Who coined the much-needed phrase, on the analogy of working classes? In a Nov. 25, 1989, piece in The Guardian, Alan Watkins of The Observer, the undisputed popularizer, attributed coinage to a journalist, Frank Johnson, in a conversation in the late '70s or early '80s, when

By William Safire the two lived in neighboring apartments. After NASHINGTON — The columnist Richard Cohen, writing about that unabashed advother, writing about that unabashed advother. fined the phrase he made famous as "educated ed, "Few members of what the Brits call the members of the middle and upper classes who read the 'quality' newspapers, hold freely ex-pressed liberal political opinions and see them-

selves as highly articulate and socially aware." The early English chatter, like twitter and jab-ber, came from imitating the rapid sounds of birds. "Human chattering was originally trans-ferred from the chattering of birds," the Oxford English Dictionary reports, but nowadays the figurative use of "chattering" for magpies is thought to come from the noise of humans.

How does chattering differ from nattering? While barnstorming with Spiro Agnew in 1970, I churned out the nattering nabobs of negativism to alliteratively eviscerate the pack of professional pessimists, in an updating of Adlai Stevenson's prophets of gloom and doom. Stewart Alsop, a longtime student of British English and the best political columnist ever, was on the campaign

"chattering," with no comnotation of complaint.

(Yeah, but I needed a word beginning with n.)

I held that "natter, natter" was the dialect equivalent of "bitch, bitch," and that the echoic or onomatopoeic verb "to natter" conveyed a message of nagging criticism.

Since then, however, I have come up with the clincher: In his 1829 "Glossary of North Country Words," John T. Brockett defined natter as "to scold, to speak in a querulous or peevish manner." And the novelist George Eliot, in her 1859 "Adam Bede," wrote of a character "whose motherly feeling now got the better of her 'nattering' habit."

Both chattering classes and nattering nabohs of negativism are attacks on critics, usually eggheads (another derogation of intellectuals, coined by Carl Sandburg in 1918).

The phrase politically correct is another current attack on liberals, especially those in the academy. Where is the counterbalancing attack on the populists? Over a generation ago, liberals could deride their opponents as little old ladies in tennis shoes or rednecks, and long before that, the Swiftian yahoos and the turtle-based mossbacks. Of late, however, leftists have neglected the art of

vituperation. The phrase for the anti-intellectual intellectual has yet to be coined.

The reason I clipped the fast-rising Cohen's column, however, was to question his use of "hail from . . . backgrounds."

Ever since 1841 hail from her have liquided to

Ever since 1841, hail from has been limited to specific places. One hails from Brooklyn, as Cohen does, not from a background or culture or other abstraction. I point this out to show the difference between chattering (what he does) and nattering (what I do).

New York Times Service

Dennis Hopper Is Mellowing (Off-Screen)

By Bruce Weber New York Times Service

WILMINGTON, North Carolina W—This isn't the sleepiest burg in the world. It's got about 62,000 people in it, and it draws tourists with its proximity to the ocean and its surrounding area rife with museums and historical sites. The ambience in its residential neighborhoods is South-ern-style lush. It has a growing impor-tance in the business of motion pic-ture production. And it's Michael Jordan's hometown.

But walking the streets on a steamy day, you wonder what a guy like Dennis Hopper could find here to keep himself interested.

Still, here he is, climbing out the window of his newly renovated downtown loft apartment and onto the roof of the building, a five-story, 61,000-square-foot (5,850-square-meter) behemoth he owns that was once a Ma-

sonic temple, built, he said, in 1887.
Its pinkish, sandstone exterior is striking, particularly in the context of the bland strip of commercial real estate on which it sits. The ground floor most recently housed a discount drugstore, the aisles of which are now dark, filthy and forbidding, and the rest of it, too, though impressive in its dimensions, remains rather glamorously decrepit.

Hopper lives most of the time in Venice, California, in a house designed by Frank Gehry, and the apartment here doesn't have much in it except a gleaming kitchen, a movable tower of audio equipment, a Gehry chair that seems to have been crafted

from an apple crate and a lot of space.
But Hopper has big plans for the
building. It seems he has wanted to be an acting teacher ever since he studied with Lee Strasberg in the 1950s. And that, he said, is what he's going to do

"I've always thought it would be

nice to end up that way, teaching acting," said Hopper, 58.
"It's a good place to study," Hopper said. "A lot of technicians are moving into the area here, so you can come in and bring a movie company and find almost everybody you need to do your film, except for actors. It's not guaran-teed you'll be in the movies if you come to school here. But I think there are actors who will be trained here who

could actually go into productions."

Standing on the roof, he looked out over the Cape Fear River, on which the



Hopper sniffing, in a television commercial.

U.S. battleship North Carolina is moored, a warship that is now a museum and that interrupts the panorama as inelegantly as a gorilla in the living

"I agree it's a little weird, but I like it here," he said. Hopper is, of course, professionally weird. An actor known for his roles as virulent, often drug-addled eccentrics, always played with particularly imaginative menace, he has rarely been more visible than he is

His recent performances as a hired killer in "Red Rock West" and, more splashily, the vengeful terrorist in "Speed," one of the summer's biggest hits in the United States, are only the latest in a long line of deranged characters, all of them creepy but lucid, and if not charming, then compelling people who make sociopathic behavor interesting as opposed to mun-

In fact, Hopper is by now so identifiable for his gallery of crosswired rogues that Nike Inc. is using him in a series of television ads to sell athletic shoes. The ads, which depict Hopper as a wild-eyed, manic fan extolling the virtues of the National Football League and comically stalking some of its stars (in one he takes a whiff from a purloined sneaker), created a squall last winter when advocates for the mentally disabled objected to the

But according to Nike, the reaction from the public was overwhelmingly positive, and a new series of ads is slated for this fall. Hopper's wicked-

slated for this fall. Hopper's wickedness, once brazenly antisocial, is now the stuff of popular consumption.

"I just judge from going to airports." he said about his current public profile. "I'm getting a squarer group of people coming up to me than I used to get in the old days."

It's understandable. A survivor of his own bouts with drug- and alcoholinduced craziness. Homer is the kind

induced craziness, Hopper is the kind of legend you'd want to meet, just to see how all that hard living weathers a man and how the on-screen oddity plays out in the flesh.

Over the course of an afternoon, a muine sense of Hopper was a little difficult to locate, but some of the strangeness does appear to have adhered to the man himself; much of the time, in conversation part of him lags behind. During a recitation of his marital history, he quickly named his daughters, Marin, 31, whose mother was his first wife, Brooke Hayward, the socialite; and Ruthanna, 21, whose mother was his third wife,

Daria Halprin, an actress. "That's about it," he said, and a beat passed before he added, "I have a son, actually, named Henry, who's going to be 4 on Sept. 11." Henry's mother is Hopper's fourth wife, Katherine LaNasa, a dancer from whom, like the others, he is divorced. In 1971. he was married for eight days to Mi-

The Mamas and the Papas. "Seven of those days were pretty good," he said. "The eighth day, was the bad one."

chelle Phillips, from the singing group

Hopper showed up for an arranged lunch in dark trousers, a shirt with narrow blue and red horizontal stripes and a Panama hat; he seemed ready for a round of golf at a country club. In keeping with the outfit, he was driving a new, cranberry-colored incoln Continental. His face looked weathered; the crow's-feet around his eyes were deep grooves. But otherwise, he looked tan and fit.

Initially a little wary, he seemed to loosen up when, over hamburger parties, sliced tomatoes, Perrier and fruit "Cantaloupe would be cool." he told the waitress—he took his hat off to reveal a newly bald head. In preparation for his next film, "Waterworld," he had shaved it himself the

day before.

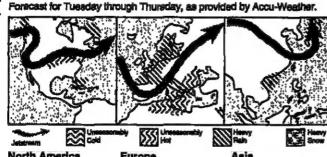
"I understand why people west yarmulkes now," he said, palming his
pate with both hands. "Feeling your
head is really bizarre, and I said by
covering it, it mellows me down. If
you put your hands on your head, you
can feel how uneven the shape of your

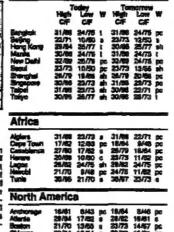
can feel how uneven the shape of your head is. I don't like it."
"Waterworld" is a futuristic action film Hopper described as "Mad Max on the water" and in which he'll star as the evil Deacon, a kind of personifica-tion of greed with a typically Nop-peresque idiosyncrasy: Nearly all the world is submerged, but the Deacon has a hankering to play golf, and he carries around a rusty putter and some old golf balls. Kevin Costner plays the

"Costner wanted to play both parts, the good guy and the bad guy," Hop-per said. "But when it turned out he couldn't, he said he might as well be eaten alive by Hopper as by anybody

WEATHER

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POSTCARD

A New Assignment for the Met's 'Official Voice of Art'

By Glenn Collins New York Times Service

NEW YORK — It is a sonorous sound, this voice on a radio commercial posing a question as if it were a work of art: "Have you ever experienced the special beauty of the Metropolitan Museum of Art on a suppress' experience." Art on a summer's evening?"

Soon, the voice gets to the pitch: "This is Philippe de Montebello inviting you to enence for voursel Metropolitan at night."

The 60-second spot has been running since early July using the museum's director, de Montebello, as its on-air talent. The voice, of course, is the one that has filled the ears of hundreds of thousands of muingoers who have listened to the Metropolitan's recorded tours.

And the ad has had its effect: Attendance is up more than 25 percent on Friseum is open until 9 P. M. "Radio has really delivered for the Metropolitan," said Arthur Cohen, a founder of LaPlaca Cohen, a year-old agency in Manhattan.

The cost of the campaign, \$75,000, would be infinitesimal for a for-profit company, "but it's a significant level for a culture organization," Cohen said. "Muse-ums hardly have unlimited resources, so you have to spend real smart."

The agency is also saving on talent premiums: De Montebello does not take a fee. In contrast, if a celebrity had been hired to do the radio spot, the cost could have

ranged from \$20,000 to \$50,000. In a money-saving campaign, "radio is the most targeted, and it most allows perto come through," Cohen said. Enter de Montebello. On radio, voice is all, Cohen said. "Radio can be efficient only if it's distinctive, and the director's voice is completely unique," he said of its Europen-accented vowels and cultivated timbre.

"He is the voice of the Metropolitan," Harold Holzer, the museum's communication tions director, said of de Montebello. "Any other institution would have to spend millions to create the high-recognition spokes-

it's due to the ubiquity of the Acoustiguide." He referred to 65 audio tours of the

museum that de Montebello has recorded since he became director in 1979. Perhaps the best known is "Masterpieces With the Director," a Baedeker for 19 of the Met's

So well known is the voice of de Montebello that it has even been parodied by a group of conceptual artists as "the official voice of Art." They made available their own unofficial tour of the Met in cassette form in 1991 to museumgoers under the auspices of Creative Time Citywide, a Manhattan arts group.

"If you were selling a breakfast cereal, you wouldn't use that voice," said Jerry Saviola, a vice president at Grey Advertis-

"People could consider the voice stuffy," Saviola said, "but since it's the Metropolitan, I think it's an appropriate sound. The voice is so distinctive, the ads get your attention."

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